

**Downtown Long Beach Alliance**  
**As of May 31, 2024**  
**(Fiscal Year Ending September 30, 2024)**  
**Financial Summary**

Year-to-Date	Actual	Budget	Variance
Revenue	4,331,529	2,880,348	1,451,181
Expenses	4,003,112	3,896,708	106,404
Net	328,417	(1,016,360)	1,344,778

**REVENUES:**

**DPBIA:** Revenue totals are under budgeted figures \$167,000 (33%). This is a matter of timing (we have been paid through March) and is expected to correct by the end of the fiscal year. We are on track with where we were this same period last year.

**Parking Meter:** There is no revenue projected or received for this period. Payment for October through January has been received. We are trending \$22,000 ahead of where we were this same period last year.

**PBID:** Revenue is performing above budgeted figures \$1,063,000 (154%). We have recognized all deferred revenue from FY23 at this point and have also deferred \$1,035,000 for October - December, 2024. This variance will even out as the year progresses.

**Event Revenue:** Revenue is currently above budgeted totals by \$31,000 (614%). This variance is driven by sponsorship of the NYE Fireworks event, Art Walk sales, timing of Sip (East Village Taste of Downtown) and Celebrate Downtown.

**Grant Income:** Revenue is currently above budgeted totals due to timing. This revenue reflects the one-time City of Long Beach's budget allocation to BIDS for enhanced safety and security services. We will receive \$5,000 grant from F&M for Economic Development instead of the budgeted \$30,000. Staff has adjusted programming to address this shortfall. We are trending \$10,500 ahead of where we were this same period last year.

**Contract Services:** Revenue is performing above the budgeted goal by \$107,000 (128%). This variance is driven by the addition of the Midtown contract and increased and expanded service levels overall.

**Other Misc Income:** Revenue actuals reflect misc. payments, Block By Block rent payments, and interest earned. We are performing over the budgeted total because we were able to recoup funds from a fraudulently cashed check in FY 24 (\$2,000) and received miscellaneous reimbursements.

**Deferred Revenue Recognized:** We have recognized deferred revenue in events (\$251) for 2023 Celebrate Downtown invoices received this fiscal year, \$98,000 from administration for costs associated with the office move, and \$68,250 for the Long Beach Recovery Act grant.

**EXPENSES:**

**Marketing:** Expenses are under budget by 1% (\$2,000). Variance is led by advertising/promotions (\$13,000 under), Public Relations (\$21,000 over), Website Development (\$2,500 over), and a salary variance of approximately \$5,000 (under budget).

**Economic Development:** Expenses are under budget by 26% (\$103,000). Variance is led by Research (\$9,000 under), Business Recruitment and Retention (\$5,000 under), Small Business Grants (\$40,000 under), Business Retention & Expansion (\$14,000 under), Community Engagement & Business Outreach (\$46,000 under), and a salary variance of approximately \$27,000. Staff has cancelled the Pitchfest and WOBA programs (\$25,000) in response to the grant reduction. Remaining expenses will catch up in future periods.

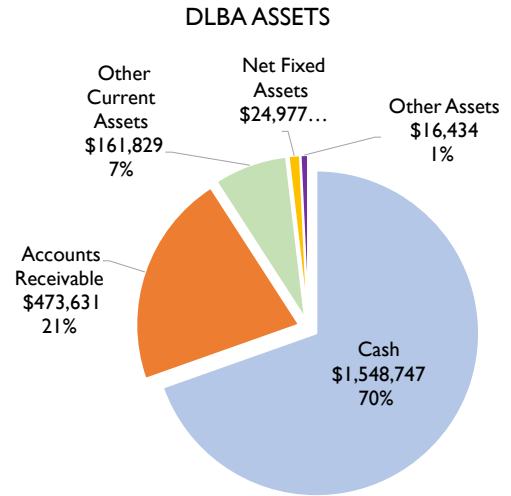
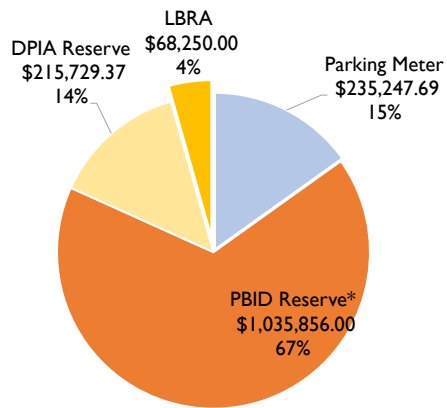
**Special Events:** Expenses are over budget expectations by 46% (126,500). This variance is led by ArtWalk (\$18,000 over due to timing), Celebrate Downtown (\$10,000 over), New Year's Eve (\$17,500 over), Taste of Downtown (\$49,000 over due to timing), Community Space Activations (\$31,000 over), event sponsorships (\$14,500 over) and a personnel variance (\$15,000 under).

**Operations:** Expenses are under budgeted figures by 4% (\$87,500) which is primarily driven by variances in clean team personnel (\$67,000 under), safe team personnel (\$47,000 over), homeless outreach staffing (\$23,000 under), CSI security (\$111,000 over - unbudgeted), special projects (\$18,000 under) contract services (\$32,000 over), and a personnel variance of \$44,000 (under).

**Advocacy & Development:** Expenses over budget by 18% (\$21,000). This variance is led by Travel/Education/Civic Events (\$12,000 over), a salary variance (\$7,000 over).

**Placemaking:** Expenses are over budget by 18% (\$43,000). This variance is led by Holiday Decor (\$42,000 over), Public Space Activation (\$18,000 over) and a personnel variance (\$14,000 under). These expense overages reflect activation of Lincoln Park funded by the LBRA grant.

**Administrative:** Expenses are over budget by 21% (\$108,000). This variance is led by Rent (\$29,000 under due to timing), Telephone and Data (\$5,000 over), Computers (\$5,000 over), Office Supplies (\$73,000 over, which includes most of the expenses related to the office move), General Insurance (\$32,000 under due to timing), Professional Services (\$10,000 over), Employee Recruitment & Retention (\$8,000 under), Admin services (\$3,000 under), Bad Debt (\$28,000 over which reflects revenue write-offs which will be adjusted to the allowance account in April), and Personnel (\$8,000 over). Many of these items are related to the new space transition (\$97,000) and is offset with deferred revenue. We budgeted for free rent per the lease assuming an October 1 start date - we will actually begin the new lease in January. We've transitioned phones and will see an overall savings in that line by year end.



Parking Meter	\$ 235,247.69	
PBID Reserve*	\$ 1,035,856.00	* denotes 3-month operating cost.
DPIA Reserve	\$ 215,729.37	
LBRA	\$ 68,250.00	
Balance less PBID Reserve	<u>\$ 519,227.06</u>	

Cash	\$ 1,548,747
Accounts Receivable	\$ 473,631
Other Current Assets	\$ 161,829
Net Fixed Assets	\$ 24,977
Other Assets	\$ 16,434
	<u>\$ 2,225,619</u>

**Downtown Long Beach Alliance**  
**Budget vs. Actuals**  
**October 1, 2023 - May 31, 2024**

	May 2024				Total Year To Date (October - May 2024)			
	Actual	Budget	Variance	% of Budget	Actual	Budget	Variance	% of Budget
<b>Income</b>								
4001 DPIA Funds	\$ 108,872	\$ 124,813	\$ (15,941)	87%	\$ 332,102	\$ 499,250	\$ (167,148)	67%
4002 City Funds - Parking Meters	\$ 49,482	\$ -	\$ 49,482		\$ 168,362	\$ -	\$ 168,362	
4003 PBID					\$ -	\$ -	\$ -	
4003-1 PBID Funds	\$ 532,502	\$ -	\$ 532,502		\$ 2,058,749	\$ 994,871	\$ 1,063,879	207%
4004 PBID Prior Years		\$ -	\$ -		\$ 991,250	\$ 991,250	\$ -	100%
<b>Total 4003 PBID</b>	<b>\$ 532,502</b>	<b>\$ -</b>	<b>\$ 532,502</b>		<b>\$ 3,049,999</b>	<b>\$ 1,986,121</b>	<b>\$ 1,063,879</b>	<b>154%</b>
4150 Event Revenue			\$ -		\$ -	\$ -	\$ -	
4150-04 Art Walk			\$ -		\$ 913	\$ -	\$ 913	
4150-13 Taste Downtown		\$ -	\$ -		\$ 13,550	\$ -	\$ 13,550	
4150-17 Celebrate Downtown		\$ -	\$ -		\$ 3,742	\$ -	\$ 3,742	
4150-23 New Year's Eve		\$ -	\$ -		\$ 17,500	\$ 5,000	\$ 12,500	350%
<b>Total 4150 Event Revenue</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ 35,705</b>	<b>\$ 5,000</b>	<b>\$ 30,705</b>	<b>714%</b>
<b>Total 4000 Revenues</b>	<b>\$ 690,856</b>	<b>\$ 124,813</b>	<b>\$ 566,044</b>	<b>554%</b>	<b>\$ 3,586,168</b>	<b>\$ 2,490,371</b>	<b>\$ 1,095,798</b>	<b>144%</b>
4500 Grant Income			\$ -		\$ -	\$ -	\$ -	
4500-01 Government Grant Revenue			\$ -		\$ 59,138	\$ -	\$ 59,138	
4500-03 Corporate Grants		\$ -	\$ -		\$ 5,000	\$ -	\$ 5,000	
<b>Total 4500 Grant Income</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ 64,138</b>	<b>\$ -</b>	<b>\$ 64,138</b>	
4700 Other Income			\$ -		\$ -	\$ -	\$ -	
4700-01 Office rent reimbursement	\$ 250		\$ 250		\$ 2,000	\$ -	\$ 2,000	
4700-02 Contract Clean Team Services			\$ -		\$ 9,485	\$ -	\$ 9,485	
001 Long Beach Transit	\$ 44,258	\$ 22,111	\$ 22,147	200%	\$ 174,974	\$ 176,888	\$ (1,914)	99%
002 Hillcrest Monterey	\$ 5,708	\$ 1,224	\$ 4,484	466%	\$ 25,985	\$ 9,790	\$ 16,195	265%
004 Midtown	\$ 5,595		\$ 5,595		\$ 24,462	\$ -	\$ 24,462	
006 300 Alamitos		\$ 923	\$ (923)	0%	\$ 6,642	\$ 7,384	\$ (742)	90%
007 Blu Community Association	\$ 893	\$ 322	\$ 571	277%	\$ 5,411	\$ 2,576	\$ 2,835	210%
008 Zaferia		\$ 4,337	\$ (4,337)	0%	\$ 26,596	\$ 34,696	\$ (8,100)	77%
4700-02-005 Prop A	\$ 75,000	\$ -	\$ 75,000		\$ 220,500	\$ 156,000	\$ 64,500	141%
<b>Total 4700-02 Contract Clean Team Services</b>	<b>\$ 131,454</b>	<b>\$ 28,917</b>	<b>\$ 102,537</b>	<b>455%</b>	<b>\$ 494,055</b>	<b>\$ 387,334</b>	<b>\$ 106,721</b>	<b>128%</b>
4700-09 Other Misc. Income		\$ 330	\$ (330)	0%	\$ 10,933	\$ 2,643	\$ 8,290	414%
<b>Total 4700 Other Income</b>	<b>\$ 131,704</b>	<b>\$ 29,247</b>	<b>\$ 102,457</b>	<b>450%</b>	<b>\$ 506,988</b>	<b>\$ 389,977</b>	<b>\$ 117,011</b>	<b>130%</b>
4701 Interest Income	\$ 4,531		\$ 4,531		\$ 7,868	\$ -	\$ 7,868	
4800 Deferred Revenue Recognized		\$ -	\$ -		\$ -	\$ -	\$ -	
4804 DRR-Depreciation (2014Computer)	\$ -		\$ -		\$ -	\$ -	\$ -	
4805 DRR-Events			\$ -		\$ 251	\$ -	\$ 251	
4826 DRR - Admin			\$ -		\$ 97,866	\$ -	\$ 97,866	
4827 DRR - LBRA			\$ -		\$ 68,250	\$ -	\$ 68,250	
<b>Total 4800 Deferred Revenue Recognized</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ 166,367</b>	<b>\$ -</b>	<b>\$ 166,367</b>	
<b>Total Income</b>	<b>\$ 827,091</b>	<b>\$ 154,060</b>	<b>\$ 673,032</b>	<b>537%</b>	<b>\$ 4,331,529</b>	<b>\$ 2,880,348</b>	<b>\$ 1,451,181</b>	<b>150%</b>
<b>Expenses</b>								
5100 Personnel Expenses			\$ -		\$ -	\$ -	\$ -	
5100-08 Employee Benefits	\$ -		\$ -		\$ -	\$ -	\$ -	
<b>Total 5100 Personnel Expenses</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
5200 Marketing			\$ -		\$ -	\$ -	\$ -	
5201 Publications			\$ -		\$ -	\$ -	\$ -	
5201-01 Newsletter			\$ -		\$ 2,504	\$ -	\$ 2,504	
5201-02 Annual Report	\$ 1,920	\$ -	\$ 1,920		\$ 5,286	\$ 6,000	\$ (714)	88%
<b>Total 5201 Publications</b>	<b>\$ 1,920</b>	<b>\$ -</b>	<b>\$ 1,920</b>		<b>\$ 7,790</b>	<b>\$ 6,000</b>	<b>\$ 1,790</b>	<b>130%</b>
5202 Advertising/Promotions			\$ -		\$ 12,008	\$ -	\$ 12,008	
5202-20 Print Ads/Advertising		\$ 6,000	\$ (6,000)	0%	\$ 4,870	\$ 13,250	\$ (8,380)	37%
5202-21 Outdoor Advertising		\$ -	\$ -		\$ 15,793	\$ 26,000	\$ (10,207)	61%
5202-26 Digital Advertising/Promotions	\$ 4,498	\$ 500	\$ 3,998	900%	\$ 14,850	\$ 13,600	\$ 1,250	109%
5202-27 Service Subscriptions	\$ 3,222	\$ 1,223	\$ 1,999	263%	\$ 8,043	\$ 15,484	\$ (7,441)	52%
5202-32 Unfiltered		\$ -	\$ -		\$ 2,335	\$ 3,000	\$ (665)	78%
<b>Total 5202 Advertising/Promotions</b>	<b>\$ 7,720</b>	<b>\$ 7,723</b>	<b>\$ (3)</b>	<b>100%</b>	<b>\$ 57,899</b>	<b>\$ 71,334</b>	<b>\$ (13,435)</b>	<b>81%</b>
5203 Public Relations			\$ -		\$ -	\$ -	\$ -	
5203-02 Shop Small			\$ -		\$ 100	\$ -	\$ 100	
5203-10 5203-10 Gift Card Giveaway		\$ 1,000	\$ (1,000)	0%	\$ 11	\$ 3,000	\$ (2,989)	0%
5203-11 Public Awareness Campaign	\$ 3,423	\$ 3,500	\$ (78)	98%	\$ 41,679	\$ 18,000	\$ 23,679	232%
<b>Total 5203 Public Relations</b>	<b>\$ 3,423</b>	<b>\$ 4,500</b>	<b>\$ (1,078)</b>	<b>76%</b>	<b>\$ 41,790</b>	<b>\$ 21,000</b>	<b>\$ 20,790</b>	<b>199%</b>
5205 Website Development	\$ 34		\$ 34		\$ 2,459	\$ -	\$ 2,459	
5208 Wages (Marketing)	\$ 18,703	\$ 16,332	\$ 2,371	115%	\$ 132,920	\$ 130,658	\$ 2,262	102%
5209 Payroll Tax (Marketing)	\$ 1,054	\$ 1,126	\$ (72)	94%	\$ 8,739	\$ 9,009	\$ (270)	97%
5210 Benefits (Marketing)	\$ 1,460	\$ 2,409	\$ (949)	61%	\$ 11,943	\$ 19,274	\$ (7,331)	62%
5214 PBID General Benefit		\$ 1,053	\$ (1,053)	0%	\$ -	\$ 8,424	\$ (8,424)	0%
<b>Total 5200 Marketing</b>	<b>\$ 34,313</b>	<b>\$ 33,143</b>	<b>\$ 1,170</b>	<b>104%</b>	<b>\$ 263,539</b>	<b>\$ 265,699</b>	<b>\$ (2,160)</b>	<b>99%</b>
5300 Economic Development			\$ -		\$ -	\$ -	\$ -	
5301 Research (ED)			\$ -		\$ -	\$ -	\$ -	

	May 2024				Total Year To Date (October - May 2024)			
	Actual	Budget	Variance	% of Budget	Actual	Budget	Variance	% of Budget
5301-01 Research & Data Analytics	\$ 1,986	\$ 1,500	\$ 486	132%	\$ 19,217	\$ 28,400	\$ (9,183)	68%
Total 5301 Research (ED)	\$ 1,986	\$ 1,500	\$ 486	132%	\$ 19,217	\$ 28,400	\$ (9,183)	68%
5303 Bus. Recruitment & Retention			\$ -		\$ 17	\$ -	\$ 17	
5303-01 Strategic Recruitment	\$ 220	\$ 2,800	\$ (2,580)	8%	\$ 3,337	\$ 9,900	\$ (6,563)	34%
5303-03 Advertising	\$ 2,055		\$ 2,055		\$ 2,701	\$ -	\$ 2,701	
5303-04 Grand Opening Assistance	\$ 1,076	\$ 356	\$ 720	302%	\$ 2,045	\$ 2,848	\$ (803)	72%
Total 5303 Bus. Recruitment & Retention	\$ 3,351	\$ 3,156	\$ 195	106%	\$ 8,099	\$ 12,748	\$ (4,649)	64%
5303-40 Small Business Grants		\$ -	\$ -		\$ -	\$ 40,000	\$ (40,000)	0%
5304 Business Retention & Expansion			\$ -		\$ -	\$ -	\$ -	
5304-03 Economic Profile & Snapshot Reports	\$ 1,930	\$ -	\$ 1,930		\$ 1,930	\$ 14,000	\$ (12,070)	14%
5304-04 Business Development Support		\$ 2,840	\$ (2,840)	0%	\$ 29,405	\$ 32,720	\$ (3,315)	90%
Total 5304 Business Retention & Expansion	\$ 1,930	\$ 2,840	\$ (910)	68%	\$ 31,335	\$ 46,720	\$ (15,385)	67%
5305 Community Engagement & Business Outreach			\$ -		\$ -	\$ -	\$ -	
5305-02 Business Seminars	\$ 1,318	\$ 5,500	\$ (4,182)	24%	\$ 4,942	\$ 46,900	\$ (41,958)	11%
5305-03 Broker Mixers	\$ 1,708	\$ 6,300	\$ (4,592)	27%	\$ 16,461	\$ 22,300	\$ (5,839)	74%
5305-04 Conference Attendance	\$ 848	\$ -	\$ 848		\$ 3,409	\$ 1,500	\$ 1,909	227%
5305-05 Memberships	\$ 919	\$ 300	\$ 619	306%	\$ 1,063	\$ 1,100	\$ (37)	97%
Total 5305 Community Engagement & Business Outreach	\$ 4,794	\$ 12,100	\$ (7,306)	40%	\$ 25,875	\$ 71,800	\$ (45,925)	36%
5307 Wages (Econ.Dev.)	\$ 22,281	\$ 18,972	\$ 3,309	117%	\$ 178,762	\$ 151,777	\$ 26,985	118%
5308 Payroll Taxes (Econ.Dev.)	\$ 1,581	\$ 1,345	\$ 236	118%	\$ 13,108	\$ 10,754	\$ 2,354	122%
5309 Benefits (Econ.Dev.)	\$ 2,190	\$ 2,563	\$ (373)	85%	\$ 17,932	\$ 20,504	\$ (2,572)	87%
5311 PBID General Benefit		\$ 1,890	\$ (1,890)	0%	\$ -	\$ 15,118	\$ (15,118)	0%
<b>Total 5300 Economic Development</b>	<b>\$ 38,114</b>	<b>\$ 44,366</b>	<b>\$ (6,252)</b>	<b>86%</b>	<b>\$ 294,328</b>	<b>\$ 397,821</b>	<b>\$ (103,493)</b>	<b>74%</b>
5400 Special Events & Outreach			\$ -		\$ -	\$ -	\$ -	
5401 Event Productions			\$ -		\$ 5,850	\$ -	\$ 5,850	
5401-39 Art Walk Expenses		\$ -	\$ -		\$ 48,365	\$ 30,000	\$ 18,365	161%
5401-47 Beach Streets			\$ -		\$ 103	\$ -	\$ 103	
5401-48 Celebrate Downtown	\$ 530	\$ -	\$ 530		\$ 35,352	\$ 25,000	\$ 10,352	141%
5401-52 Taste of Downtown	\$ 2,565	\$ 40,000	\$ (37,435)	6%	\$ 89,288	\$ 40,000	\$ 49,288	223%
5401-57 Shop Small Saturday			\$ -		\$ 600	\$ -	\$ 600	
5401-62 Community Space Entertainment Activation		\$ -	\$ -		\$ 40,832	\$ 10,000	\$ 30,832	408%
5401-67 New Year's Eve		\$ -	\$ -		\$ 37,609	\$ 20,000	\$ 17,609	188%
5401-68 Neighborhood Mixers	\$ 32		\$ 32		\$ 832	\$ -	\$ 832	
Total 5401 Event Productions	\$ 3,127	\$ 40,000	\$ (36,873)	8%	\$ 258,831	\$ 125,000	\$ 133,831	207%
5401-69 General Expenses	\$ 1,349	\$ -	\$ 1,349		\$ 1,705	\$ 800	\$ 905	213%
5402 Event Sponsorships			\$ -		\$ 1,000	\$ -	\$ 1,000	
5402-50 Misc. Sponsorships	\$ 63		\$ 63		\$ 7,625	\$ -	\$ 7,625	
5402-56 LB Pride Celebration	\$ 1,579		\$ 1,579		\$ 3,376	\$ -	\$ 3,376	
5402-89 Event Sponsorship - Agency		\$ -	\$ -		\$ 7,500	\$ 5,000	\$ 2,500	150%
Total 5402 Event Sponsorships	\$ 1,641	\$ -	\$ 1,641		\$ 19,501	\$ 5,000	\$ 14,501	390%
5403 Wages (Special Events)	\$ 13,028	\$ 13,729	\$ (701)	95%	\$ 102,562	\$ 109,832	\$ (7,270)	93%
5404 Payroll Tax (Special Events)	\$ 904	\$ 925	\$ (21)	98%	\$ 7,490	\$ 7,400	\$ 90	101%
5405 Benefits (Special Events)	\$ 1,252	\$ 2,249	\$ (997)	56%	\$ 10,258	\$ 17,992	\$ (7,734)	57%
5407 PBID General Benefit		\$ 1,053	\$ (1,053)	0%	\$ -	\$ 8,424	\$ (8,424)	0%
5409 Events Committee Projects		\$ -	\$ -		\$ 203	\$ -	\$ 203	
5410 Community Outreach & Engagement			\$ -		\$ -	\$ -	\$ -	
5410-01 Community Microgrants	\$ 225	\$ -	\$ 225		\$ 413	\$ -	\$ 413	
5410-02 Community Outreach		\$ -	\$ -		\$ -	\$ -	\$ -	
Total 5410 Community Outreach & Engagement	\$ 225	\$ -	\$ 225		\$ 413	\$ -	\$ 413	
<b>Total 5400 Special Events &amp; Outreach</b>	<b>\$ 21,526</b>	<b>\$ 57,956</b>	<b>\$ (36,430)</b>	<b>37%</b>	<b>\$ 400,963</b>	<b>\$ 274,448</b>	<b>\$ 126,515</b>	<b>146%</b>
5500 Operations (Clean Team)			\$ -		\$ -	\$ -	\$ -	
5501 Clean Team Personnel	\$ 39,000	\$ 52,250	\$ (13,250)	75%	\$ 310,492	\$ 418,000	\$ (107,508)	74%
5501-01 Clean Team Management	\$ 8,500	\$ 9,132	\$ (632)	93%	\$ 113,415	\$ 73,056	\$ 40,359	155%
5502 Clean Team Supplies			\$ -		\$ 857	\$ -	\$ 857	
5503 Clean Team Equipment Insurance	\$ 450	\$ 2,081	\$ (1,631)	22%	\$ 3,377	\$ 16,648	\$ (13,271)	20%
5504 Clean Team Fuel		\$ 500	\$ (500)	0%	\$ 544	\$ 4,000	\$ (3,456)	14%
5505 Clean Team Equipment & Maintenance	\$ 4,501	\$ 6,405	\$ (1,904)	70%	\$ 32,405	\$ 51,410	\$ (19,005)	63%
5506-01 Pressure Washing	\$ 22,940	\$ 22,100	\$ 840	104%	\$ 184,397	\$ 176,800	\$ 7,597	104%
5506-02 Pressure Washing Truck Maintenance	\$ 965	\$ 4,125	\$ (3,160)	23%	\$ 9,772	\$ 33,000	\$ (23,228)	30%
5507 Safe Team			\$ -		\$ 1,788	\$ -	\$ 1,788	
5507-00 Safe Team Management	\$ 9,000	\$ 9,132	\$ (132)	99%	\$ 69,999	\$ 73,056	\$ (3,057)	96%
5507-01 Safe Team Personnel	\$ 71,500	\$ 65,550	\$ 5,950	109%	\$ 574,057	\$ 524,400	\$ 49,657	109%
5507-02 Safe Team Supplies	\$ 900	\$ 500	\$ 400	180%	\$ 1,169	\$ 4,000	\$ (2,831)	29%
5507-03 Safe Team Equipment Insurance		\$ 200	\$ (200)	0%	\$ -	\$ 1,100	\$ (1,100)	0%
5507-04 Safe Team Equipment	\$ 392	\$ 250	\$ 142	157%	\$ 4,113	\$ 2,000	\$ 2,113	206%
5507-05 Recruitment and Retention Fund			\$ -		\$ 4,291	\$ -	\$ 4,291	
Total 5507 Safe Team	\$ 81,792	\$ 75,632	\$ 6,160	108%	\$ 655,417	\$ 604,556	\$ 50,861	108%
5508-01 Homeless Outreach	\$ 7,100	\$ 9,050	\$ (1,950)	78%	\$ 49,257	\$ 72,400	\$ (23,143)	68%
5508-02 Community Outreach			\$ -		\$ 701	\$ -	\$ 701	
5508-03 Special Project		\$ 400	\$ (400)	0%	\$ -	\$ 18,200	\$ (18,200)	0%
5508-04 CSI Security	\$ 28,800		\$ 28,800		\$ 110,720	\$ -	\$ 110,720	
5509 Contract Services			\$ -		\$ 6,677	\$ -	\$ 6,677	
5509-01 Long Beach Transit	\$ 17,000	\$ 18,500	\$ (1,500)	92%	\$ 135,544	\$ 148,000	\$ (12,456)	92%
5509-03 Other Contract Services	\$ 11,921	\$ 13,500	\$ (1,579)	88%	\$ 99,766	\$ 96,500	\$ 3,266	103%
5509-04 City of Long Beach	\$ 15,781	\$ 11,000	\$ 4,781	143%	\$ 112,686	\$ 88,000	\$ 24,686	128%

	May 2024				Total Year To Date (October - May 2024)			
	Actual	Budget	Variance	% of Budget	Actual	Budget	Variance	% of Budget
5509-05 Contract Equip, Parts, Maint, Fuel		\$ 400	\$ (400)	0%	\$ -	\$ 3,200	\$ (3,200)	0%
5509-07 Zaferia	\$ 3,000	\$ 3,500	\$ (500)	86%	\$ 22,866	\$ 28,000	\$ (5,134)	82%
5509-08 Midtown	\$ 500		\$ 500		\$ 3,431	\$ -	\$ 3,431	
5509-09 Care Closet	\$ 3,000		\$ 3,000		\$ 14,629	\$ -	\$ 14,629	
5509-10 Mosaic		\$ -	\$ -		\$ -	\$ -	\$ -	
<b>Total 5509 Contract Services</b>	<b>\$ 51,202</b>	<b>\$ 46,900</b>	<b>\$ 4,302</b>	<b>109%</b>	<b>\$ 395,600</b>	<b>\$ 363,700</b>	<b>\$ 31,900</b>	<b>109%</b>
5510 Operations Programs			\$ -		\$ -	\$ -	\$ -	
5510-01 Disaster Preparedness		\$ -	\$ -		\$ -	\$ 200	\$ (200)	0%
5510-02 Fresh Start	\$ 80	\$ 200	\$ (120)	40%	\$ 80	\$ 600	\$ (520)	13%
5510-03 Safety Walk		\$ -	\$ -		\$ -	\$ 200	\$ (200)	0%
<b>Total 5510 Operations Programs</b>	<b>\$ 80</b>	<b>\$ 200</b>	<b>\$ (120)</b>	<b>40%</b>	<b>\$ 80</b>	<b>\$ 1,000</b>	<b>\$ (920)</b>	<b>8%</b>
5511 Wages (Operations)	\$ 14,881	\$ 18,778	\$ (3,897)	79%	\$ 117,898	\$ 150,224	\$ (32,326)	78%
5512 Payroll Taxes (Operations)	\$ 1,054	\$ 1,323	\$ (269)	80%	\$ 8,739	\$ 10,584	\$ (1,845)	83%
5513 Benefits (Operations)	\$ 1,469	\$ 2,744	\$ (1,275)	54%	\$ 12,251	\$ 21,953	\$ (9,702)	56%
5516 PBID General Benefit		\$ 9,693	\$ (9,693)	0%	\$ -	\$ 77,545	\$ (77,545)	0%
<b>Total 5500 Operations (Clean Team)</b>	<b>\$ 262,734</b>	<b>\$ 261,313</b>	<b>\$ 1,421</b>	<b>101%</b>	<b>\$ 2,005,922</b>	<b>\$ 2,093,076</b>	<b>\$ (87,154)</b>	<b>96%</b>
5600 Advocacy & Development			\$ -		\$ -	\$ -	\$ -	
5606 Travel/Education/Civic Events			\$ -		\$ -	\$ -	\$ -	
5606-01 Travel, Educ. & Entertainment	\$ 4,144	\$ 833	\$ 3,311	497%	\$ 18,456	\$ 6,664	\$ 11,792	277%
5606-02 Civic Events & Engagement	\$ 31	\$ 833	\$ (802)	4%	\$ 8,529	\$ 6,664	\$ 1,865	128%
<b>Total 5606 Travel/Education/Civic Events</b>	<b>\$ 4,175</b>	<b>\$ 1,666</b>	<b>\$ 2,509</b>	<b>251%</b>	<b>\$ 26,985</b>	<b>\$ 13,328</b>	<b>\$ 13,657</b>	<b>202%</b>
5607 Research/Analytics	\$ 92		\$ 92		\$ 3,785	\$ -	\$ 3,785	
5608-01 PBID General Benefit		\$ 413	\$ (413)	0%	\$ -	\$ 3,304	\$ (3,304)	0%
5610 Wages (Advocacy)	\$ 12,313	\$ 9,891	\$ 2,422	124%	\$ 89,178	\$ 79,128	\$ 10,050	113%
5611 Payroll Taxes (Advocacy)	\$ 753	\$ 693	\$ 60	109%	\$ 6,242	\$ 5,544	\$ 698	113%
5612 Benefits (Advocacy)	\$ 1,041	\$ 1,565	\$ (524)	67%	\$ 8,483	\$ 12,520	\$ (4,037)	68%
<b>Total 5600 Advocacy &amp; Development</b>	<b>\$ 18,374</b>	<b>\$ 14,228</b>	<b>\$ 4,146</b>	<b>129%</b>	<b>\$ 134,673</b>	<b>\$ 113,824</b>	<b>\$ 20,849</b>	<b>118%</b>
5650 Placemaking			\$ -		\$ -	\$ -	\$ -	
5603 Street & Landscape			\$ -		\$ -	\$ -	\$ -	
5603-06 Tree Planting		\$ -	\$ -		\$ -	\$ 3,450	\$ (3,450)	0%
5603-13 Holiday Decor		\$ -	\$ -		\$ 102,586	\$ 60,551	\$ 42,035	169%
5603-20 Banners	\$ 4,357	\$ 900	\$ 3,457	484%	\$ 7,875	\$ 2,700	\$ 5,175	292%
5603-27 Mutt Mitts	\$ 30	\$ 1,700	\$ (1,670)	2%	\$ 7,990	\$ 7,800	\$ 190	102%
5603-31 Public Space Activation	\$ 1,208	\$ 200	\$ 1,008	604%	\$ 4,648	\$ 20,100	\$ (15,452)	23%
5603-31-01 Lincoln Park Activation	\$ 622		\$ 622		\$ 33,335	\$ -	\$ 33,335	
<b>Total 5603-31 Public Space Activation</b>	<b>\$ 1,830</b>	<b>\$ 200</b>	<b>\$ 1,630</b>	<b>915%</b>	<b>\$ 37,983</b>	<b>\$ 20,100</b>	<b>\$ 17,883</b>	<b>189%</b>
5603-33 Education/Promotion		\$ 50	\$ (50)	0%	\$ -	\$ 400	\$ (400)	0%
5603-35 Storage Service Cost			\$ -		\$ 486	\$ -	\$ 486	
<b>Total 5603 Street &amp; Landscape</b>	<b>\$ 6,217</b>	<b>\$ 2,850</b>	<b>\$ 3,367</b>	<b>218%</b>	<b>\$ 156,921</b>	<b>\$ 95,001</b>	<b>\$ 61,920</b>	<b>165%</b>
5651 Payroll Wages (Placemaking)	\$ 13,394	\$ 13,410	\$ (16)	100%	\$ 103,319	\$ 107,280	\$ (3,961)	96%
5652 Payroll Taxes (Placemaking)	\$ 904	\$ 1,126	\$ (222)	80%	\$ 7,490	\$ 9,009	\$ (1,519)	83%
5653 Benefits (Placemaking)	\$ 1,251	\$ 2,409	\$ (1,158)	52%	\$ 10,243	\$ 19,274	\$ (9,031)	53%
5656 PBID General Benefit		\$ 510	\$ (510)	0%	\$ -	\$ 4,082	\$ (4,082)	0%
<b>Total 5650 Placemaking</b>	<b>\$ 21,766</b>	<b>\$ 20,305</b>	<b>\$ 1,461</b>	<b>107%</b>	<b>\$ 277,973</b>	<b>\$ 234,646</b>	<b>\$ 43,327</b>	<b>118%</b>
5800 Administration			\$ -		\$ -	\$ -	\$ -	
5801 Rent			\$ -		\$ -	\$ -	\$ -	
5801-01 Office Lease	\$ 13,356	\$ 32,500	\$ (19,145)	41%	\$ 101,893	\$ 130,000	\$ (28,107)	78%
5801-02 Parking	\$ 5	\$ 1,000	\$ (995)	0%	\$ 1,469	\$ 3,000	\$ (1,531)	49%
<b>Total 5801 Rent</b>	<b>\$ 13,360</b>	<b>\$ 33,500</b>	<b>\$ (20,140)</b>	<b>40%</b>	<b>\$ 103,362</b>	<b>\$ 133,000</b>	<b>\$ (29,638)</b>	<b>78%</b>
5802 Telephone & Data	\$ 1,290	\$ 1,795	\$ (505)	72%	\$ 19,397	\$ 14,360	\$ 5,037	135%
5803 Computers			\$ -		\$ -	\$ -	\$ -	
5803-01 Software/Subscriptions	\$ 2,176	\$ 1,843	\$ 333	118%	\$ 38,370	\$ 22,524	\$ 15,846	170%
5803-02 Hardware		\$ -	\$ -		\$ -	\$ 10,000	\$ (10,000)	0%
<b>Total 5803 Computers</b>	<b>\$ 2,176</b>	<b>\$ 1,843</b>	<b>\$ 333</b>	<b>118%</b>	<b>\$ 38,370</b>	<b>\$ 32,524</b>	<b>\$ 5,846</b>	<b>118%</b>
5804 Office Equip. Lease	\$ 525	\$ 870	\$ (345)	60%	\$ 7,087	\$ 8,160	\$ (1,073)	87%
5805 Office Supplies	\$ 957	\$ 650	\$ 307	147%	\$ 77,992	\$ 5,200	\$ 72,792	1500%
5806 Postage	\$ 448	\$ 125	\$ 323	358%	\$ 559	\$ 1,300	\$ (741)	43%
5807 General Insurance	\$ 10,956	\$ 6,083	\$ 4,873	180%	\$ 16,298	\$ 48,668	\$ (32,370)	33%
5808 Professional Services			\$ -		\$ -	\$ -	\$ -	
5808-01 Tech Support	\$ 500	\$ 1,400	\$ (900)	36%	\$ 19,792	\$ 11,200	\$ 8,592	177%
5808-02 Legal		\$ 1,000	\$ (1,000)	0%	\$ 2,699	\$ 8,000	\$ (5,301)	34%
5808-03 Accounting	\$ 200	\$ 300	\$ (100)	67%	\$ 1,447	\$ 2,400	\$ (953)	60%
5808-04 HR		\$ -	\$ -		\$ 625	\$ 1,200	\$ (575)	52%
5808-05 Miscellaneous	\$ -	\$ 100	\$ (100)	0%	\$ 25,630	\$ 4,800	\$ 20,830	534%
5808-06 Annual Audit		\$ -	\$ -		\$ 20,000	\$ 32,100	\$ (12,100)	62%
<b>Total 5808 Professional Services</b>	<b>\$ 700</b>	<b>\$ 2,800</b>	<b>\$ (2,100)</b>	<b>25%</b>	<b>\$ 70,193</b>	<b>\$ 59,700</b>	<b>\$ 10,493</b>	<b>118%</b>
5809 Utilities	\$ 31	\$ 300	\$ (269)	10%	\$ 2,293	\$ 2,580	\$ (287)	89%
5810 Depreciation	\$ 1,026		\$ 1,026		\$ 8,409	\$ -	\$ 8,409	
5811-01 Stakeholder Audit			\$ -		\$ -	\$ -	\$ -	
5811-02 Board Election		\$ -	\$ -		\$ 3,165	\$ 6,000	\$ (2,835)	53%
<b>Total 5811-01 Stakeholder Audit</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>	<b>\$ 3,165</b>	<b>\$ 6,000</b>	<b>\$ (2,835)</b>	<b>53%</b>
5812 Taxes	\$ 209	\$ 210	\$ (1)	100%	\$ 1,674	\$ 1,680	\$ (6)	100%
5813 Office Maintenance & Repairs			\$ -		\$ -	\$ -	\$ -	
5813-02 Repairs/Replacements		\$ -	\$ -		\$ -	\$ 1,500	\$ (1,500)	0%
<b>Total 5813 Office Maintenance &amp; Repairs</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>	<b>\$ -</b>	<b>\$ 1,500</b>	<b>\$ (1,500)</b>	<b>0%</b>

	May 2024			
	Actual	Budget	Variance	% of Budget
<b>5814 Employee Recruitment &amp; Retention</b>			\$ -	
5814-01 5814-01 - Employee Recruitment	\$ 476	\$ 1,007	\$ (531)	47%
5814-02 5814-02 - Employee Retention	\$ 1,822	\$ 530	\$ 1,292	344%
<b>Total 5814 Employee Recruitment &amp; Retention</b>	\$ 2,298	\$ 1,537	\$ 761	149%
<b>5816 Admin. Services</b>		\$ -	\$ -	
<b>5817 Credit Card Merchant Fees</b>	\$ 790	\$ 200	\$ 590	395%
<b>5818 Bad Debt</b>			\$ -	
<b>5819 Wages (Admin)</b>	\$ 17,763	\$ 19,217	\$ (1,454)	92%
<b>5820 Payroll Tax (Admin)</b>	\$ 1,280		\$ 1,280	
<b>5821 Employee Benefits (Admin)</b>	\$ 3,563		\$ 3,563	
<b>5825 Dues &amp; subscriptions</b>		\$ 1,350	\$ (1,350)	0%
<b>5826 Board &amp; Committee Meetings</b>	\$ 365	\$ -	\$ 365	
<b>5826-01 Holiday Party/Gifts</b>		\$ -	\$ -	
<b>5827 PBID General Benefit</b>		\$ 1,307	\$ (1,307)	0%
<b>5829 BBB Expenses</b>			\$ -	
5829-01 BBB Rent	\$ 13,356		\$ 13,356	
5829-02 BBB Supplies	\$ 64		\$ 64	
<b>Total 5829 BBB Expenses</b>	\$ 13,420	\$ -	\$ 13,420	
<b>Total 5800 Administration</b>	\$ 71,157	\$ 71,787	\$ (630)	99%
<b>Total Expenses</b>	\$ 467,985	\$ 503,098	\$ (35,113)	93%
<b>Net Income</b>	\$ 359,107	\$ (349,039)	\$ 708,145	-103%

	Total Year To Date (October - May 2024)			
	Actual	Budget	Variance	% of Budget
	\$ 300	\$ -	\$ 300	
	\$ 476	\$ 8,028	\$ (7,552)	6%
	\$ 8,962	\$ 9,555	\$ (593)	94%
	\$ 9,738	\$ 17,583	\$ (7,845)	55%
	\$ 11	\$ 3,000	\$ (2,989)	0%
	\$ 6,813	\$ 1,600	\$ 5,213	426%
	\$ 27,995	\$ -	\$ 27,995	
	\$ 141,187	\$ 153,739	\$ (12,552)	92%
	\$ 10,611	\$ -	\$ 10,611	
	\$ 24,815	\$ -	\$ 24,815	
	\$ 1,340	\$ 4,950	\$ (3,610)	27%
	\$ 3,780	\$ 3,200	\$ 580	118%
	\$ 10,072	\$ 8,000	\$ 2,072	126%
	\$ -	\$ 10,450	\$ (10,450)	0%
	\$ -	\$ -	\$ -	
	\$ 40,081	\$ -	\$ 40,081	
	\$ 470	\$ -	\$ 470	
	\$ 40,551	\$ -	\$ 40,551	
	\$ 625,714	\$ 517,194	\$ 108,520	121%
	\$ 4,003,112	\$ 3,896,708	\$ 106,404	103%
	\$ 328,417	\$ (1,016,360)	\$ 1,344,778	-32%

**Downtown Long Beach Alliance**  
**Balance Sheet**  
As of May 31, 2024

	Total
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
1011 F&M Checking Operating Acct 2491	\$ 86,106
1016-7 F&M Repo 3479102 (0.5%)	\$ 1,450,509
1017 F&M Money Market 1165	\$ 12,133
1018 Petty Cash	\$ -
Total Bank Accounts	\$ 1,548,747
Accounts Receivable	
1107 A/R	\$ 473,631
Total Accounts Receivable	\$ 473,631
Other Current Assets	
1108 Allowance for Doubtful Accounts	\$ 104,540
1200 Undeposited Funds	\$ -
1300 Employee Advances	\$ -
2201-3 Prepaid Expenses	\$ 57,290
Total Other Current Assets	\$ 161,829
Total Current Assets	\$ 2,184,208
Fixed Assets	
1520 Equipment	\$ 200,814
1521 Accum. Deprn. - Equipment	\$ (201,051)
1530 Office Furniture - Other	\$ 111,776
1531 Accum. Deprn. - Office Furn.	\$ (86,562)
1550 Office Equipment - Other	\$ 143,634
1551 Accum. Deprn. Office Equip.	\$ (143,634)
Total Fixed Assets	\$ 24,977
Other Assets	
1701 Deposits	\$ 16,434
1702 Software License	\$ 13,270
1703 Accumulated Amortization	\$ (13,270)
1704 Loan to DDC	\$ -
Total Other Assets	\$ 16,434
<b>TOTAL ASSETS</b>	<b>\$ 2,225,619</b>

<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2012 A/P Trade	\$ 222,905
Total Accounts Payable	\$ 222,905
Credit Cards	

2150 F&M CREDIT CARDS	\$ (573)
2154 F&M CC - COWARD	\$ (7,631)
2157 F&M CC - METOYER	\$ (5,311)
2173 F&M CC - MADER	\$ 10,965
2174 F&M CC - Gonzalez	\$ 1,445
2176 F&M CC - Ancalade	\$ 25
2177 F&M CC - Nevarez	\$ 5,207
2178 F&M CC - Barrera	\$ 95
2179 F&M CC - Morris	\$ 313
2180 F&M CC - Torres	\$ 1,116
2181 F&M CC - El Tawil	\$ 42
2182 F&M CC - Ahumada	\$ (1,693)
2183 F&M CC - STEPHENS	\$ 114
<b>Total 2150 F&amp;M CREDIT CARDS</b>	<b>\$ 4,113</b>
<b>Total Credit Cards</b>	<b>\$ 4,113</b>
<b>Other Current Liabilities</b>	
2201 Payroll Liabilities	\$ -
2201-03 HSA Payable	\$ 364
2201-1 Payroll Taxes Payable	\$ -
2201-2 Medical Premiums Payable	\$ 4,448
2201-4 Aflac Payable	\$ (270)
<b>Total 2201 Payroll Liabilities</b>	<b>\$ 4,541</b>
2201-02 FSA Payable	\$ 3,757
2203 Deferred Comp. Wthd	\$ 4,388
2204 Payroll expense payable	\$ 1,580
2300 PPP Loan Payable	\$ -
2301 Accrued Vacation Pay	\$ 45,130
2302 Accrued Payroll Expenses	\$ 30,490
2490 Deferred Revenue	\$ -
2490-01 Deferred Reserve for PBID	\$ 1,035,856
2490-02 Deferred Reserve for DPIA	\$ 215,729
2490-29 City Funds - Parking Meter	\$ 235,248
2490-54 Deferred Depreciation	\$ 25,214
2490-90 Deferred LBRA	\$ 68,250
<b>Total 2490 Deferred Revenue</b>	<b>\$ 1,580,297</b>
<b>Total Other Current Liabilities</b>	<b>\$ 1,670,182</b>
<b>Total Current Liabilities</b>	<b>\$ 1,897,200</b>
<b>Long-Term Liabilities</b>	
2601 Capital Lease Payable	\$ -
<b>Total Long-Term Liabilities</b>	<b>\$ -</b>
<b>Total Liabilities</b>	<b>\$ 1,897,200</b>
<b>Equity</b>	
3000 Fund Balance	\$ -
3500 Retained Earnings	\$ 1
<b>Net Income</b>	<b>\$ 328,417</b>
<b>Total Equity</b>	<b>\$ 328,418</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 2,225,619</b>



**Downtown Long Beach Alliance**  
**A/R Aging Summary**  
As of May 31, 2024

	Current	1 - 30	31 - 60	61 - 90	91 and over	Total
<b>CITY OF LONG BEACH</b>	\$ 75,000	\$ -	\$ -	\$ -	\$ 159,257	\$ 234,257
State of California	\$ -	\$ -	\$ -	\$ -	\$ 149,257	\$ 149,257
Long Beach Transit (Customer)	\$ 44,258	\$ -	\$ -	\$ -	\$ 4,060	\$ 48,319
Midtown Business Improvement District	\$ 5,595	\$ 5,395	\$ 4,937	\$ -	\$ -	\$ 15,927
Port of Long Beach	\$ -	\$ 2,500	\$ -	\$ -	\$ 3,000	\$ 5,500
Long Beach Center Loan, LLC (Mosaic)	\$ 4,542	\$ -	\$ -	\$ -	\$ -	\$ 4,542
Padre Latin Table & Cocktails	\$ -	\$ -	\$ -	\$ -	\$ 4,000	\$ 4,000
Hyatt Regency Long Beach.	\$ -	\$ 2,500	\$ -	\$ -	\$ -	\$ 2,500
LA County MTA	\$ -	\$ -	\$ -	\$ -	\$ 2,051	\$ 2,051
Blu Community	\$ 893	\$ -	\$ -	\$ -	\$ 893	\$ 1,785
Pedal Movement (Customer)	\$ -	\$ -	\$ -	\$ -	\$ 1,750	\$ 1,750
<b>HILLCREST MONTEREY ASSOCIATES</b>	\$ 1,166	\$ -	\$ -	\$ -	\$ 527	\$ 1,693
Studio One Eleven.	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ 1,000
J Graphix Studio	\$ -	\$ -	\$ -	\$ -	\$ 400	\$ 400
Hamburger Mary's (Customer)	\$ -	\$ 250	\$ -	\$ -	\$ -	\$ 250
Stay Anchored.	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ 200
The Cypher on Elm	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ 100
The Scarlet Flower	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ 100
<b>TOTAL</b>	<b>\$ 131,454</b>	<b>\$ 11,645</b>	<b>\$ 4,937</b>	<b>\$ -</b>	<b>\$ 325,595</b>	<b>\$ 473,631</b>

**Downtown Long Beach Alliance**  
**A/R Aging Summary**  
As of June 30, 2024

	Current	1 - 30	31 - 60	61 - 90	91 and over	Total
<b>CITY OF LONG BEACH</b>	\$ 72,750	\$ 75,000	\$ -	\$ -	\$ 159,257	\$ 307,007
State of California	\$ -	\$ -	\$ -	\$ -	\$ 97,703	\$ 97,703
Long Beach Transit (Customer)	\$ 21,409	\$ -	\$ -	\$ -	\$ 4,060	\$ 25,469
Midtown Business Improvement District	\$ 11,190	\$ -	\$ -	\$ -	\$ -	\$ 11,190
Tomi Riley	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ 10,000
Port of Long Beach	\$ -	\$ -	\$ 2,500	\$ -	\$ 3,000	\$ 5,500
California Resource Corp.	\$ 5,000	\$ -	\$ -	\$ -	\$ -	\$ 5,000
Zaferia Business Association	\$ 4,963	\$ -	\$ -	\$ -	\$ -	\$ 4,963
Padre Latin Table & Cocktails	\$ -	\$ -	\$ -	\$ -	\$ 4,000	\$ 4,000
Long Beach Center Loan, LLC (Mosaic)	\$ 2,271	\$ -	\$ -	\$ -	\$ -	\$ 2,271
LA County MTA	\$ -	\$ -	\$ -	\$ -	\$ 2,051	\$ 2,051
Partake Collective.	\$ 2,000	\$ -	\$ -	\$ -	\$ -	\$ 2,000
Blu Community	\$ 893	\$ -	\$ -	\$ -	\$ 893	\$ 1,785
Pedal Movement (Customer)	\$ -	\$ -	\$ -	\$ -	\$ 1,750	\$ 1,750
<b>HILLCREST MONTEREY ASSOCIATES</b>	\$ 1,166	\$ -	\$ -	\$ -	\$ -	\$ 1,166
Mercy Housing (300 Alamitos)	\$ 968	\$ -	\$ -	\$ -	\$ -	\$ 968
Planet Fitness	\$ 750	\$ -	\$ -	\$ -	\$ -	\$ 750
AMO Marketing, Inc.	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ 500
J Graphix Studio	\$ -	\$ -	\$ -	\$ -	\$ 400	\$ 400
Hamburger Mary's (Customer)	\$ -	\$ -	\$ 250	\$ -	\$ -	\$ 250
Stay Anchored.	\$ -	\$ -	\$ -	\$ -	\$ 200	\$ 200
The Cypher on Elm	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ 100
The Scarlet Flower	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ 100
<b>TOTAL</b>	<b>\$ 133,358</b>	<b>\$ 75,500</b>	<b>\$ 2,750</b>	<b>\$ -</b>	<b>\$ 273,513</b>	<b>\$ 485,121</b>