

Downtown Long Beach Alliance
As of May 31, 2021
(Fiscal Year Ending September 30, 2021)
Financial Summary

OVERVIEW

Year-to-Date	Actual	Budget	Variance
Revenue	3,444,695	3,378,614	66,081
Expenses	2,717,851	3,348,806	630,955
Net	726,843	29,808	697,035

REVENUES:

PBID Revenue is over budget by 11% - (\$185,000) due to timing of collections. In May we received a payment for \$989,000.

DPIA Revenue is less than budget by 9% - (\$44,000) primarily due to actual October, November and December revenue being less than budget.

Parking Meter Revenue is now performing over budget by 10% - (\$30,000). Actual August and September revenue was less than budgeted, but we have since corrected.

Special Events Revenue is less than budget by \$2,000 or 100% primarily due to issuing (\$2,499) credit memo for sponsorships billed in fiscal 2019.

Grants & Contract Services Revenue is under budget by 17% - (\$102,000) primarily due to lower than budgeted Small Business Grant fundraising and other Clean Team services.

EXPENSES:

Research, Dev. & Advocacy Expenses are under budget by 37% - \$100,000, due to lower than budgeted for Strategic Plan & PBID Renewal costs (\$44,000), Personnel costs (\$17,000), Travel/Education/Civic Event costs (\$9,000), Research & Data Analytics costs (\$25,000) and Civic Events & Engagement (\$9,000).

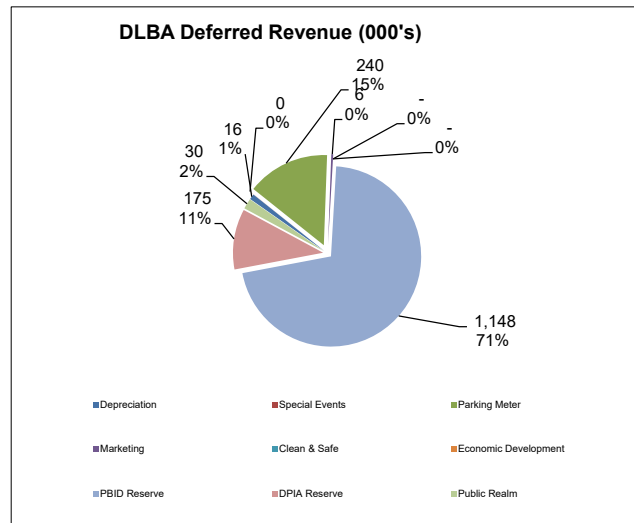
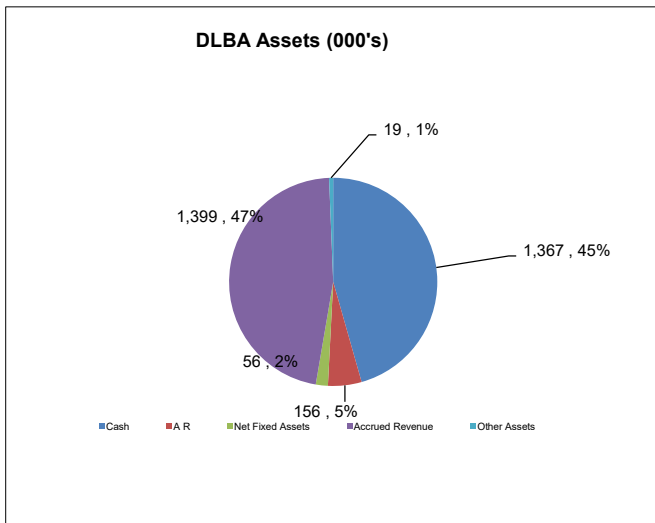
Public Realm Expenses are under budget by 38% - \$128,000, primarily due to lower than budgeted Community Grants (\$80,000) and Public Space Infrastructure/Activation (\$20,000).

Economic Development Expenses are under budget by 42% - \$144,000 primarily due to lower than budgeted Personnel costs (\$14,000), Small business grants (\$45,000), and Business Recruitment & Retention (\$73,000).

Marketing Expenses are less than budget by 28% - \$61,000 due to lower than budgeted Recovery Campaign costs (\$41,000) and stakeholder outreach (\$19,000).

Special Event Expenses are less than budget by \$81,000 or 40% due to lower than budgeted for Event costs (\$53,000), Personnel costs (\$9,000), and General Expenses (\$10,000).

Operations Expenses are less than budget by \$128,000 or 9% due to lower than budgeted for Safe Team expenses (\$40,000), Clean Team expenses (\$58,000) and Contract Services (\$20,000).



**Downtown Long Beach Alliance
Statement of Financial Position
5/31/2021**

Assets

Current Assets

Cash	\$ 1,367,071
Accounts Receivable	\$ 156,325
Accrued Revenues	\$ 1,399,430
Prepaid Expenses	\$ 2,610
Total Current Assets	<u>\$ 2,925,436</u>

Fixed Assets

Furniture & Equipment	\$ 431,010
Accumulated Depreciation	\$ (374,746)
Total Fixed Assets	<u>\$ 56,264</u>

Other Assets

Deposits	\$ 16,434
Software License	\$ 13,270
Accumulated Amortization	\$ (13,270)
Total Other Assets	<u>\$ 16,434</u>

Total Assets

\$ 2,998,133

Liabilities & Fund Balances

Current Liabilities

Accounts Payable	\$ 287,184
Accrued Wages & Other Expenses	\$ 382,429
Unearned Revenue	\$ -
Deferred Revenue	\$ 1,614,719
Total Current Liabilities	<u>\$ 2,284,331</u>

Long Term Liabilities

\$ -

Net Income (Loss)

\$ 713,802

Total Liabilities & Fund Balances

\$ 2,998,133

DOWNTOWN LONG BEACH ALLIANCE
FINANCIAL STATEMENT - In thousands
As of May 31, 2021

YEAR TO DATE ACTUALS						
	PBID	DPIA	Parking Meters	Sponsor/ Tickets	Grants & Contract Services	TOTAL
Revenues						
PBID (net of delinquency)	1,854					1,854
DPIA	-	451				451
Parking Meter Revenue			330			330
Sponsors & Ticket Sales	-			(2)		(2)
Grants & Contract Services	-				507	507
Deferred Revenue Recognized	698	-	-			698
Deferred to 20-21	(392)	-		-	-	(392)
Total Revenue	2,160	451	330	(2)	507	3,445
Expenses						
Administration	130	359	-	-	-	489
Advocacy	47	73	49	-	-	169
Public Realm	5	6	196	-	-	207
Economic Dev.	184	16	-	-	-	199
Marketing	120	13	28	-	-	160
Special Events	108	0	6	4	-	119
Operations	1,092	-	-	-	283	1,375
Total Expenses	1,685	466	280	4	283	2,718
Net Operating Income(Loss)	475	(15)	50	(7)	224	727

YEAR TO DATE BUDGET							VARIANCE
	PBID	DPIA	Parking Meters	Sponsor/ Tickets	Grants & Contract Services	TOTAL	TO YTD BUDGET
Revenues							
PBID (net of delinquency)	1,670					1,670	185
DPIA	-	494				494	(44)
Parking Meter Revenue			300			300	30
Sponsorships/Ticket Sales	-			-		-	(2)
Grants & Contract Services	-	261			348	609	(102)
Deferred Revenue Recognized	698	-	-	-	-	698	0
PBID Deferred 19-20	(392)	-			-	(392)	0
Total Revenue	1,975	755	300	-	348	3,379	66
Expenses							
Administration	140	328	-	-	-	468	(21)
Advocacy	110	80	80	-	-	269	100
Public Realm	6	13	316	-	-	334	128
Economic Dev.	258	28	-	-	58	344	144
Marketing	149	34	39	-	-	222	61
Special Events	125	0	46	27	-	199	81
Operations	1,205	4	-	-	304	1,513	138
Total Expenses	1,992	487	481	27	362	3,349	631
Net Operating Income(Loss)	(17)	268	(181)	(27)	(14)	30	697

	TOTAL YEAR BUDGET (ORIGINAL)					
	PBID	DPIA	Parking Meters	Sponsor/ Tickets	Grants & Contract Services	TOTAL
Revenues						
PBID (net of delinquency)	2,740					2,740
DPIA		690				690
Parking Meter Revenue	-		450			450
Sponsors & Ticket Sales				-		-
Grants & Contract Services					429	429
Deferred Revenue Recognized	685					685
PBID Deferred 19-20	(706)					(706)
Total Revenue	2,719	690	450	-	429	4,289
Expenses						
Administration	255	412	-	-	-	667
Advocacy	39	186	112	-	-	337
Public Realm	28	15	225	-	-	269
Economic Dev.	321	37	-	-	30	388
Marketing	181	28	28	-	-	237
Special Events	181	-	85	-	-	266
Operations	1,715	11	-	-	399	2,126
Total Expenses	2,719	690	450	-	429	4,289
Net Operating Income(Loss)	0	(0)	-	-	0	0

	TOTAL YEAR BUDGET (REVISED)						CHANGE
	PBID	DPIA	Parking Meters	Sponsor/ Tickets	Grants & Contract Services	TOTAL	
Revenues							
PBID (net of delinquency)	3,005					3,005	265
DPIA		752				752	61
Parking Meter Revenue	-		450			450	-
Sponsorships/Ticket Sales				-		-	-
Grants & Contract Services					810	810	381
Deferred Revenue Recognized	685	19				705	19
PBID Deferred 19-20	(706)	-				(706)	-
Total Revenue	2,985	771	450	-	810	5,016	726
Expenses							
Administration	255	431	-	-	-	686	19
Advocacy	61	223	112	-	-	396	59
Public Realm	40	15	225	-	225	505	237
Economic Dev.	396	62	-	-	55	513	125
Marketing	276	28	28	-	-	332	95
Special Events	186	-	85	-	-	271	-
Operations	1,771	11	-	-	530	2,312	187
Total Expenses	2,986	771	450	-	810	5,016	726
Net Operating Income(Loss)	0	0	-	-	(0)	0	0

DOWNTOWN LONG BEACH ALLIANCE

As of May 31, 2021

	YEAR TO DATE ACTUALS						YEAR TO DATE BUDGET						YTD VARIANCE
	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	
Revenues													
PBID net of delinquency	\$ 1,854,199	\$ -	\$ -	\$ -	\$ -	\$ 1,854,199	\$ 1,669,556	\$ -	\$ -	\$ -	\$ -	\$ 1,669,556	\$ 184,643
DPIA	\$ -	\$ 450,540	\$ -	\$ -	\$ -	\$ 450,540	\$ -	\$ 494,233	\$ -	\$ -	\$ -	\$ 494,233	\$ (43,694)
Parking Meter	\$ -	\$ -	\$ 329,632	\$ -	\$ -	\$ 329,632	\$ -	\$ -	\$ 300,000	\$ -	\$ -	\$ 300,000	\$ 29,632
Sponsors & Ticket Sales	\$ -	\$ -	\$ -	\$ (2,499)	\$ -	\$ (2,499)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (2,499)
Grants & Contract Services	\$ -	\$ -	\$ -	\$ -	\$ 506,745	\$ 506,745	\$ -	\$ 281,055	\$ -	\$ -	\$ 347,891	\$ 608,946	\$ (102,202)
Deferred Revenue Recognized	\$ 698,323	\$ -	\$ -	\$ -	\$ -	\$ 698,323	\$ 698,323	\$ -	\$ -	\$ -	\$ -	\$ 698,323	\$ 0
Deferred to 20-21	\$ (392,244)	\$ -	\$ -	\$ -	\$ -	\$ (392,244)	\$ (392,444)	\$ -	\$ -	\$ -	\$ -	\$ (392,444)	\$ 200
Total Revenue	\$ 2,160,278	\$ 450,540	\$ 329,632	\$ (2,499)	\$ 506,745	\$ 3,444,695	\$ 1,975,434	\$ 755,288	\$ 300,000	\$ -	\$ 347,891	\$ 3,378,614	\$ 66,081
Administration													
Rent	\$ 114,967	\$ -	\$ -	\$ -	\$ -	\$ 114,967	\$ 118,250	\$ -	\$ -	\$ -	\$ -	\$ 118,250	\$ 3,283
Telephone	\$ 12,238	\$ -	\$ -	\$ -	\$ -	\$ 12,238	\$ 13,200	\$ -	\$ -	\$ -	\$ -	\$ 13,200	\$ 962
Computers	\$ 750	\$ 7,582	\$ -	\$ -	\$ -	\$ 8,332	\$ 8,167	\$ -	\$ -	\$ -	\$ -	\$ 8,167	\$ (165)
Office Equipment Lease	\$ -	\$ 7,009	\$ -	\$ -	\$ -	\$ 7,009	\$ 9,000	\$ -	\$ -	\$ -	\$ -	\$ 9,000	\$ 1,991
Office Supplies	\$ -	\$ 5,685	\$ -	\$ -	\$ -	\$ 5,685	\$ 6,667	\$ -	\$ -	\$ -	\$ -	\$ 6,667	\$ 982
Postage	\$ -	\$ 3,608	\$ -	\$ -	\$ -	\$ 3,608	\$ 800	\$ -	\$ -	\$ -	\$ -	\$ 800	\$ (2,808)
General Insurance	\$ -	\$ 9,081	\$ -	\$ -	\$ -	\$ 9,081	\$ 17,766	\$ -	\$ -	\$ -	\$ -	\$ 17,766	\$ 8,685
Professional Services	\$ -	\$ 119,228	\$ -	\$ -	\$ -	\$ 119,228	\$ 64,500	\$ -	\$ -	\$ -	\$ -	\$ 64,500	\$ (54,728)
Utilities	\$ -	\$ 1,186	\$ -	\$ -	\$ -	\$ 1,186	\$ 2,333	\$ -	\$ -	\$ -	\$ -	\$ 2,333	\$ 1,147
Depreciation	\$ -	\$ 6,746	\$ -	\$ -	\$ -	\$ 6,746	\$ 12,847	\$ -	\$ -	\$ -	\$ -	\$ 12,847	\$ 6,101
Taxes	\$ -	\$ 1,768	\$ -	\$ -	\$ -	\$ 1,768	\$ 2,000	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ 232
Office Maintenance & Repairs	\$ -	\$ 1,455	\$ -	\$ -	\$ -	\$ 1,455	\$ 3,333	\$ -	\$ -	\$ -	\$ -	\$ 3,333	\$ 1,878
Employee Recruitment	\$ -	\$ 2,748	\$ -	\$ -	\$ -	\$ 2,748	\$ 2,333	\$ -	\$ -	\$ -	\$ -	\$ 2,333	\$ (415)
Admin Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ 100	\$ 100
Outside Support	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Merchant Fees & Interest	\$ -	\$ 922	\$ -	\$ -	\$ -	\$ 922	\$ 600	\$ -	\$ -	\$ -	\$ -	\$ 600	\$ (322)
Professional Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Board Contingency	\$ -	\$ 990	\$ -	\$ -	\$ -	\$ 990	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (990)
Dues & Subscriptions	\$ -	\$ 5,494	\$ -	\$ -	\$ -	\$ 5,494	\$ 2,667	\$ -	\$ -	\$ -	\$ -	\$ 2,667	\$ (2,828)
Board, EC and TF Meetings	\$ 1,983	\$ -	\$ -	\$ -	\$ -	\$ 1,983	\$ 9,733	\$ -	\$ -	\$ -	\$ -	\$ 9,733	\$ 7,751
PBID General Benefit 1%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,764	\$ -	\$ -	\$ -	\$ -	\$ 1,764	\$ 1,764
PBID Engineer's Adjustment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 611	\$ -	\$ -	\$ -	\$ -	\$ 611	\$ 611
Personnel Expense	\$ -	\$ 185,273	\$ -	\$ -	\$ -	\$ 185,273	\$ -	\$ 191,395	\$ -	\$ -	\$ -	\$ 191,395	\$ 6,122
Total Admin Expenses	\$ 129,937	\$ 358,777	\$ -	\$ -	\$ -	\$ 488,714	\$ 139,617	\$ 328,451	\$ -	\$ -	\$ -	\$ 468,068	\$ (20,646)
Research, Dev. & Advocacy													
Research & Data Analytics	\$ -	\$ -	\$ 39,289	\$ -	\$ -	\$ 39,289	\$ -	\$ -	\$ 41,596	\$ -	\$ -	\$ 41,596	\$ 2,307
Conferences, Travel and Education	\$ -	\$ 11,250	\$ 10,168	\$ -	\$ -	\$ 21,418	\$ -	\$ -	\$ 24,667	\$ -	\$ -	\$ 24,667	\$ 3,249
Civic Events & Engagement	\$ 15,414	\$ -	\$ -	\$ -	\$ -	\$ 15,414	\$ -	\$ -	\$ 13,408	\$ -	\$ -	\$ 13,408	\$ (2,006)
Strategic Plan & PBID Renewal Planning	\$ 14,736	\$ -	\$ -	\$ -	\$ -	\$ 14,736	\$ 88,667	\$ -	\$ -	\$ -	\$ -	\$ 88,667	\$ 73,931
PBID General Benefit 1%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 269	\$ -	\$ -	\$ -	\$ -	\$ 269	\$ 269
PBID Engineer's Adjustment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 93	\$ -	\$ -	\$ -	\$ -	\$ 93	\$ 93
Personnel Expense	\$ 16,372	\$ 61,591	\$ -	\$ -	\$ -	\$ 77,964	\$ 21,060	\$ 79,228	\$ -	\$ -	\$ -	\$ 100,288	\$ 22,324
Total Research, Dev. & Advocacy	\$ 46,522	\$ 72,841	\$ 49,457	\$ -	\$ -	\$ 168,820	\$ 109,727	\$ 79,590	\$ 79,671	\$ -	\$ -	\$ 268,988	\$ 100,168
Public Realm													
PBID Special Projects	\$ 442	\$ -	\$ 442	\$ -	\$ -	\$ 884	\$ 500	\$ -	\$ 500	\$ -	\$ -	\$ 1,000	\$ 116
Street & Landscape	\$ -	\$ 5,710	\$ 104,611	\$ -	\$ -	\$ 110,321	\$ 10,153	\$ 213,199	\$ -	\$ -	\$ -	\$ 223,352	\$ 113,031
Professional Development	\$ -	\$ -	\$ 355	\$ -	\$ -	\$ 355	\$ 1,250	\$ -	\$ -	\$ 1,250	\$ -	\$ 1,250	\$ 895
PBID General Benefit 1%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,480	\$ -	\$ -	\$ -	\$ -	\$ 1,480	\$ 1,480
PBID Engineer's Adjustment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 67	\$ -	\$ -	\$ -	\$ -	\$ 67	\$ 67
Public Realm Personnel	\$ 4,763	\$ -	\$ 90,500	\$ -	\$ -	\$ 95,263	\$ 5,368	\$ -	\$ 101,983	\$ -	\$ -	\$ 107,351	\$ 12,087
Total Public Realm	\$ 5,205	\$ 5,710	\$ 195,908	\$ -	\$ -	\$ 206,823	\$ 5,868	\$ 12,950	\$ 315,682	\$ -	\$ -	\$ 334,499	\$ 127,677
Economic Development													
Comm. Engage. & Bus. Outreach	\$ 8,830	\$ -	\$ -	\$ -	\$ -	\$ 8,830	\$ 2,553	\$ 4,742	\$ -	\$ -	\$ -	\$ 7,296	\$ (1,534)
Business Recruitment & Retention	\$ 40,961	\$ -	\$ -	\$ -	\$ -	\$ 40,961	\$ 91,069	\$ -	\$ -	\$ -	\$ -	\$ 91,069	\$ 50,108
Small Business Grants	\$ 12,501	\$ -	\$ -	\$ -	\$ -	\$ 12,501	\$ -	\$ -	\$ -	\$ 57,778	\$ -	\$ 57,778	\$ 45,277
Business Retention & Expansion	\$ 7,268	\$ -	\$ -	\$ -	\$ -	\$ 7,268	\$ 32,407	\$ 2,257	\$ -	\$ -	\$ -	\$ 34,664	\$ 27,397
Professional Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PBID General Benefit 1%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,221	\$ -	\$ -	\$ -	\$ -	\$ 2,221	\$ 2,221
PBID Engineer's Adjustment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 770	\$ -	\$ -	\$ -	\$ -	\$ 770	\$ 770
Personnel Expenses	\$ 113,982	\$ 15,543	\$ -	\$ -	\$ -	\$ 129,525	\$ 131,759	\$ 17,967	\$ -	\$ -	\$ -	\$ 149,726	\$ 20,201
Total Economic Dev.	\$ 183,541	\$ 15,543	\$ -	\$ -	\$ -	\$ 199,084	\$ 257,788	\$ 27,956	\$ -	\$ -	\$ -	\$ 243,523	\$ 144,439
Marketing													
Advertising/Promotions	\$ 20,047	\$ 3,641	\$ 994	\$ -	\$ -	\$ 24,682	\$ 17,500	\$ 1,522	\$ -	\$ -	\$ -	\$ 19,022	\$ (5,660)
Stakeholder Outreach/Public Relations	\$ 7,236	\$ -	\$ 5,691	\$ -	\$ -	\$ 12,927	\$ 30,178	\$ -	\$ -	\$ -	\$ -	\$ 30,178	\$ 17,251
Annual Report/Publications	\$ -	\$ -	\$ 6,106	\$ -	\$ -	\$ 6,106	\$ 1,779	\$ 4,155	\$ -	\$ -	\$ -	\$ 5,933	\$ (173)
Website Development	\$ -	\$ 260	\$ -	\$ -	\$ -	\$ 260	\$ -	\$ 4,125	\$ 876	\$ -	\$ -	\$ 5,000	\$ 4,740
Recovery Campaign	\$ 1,214	\$ 8,985	\$ 14,085	\$ -	\$ -	\$ 24,284	\$ 3,276	\$ 24,242	\$ 38,001	\$ -	\$ -	\$ 65,518	\$ 41,234
Professional Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PBID General Benefit 1%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PBID Engineer's Adjustment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ 1,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,000)
Marketing Personnel	\$ 91,240	\$ -	\$ -	\$ -	\$ -	\$ 91,240	\$ 96,051	\$ -	\$ -	\$ -	\$ -	\$ 96,051	\$ 4,811
Total Marketing	\$ 119,737	\$ 12,887	\$ 27,876	\$ -	\$ -	\$ 160,499	\$ 148,783	\$ 34,043	\$ 38,876	\$ -	\$ -	\$ 221,702	\$ 61,202
Special Events													
Live After 5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,652	\$ 128	\$ -	\$ 5,780	\$ 5,780
Contingency Funds for Special Events	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Celebrate Downtown	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pow Wow 2020 Closing Party	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 42	\$ 2,460	\$ 3,498	\$ -	\$ 6,000	\$ 6,000
Taste of Downtown Series	\$ 8,949	\$ 107	\$ 6,293	\$ -	\$ -	\$ 15,350	\$ -	\$ -	\$ 7,786	\$ 12,234	\$ -	\$ 20,000	\$ 4,650
Powerfest	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,553	\$ 2,447	\$ -	\$ 4,000	\$ 4,000
Summer & Music Series	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
New Year's Eve Waterfront	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,588	\$ 8,412	\$ -	\$ 33,000	\$ 33,000
Shop Small Saturday	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Event Sponsorships	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 320	\$ 505	\$ -	\$ 825	\$ 825
Event Supplies, Contingency & Misc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,608	\$ 70	\$ 4,100	\$ -	\$ -	\$ 12,778	\$ 12,778
PBID General Benefit 1%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,256	\$ -	\$ -	\$ -	\$ -	\$ 1,256	\$ 1,256
PBID Engineer's Adjustment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 432	\$ -	\$ -	\$ -	\$ -	\$ 432	\$ 432
Event Sponsorship - Juneteenth	\$ -	\$ -	\$ -	\$ 4,250	\$ -	\$ 4,250	\$ 2,778	\$ -	\$ -	\$ -	\$ -	\$ 2,778	\$ (1,472)
Professional Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Special Events Personnel	\$ 99,043	\$ -	\$ -	\$ -	\$ -	\$ 99,043	\$ 112,295	\$ -	\$ -	\$ -	\$ -	\$ 112,295	\$ 13,252
Total Special Events	\$ 107,992	\$ 107	\$ 6,293	\$ 4,250	\$ -	\$ 118,643	\$ 125,368	\$ 112	\$ 46,440	\$ 27,224	\$ -	\$ 199,144	\$ 80,501

Operations	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	VARIANCE
Clean Team Management	\$ 60,740					\$ 60,740	\$ 65,227					\$ 65,227	\$ 4,487
Clean Team Personnel	\$ 295,262	\$ -	\$ -	\$ -	\$ -	\$ 295,262	\$ 300,920					\$ 300,920	\$ 5,658
Clean Team Supplies	\$ 2,034	\$ -	\$ -	\$ -	\$ -	\$ 2,034	\$ 16,036					\$ 14,001	\$ 1,967
Clean Team Equip. Insurance	\$ 511	\$ -	\$ -	\$ -	\$ -	\$ 511	\$ 6,670					\$ 6,670	\$ 6,159
Clean Team Fuel	\$ 4,483	\$ -	\$ -	\$ -	\$ -	\$ 4,483	\$ 8,698					\$ 8,698	\$ 4,214
Clean Team Equip & Maint.	\$ 17,401	\$ -	\$ -	\$ -	\$ -	\$ 17,401	\$ 24,083					\$ 24,083	\$ 6,682
Clean Team Lease													
Clean Team Maintenance													
Pressure Washing	\$ 183,048	\$ -	\$ -	\$ -	\$ -	\$ 183,048	\$ 201,620					\$ 201,620	\$ 18,572
Safe Team Management	\$ 61,028	\$ -	\$ -	\$ -	\$ -	\$ 61,028	\$ 59,545					\$ 59,545	\$ (1,482)
Safe Team Personnel	\$ 375,601	\$ -	\$ -	\$ -	\$ -	\$ 375,601	\$ 417,246					\$ 417,246	\$ 41,645
Safe Team Supplies	\$ 720	\$ -	\$ -	\$ -	\$ -	\$ 720	\$ 1,626					\$ 1,626	\$ 906
Safe Team Equipment Insurance	\$ 60	\$ -	\$ -	\$ -	\$ -	\$ 60	\$ 3,600					\$ 3,600	\$ 3,540
Safe Team Equipment	\$ 6,057	\$ -	\$ -	\$ -	\$ -	\$ 6,057	\$ 2,320					\$ 2,320	\$ (3,737)
Homeless Outreach	\$ 994					\$ 994	\$ 1,000					\$ 1,000	\$ 6
Community Outreach	\$ 524					\$ 524	\$ 800					\$ 800	\$ 276
Special Project							\$ 5,022	\$ -				\$ 5,022	\$ 5,022
Contract Services											\$ 20,543	\$ 20,543	\$ 20,543
Long Beach Transit					\$ 106,935	\$ 106,935					\$ 127,024	\$ 127,024	\$ 20,089
Hillcrest Monterey											\$ 10,397	\$ 10,397	\$ 10,397
Other Contract Services					\$ 80,427	\$ 80,427					\$ 20,600	\$ 20,600	\$ (59,827)
City of Long Beach					\$ 72,593	\$ 72,593					\$ 110,983	\$ 110,983	\$ 38,390
Contract Equip, Parts, Maint, Fuel	\$ -				\$ 23,003	\$ 23,003					\$ 2,400	\$ 2,400	\$ (20,603)
Professional Development								\$ 120				\$ 11,852	\$ 11,972
PBID General Benefit 1%								\$ 4,149				\$ 4,149	\$ 4,149
PBID Engineer's Adjustment													\$ -
Operations Personnel	\$ 83,847	\$ -	\$ -	\$ -	\$ -	\$ 83,847	\$ 90,401					\$ 90,401	\$ 6,554
Total Operations	\$ 1,092,311	\$ -	\$ -	\$ -	\$ -	\$ 282,958	\$ 1,204,815	\$ 4,269	\$ -	\$ -	\$ 303,799	\$ 1,512,883	\$ 137,613

Total Expenses	\$ 1,685,244	\$ 465,864	\$ 279,534	\$ 4,250	\$ 282,958	\$ 2,717,851	\$ 1,991,965	\$ 487,371	\$ 480,669	\$ 27,224	\$ 361,577	\$ 3,348,806	\$ 630,955
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Net Operating Income(Loss)	\$ 475,033	\$ (15,325)	\$ 50,098	\$ (6,749)	\$ 223,786	\$ 726,843	\$ (16,531)	\$ 267,917	\$ (180,669)	\$ (27,224)	\$ (13,686)	\$ 29,808	\$ 697,035
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	TOTAL YEAR BUDGET (ORIGINAL)						TOTAL YEAR BUDGET (REVISED)						Change
	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	
PBID net of delinquency	\$ 2,740,052					\$ 2,740,052	\$ 3,005,201					\$ 3,005,201	\$ 265,149
DPIA		\$ 690,392				\$ 690,392		\$ 751,542				\$ 751,542	\$ 61,150
Parking Meter			\$ 450,000			\$ 450,000			\$ 450,000			\$ 450,000	\$ -
Sponsors & Ticket Sales				\$ -		\$ -					\$ -	\$ -	\$ -
Grants & Contract Services					\$ 429,399	\$ 429,399				\$ 810,109		\$ 810,109	\$ 380,710
Deferred Revenue Recognized	\$ 685,476					\$ 685,476	\$ 685,475	\$ 19,271				\$ 704,746	\$ 19,271
Deferred to 20-21	\$ (706,040)					\$ (706,040)	\$ (706,040)					\$ (706,040)	\$ -
Total Revenue	\$ 2,719,487	\$ 690,392	\$ 450,000	\$ -	\$ 429,399	\$ 4,289,278	\$ 2,984,636	\$ 770,813	\$ 450,000	\$ -	\$ 810,109	\$ 5,015,558	\$ 726,280

Administration	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	VARIANCE
Rent	\$ 179,500					\$ 179,500	\$ 179,500					\$ 179,500	\$ -
Telephone	\$ 20,000					\$ 20,000	\$ 20,000					\$ 20,000	\$ -
Computers	\$ 43,000					\$ 43,000	\$ 43,000					\$ 43,000	\$ -
Office Equipment Lease	\$ 12,285	\$ 1,215				\$ 13,500	\$ 12,285	\$ 1,215				\$ 13,500	\$ -
Office Supplies		\$ 10,000				\$ 10,000	\$ -	\$ 10,000				\$ 10,000	\$ -
Postage		\$ 1,200				\$ 1,200	\$ -	\$ 1,200				\$ 1,200	\$ -
General Insurance		\$ 23,000				\$ 23,000	\$ -	\$ 23,000				\$ 23,000	\$ -
Professional Services		\$ 51,900				\$ 51,900	\$ -	\$ 51,900				\$ 51,900	\$ -
Utilities		\$ 3,500				\$ 3,500	\$ -	\$ 3,500				\$ 3,500	\$ -
Depreciation		\$ -				\$ -	\$ -	\$ 19,271				\$ 19,271	\$ 19,271
Taxes		\$ 3,000				\$ 3,000	\$ -	\$ 3,000				\$ 3,000	\$ -
Office Maintenance & Repairs		\$ 5,000				\$ 5,000	\$ -	\$ 5,000				\$ 5,000	\$ -
Employee Recruitment		\$ 3,500				\$ 3,500	\$ -	\$ 3,500				\$ 3,500	\$ -
Bank Charges/Interest Expense		\$ -				\$ -	\$ -	\$ -				\$ -	\$ -
Admin Services		\$ 100				\$ 100	\$ -	\$ 100				\$ 100	\$ -
Outside Support		\$ -				\$ -	\$ -	\$ -				\$ -	\$ -
Bad Debt		\$ -				\$ -	\$ -	\$ -				\$ -	\$ -
Merchant Fees & Interest		\$ 900				\$ 900	\$ -	\$ 900				\$ 900	\$ -
Professional Development						\$ -	\$ -	\$ -				\$ -	\$ -
Board Contingency						\$ -	\$ -	\$ -				\$ -	\$ -
Dues & Subscriptions		\$ 4,000				\$ 4,000	\$ -	\$ 4,000				\$ 4,000	\$ -
Board, EC and TF Meetings		\$ 14,000				\$ 14,000	\$ -	\$ 14,000				\$ 14,000	\$ -
PBID General Benefit 1%		\$ 2,646				\$ 2,646	\$ -	\$ 2,646				\$ 2,646	\$ -
PBID Engineer's Adjustment		\$ 917				\$ 917	\$ -	\$ 917				\$ 917	\$ -
Personnel Expense		\$ 287,093				\$ 287,093	\$ 287,093	\$ -				\$ 287,093	\$ -
Total Admin Expenses	\$ 254,785	\$ 411,971	\$ -	\$ -	\$ -	\$ 666,756	\$ 254,785	\$ 431,242	\$ -	\$ -	\$ -	\$ 686,027	\$ 19,271

Research, Dev. & Advocacy	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	VARIANCE
Research & Data Analytics			\$ 55,000			\$ 55,000	\$ -	\$ -	\$ 55,000			\$ 55,000	\$ -
Conferences, Travel and Education			\$ 37,000			\$ 37,000	\$ -	\$ -	\$ 37,000			\$ 37,000	\$ -
Civic Events & Engagement			\$ 20,112			\$ 20,112	\$ -	\$ -	\$ 20,112			\$ 20,112	\$ -
Strategic Plan & PBID Renewal Planning	\$ -	\$ 73,947				\$ 73,947	\$ 22,513	\$ 110,487			\$ -	\$ 133,000	\$ 59,053
PBID General Benefit 1%		\$ 404				\$ 404	\$ -	\$ 404				\$ 404	\$ -
PBID Engineer's Adjustment		\$ 140				\$ 140	\$ -	\$ 140				\$ 140	\$ -
Personnel Expense	\$ 38,920	\$ 111,512				\$ 150,432	\$ 38,920	\$ 111,512				\$ 150,432	\$ -
Total Research, Dev. & Advocacy	\$ 38,920	\$ 186,003	\$ 112,112	\$ -	\$ -	\$ 337,035	\$ 61,433	\$ 222,543	\$ 112,112	\$ -	\$ -	\$ 396,088	\$ 59,053

Public Realm	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	VARIANCE
PBID Special Projects	\$ 14,300		\$ 10,175			\$ 24,475	\$ 14,300		\$ 10,175			\$ 24,475	\$ -
Street & Landscape		\$ 12,637	\$ 67,745			\$ 80,382	\$ 11,700	\$ 12,637	\$ 67,745		\$ 225,000	\$ 317,082	\$ 236,700
Professional Development		\$ 2,500				\$ 2,500	\$ -	\$ 2,500				\$ 2,500	\$ -
PBID General Benefit 1%		\$ 145				\$ 145	\$ -	\$ 145				\$ 145	\$ -
PBID Engineer's Adjustment		\$ 50				\$ 50	\$ -	\$ 50				\$ 50	\$ -
Public Realm Personnel	\$ 13,946		\$ 147,080			\$ 161,026	\$ 13,946		\$ 147,080			\$ 161,026	\$ -
Total Public Realm	\$ 28,246	\$ 15,332	\$ 225,000	\$ -	\$ -	\$ 268,578	\$ 39,946	\$ 15,332	\$ 225,000	\$ -	\$ 225,000	\$ 505,278	\$ 236,700

Economic Development	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	VARIANCE
Comm. Engage. & Bus. Outreach	\$ 3,174	\$ 5,833				\$ 9,007	\$ 3,174	\$ 5,833				\$ 9,007	\$ -
Business Recruitment & Retention	\$ 103,915					\$ 103,915	\$ 178,915					\$ 178,915	\$ 75,000
Small Business Grants					\$ 30,000	\$ 30,000	\$ -	\$ 24,610		\$ -	\$ 55,390	\$ 80,000	\$ 50,000
Business Retention & Expansion	\$ 16,000					\$ 16,000	\$ 16,000					\$ 16,000	\$ -
Professional Development						\$ -	\$ -	\$ -				\$ -	\$ -
PBID General Benefit 1%		\$ 3,332				\$ 3,332	\$ -	\$ 3,332				\$ 3,332	\$ -
PBID Engineer's Adjustment		\$ 1,155				\$ 1,155	\$ -	\$ 1,155				\$ 1,155	\$ -
Personnel Expenses	\$ 197,729	\$ 26,860				\$ 224,589	\$ 197,729	\$ 26,860				\$ 224,589	\$ -
Total Economic Dev.	\$ 320,818	\$ 37,180	\$ -	\$ -	\$ 30,000	\$ 387,998	\$ 395,818	\$ 61,790	\$ -	\$ -	\$ 55,390	\$ 512,998	\$ 125,000

Marketing	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	VARIANCE
Advertising/Promotions	\$ 9,980	\$ 5,976				\$ 15,956	\$ 9,980	\$ 5,976	\$ -			\$ 15,956	\$ -
Stakeholder Outreach/Public Relations	\$ 14,971					\$ 14,971	\$ 58,371	\$ -	\$ -			\$ 58,371	\$ 43,400
Annual Report/Publications	\$ 4,500					\$ 4,500	\$ 4,500	\$ -	\$ -			\$ 4,500	\$ -
Website Development	\$ 5,000					\$ 5,000	\$ 5,000	\$ -	\$ -			\$ 5,000	\$ -
Recovery Campaign	\$ 2,360	\$ 17,415	\$ 27,785			\$ 47,560	\$ 53,596	\$ 17,415	\$ 27,785			\$ 98,796	\$ 51,236
Professional Development		\$ 2,500				\$ 2,500	\$ -	\$ 2,500	\$ -			\$ 2,500	\$ -
PBID General Benefit 1%		\$ 1,878				\$ 1,878	\$ -	\$ 1,878	\$ -			\$ 1,878	\$ -
PBID Engineer's Adjustment		\$ 651				\$ 651	\$ -	\$ 651	\$ -			\$ 651	\$ -
Marketing						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Marketing Personnel	\$ 144,076					\$ 144,076	\$ 144,076	\$ -	\$ -			\$ 144,076	\$ -
Total Marketing	\$ 180,887	\$ 28,420	\$ 27,785	\$ -	\$ -	\$ 237,992	\$ 275,523	\$ 28,420	\$ 27,785	\$ -	\$ -	\$ 331,728	\$ 94,636
Special Events	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	VARIANCE
Live After 5						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Contingency Funds for Special Events	\$ 9,915		\$ 85,103			\$ 95,018	\$ 14,915	\$ -	\$ 85,103			\$ 100,018	\$ 5,000
Celebrate Downtown						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Pow Wow 2020 Closing Party						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Taste of Downtown Series						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Powerfest						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Summer & Music Series						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
New Year's Eve Waterfront						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Shop Small Saturday						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Event Sponsorships						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Event Supplies, Contingency & Misc.						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
PBID General Benefit 1%	\$ 1,878					\$ 1,878	\$ 1,878	\$ -	\$ -			\$ 1,878	\$ -
PBID Engineer's Adjustment	\$ 651					\$ 651	\$ 651	\$ -	\$ -			\$ 651	\$ -
Event Sponsorship - Juneteenth	\$ -					\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Professional Development						\$ -	\$ -	\$ -	\$ -			\$ -	\$ -
Special Events Personnel	\$ 168,442					\$ 168,442	\$ 168,442	\$ -	\$ -			\$ 168,442	\$ -
Total Special Events	\$ 180,886	\$ -	\$ 85,103	\$ -	\$ -	\$ 265,989	\$ 185,886	\$ -	\$ 85,103	\$ -	\$ -	\$ 270,989	\$ 5,000
Operations	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	VARIANCE
Clean Team Management	\$ 87,669					\$ 87,669	\$ 87,669	\$ -	\$ -	\$ -	\$ -	\$ 10,227	\$ 97,896
Clean Team Personnel	\$ 369,509					\$ 369,509	\$ 376,259	\$ -	\$ -	\$ -	\$ -	\$ 60,936	\$ 437,195
Clean Team Supplies	\$ 14,000					\$ 14,000	\$ 14,000	\$ -	\$ -	\$ -	\$ -	\$ 20,224	\$ 34,224
Clean Team Equip. Insurance	\$ 9,000					\$ 9,000	\$ 9,000	\$ -	\$ -	\$ -	\$ -	\$ 1,206	\$ 1,206
Clean Team Fuel	\$ 13,000					\$ 13,000	\$ 13,000	\$ -	\$ -	\$ -	\$ -	\$ 4,856	\$ 17,856
Clean Team Equip & Maint.	\$ 35,000					\$ 35,000	\$ 45,000	\$ -	\$ -	\$ -	\$ -	\$ 12,470	\$ 57,470
Clean Team Lease						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Clean Team Maintenance						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Pressure Washing	\$ 306,079					\$ 306,079	\$ 327,628	\$ -	\$ -	\$ -	\$ -	\$ 13,522	\$ 341,150
Safe Team Management	\$ 87,669					\$ 87,669	\$ 87,669	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 87,669
Safe Team Personnel	\$ 641,979					\$ 641,979	\$ 641,979	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 641,979
Safe Team Supplies	\$ 2,439					\$ 2,439	\$ 2,439	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,439
Safe Team Equipment Insurance	\$ 6,000					\$ 6,000	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000
Safe Team Equipment	\$ 3,500					\$ 3,500	\$ 3,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,500
Homeless Outreach	\$ 2,000					\$ 2,000	\$ 2,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000
Community Outreach	\$ 1,500					\$ 1,500	\$ 1,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,500
Special Project		\$ 2,500				\$ 2,500	\$ -	\$ 2,500	\$ -	\$ -	\$ -	\$ 6,880	\$ 9,380
Contract Services	\$ -			\$ 384,203	\$ 384,203	\$ 384,203	\$ 18,000	\$ -	\$ -	\$ -	\$ -	\$ 384,203	\$ 402,203
Long Beach Transit						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hillcrest Monterey						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other Contract Services						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
City of Long Beach						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Contract Equip. Parts, Maint, Fuel						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Professional Development		\$ 2,762			\$ 15,196	\$ 17,958	\$ -	\$ 2,762	\$ -	\$ -	\$ -	\$ 15,196	\$ 17,958
PBID General Benefit 1%		\$ 6,224				\$ 6,224	\$ -	\$ 6,224	\$ -	\$ -	\$ -	\$ -	\$ 6,224
PBID Engineer's Adjustment						\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Operations Personnel	\$ 135,601					\$ 135,601	\$ 135,601	\$ -	\$ -	\$ -	\$ -	\$ 135,601	\$ -
Total Operations	\$ 1,714,945	\$ 11,486	\$ -	\$ -	\$ 399,399	\$ 2,125,830	\$ 1,771,244	\$ 11,486	\$ -	\$ -	\$ -	\$ 529,720	\$ 186,620
Total Expenses	\$ 2,719,487	\$ 690,392	\$ 450,000	\$ -	\$ 429,399	\$ 4,289,278	\$ 2,984,635	\$ 770,813	\$ 450,000	\$ -	\$ -	\$ 810,110	\$ 5,015,558
Net Operating Income(Loss)	\$ 0	\$ (0)	\$ -	\$ -	\$ -	\$ 0	\$ 1	\$ 0	\$ -	\$ -	\$ -	\$ (1)	\$ 1

Downtown Long Beach Associates

Budget by Source

As of May 31, 2021

	PBID	DPIA	PARKING METERS	SPONSOR/TICKETS	CONTRACT SERVICES/MISC	Total Budget ytd
Income						
4000 Revenues						
4001 DPIA Funds	-	494,233.40	-	-	-	494,233.40
4002 City Funds	-	-	300,000.00	-	-	300,000.00
4003 PBID						
4003-1 PBID Funds	1,716,282.50	-	-	-	-	1,716,282.50
4300-2 Delinquency	(46,726.60)	-	-	-	-	(46,726.60)
Total 4003 PBID	1,669,555.90	-	-	-	-	1,669,555.90
4005 RDA	-	-	-	-	-	-
4150 Sponsorships						
4150-03 POW WOW	-	-	-	-	-	-
4150-05 Live After 5	-	-	-	-	-	-
4150-07 Music Series	-	-	-	-	-	-
4150-13 Taste of Downtown	-	-	-	-	-	-
4150-17 Celebrate Downtown	-	-	-	-	-	-
4150-23 New Year's Eve	-	-	-	-	-	-
4150-25 Bike Festival	-	-	-	-	-	-
4150-28 Pine Ave Misc Events	-	-	-	-	-	-
4150-34 Shop Small Saturday	-	-	-	-	-	-
Total 4150 Sponsorships	-	-	-	-	-	-
4900 Revenue Deferred to Subsequent Years						
4900-01 PBID Reserve	(392,444.40)	-	-	-	-	(392,444.40)
Total 4900 Revenue Deferred to Subsequent Years	(392,444.40)	-	-	-	-	(392,444.40)
Total 4000 Revenues	1,277,111.50	494,233.40	300,000.00	-	-	2,071,344.90
4700 Other Income						
4700-01 Office rent reimbursement	-	-	-	-	4,000.00	4,000.00
4700-02 Contract Clean Team Services	-	-	-	-	-	-
001 Long Beach Transit	-	-	-	-	137,765.75	137,765.75
002 Hillcrest Monterey	-	-	-	-	10,844.81	10,844.81
003 Other Clean Team Services	-	-	-	-	-	-
004 Midtown	-	-	-	-	30,146.00	30,146.00
005 Prop A	-	-	-	-	128,400.00	128,400.00
006 300 Alamos	-	-	-	-	4,688.00	4,688.00
007 Blu Community Association	-	-	-	-	1,900.89	1,900.89
008 Zaferia	-	-	-	-	30,146.00	30,146.00
Total 4700-02 Contract Clean Team Services	-	-	-	-	343,891.45	343,891.45
4700-04 Parking reimbursement	-	-	-	-	-	-
4700-07 Community Grant Fundraising	-	229,390.00	-	-	-	229,390.00
4700-08 Small Business Grant Fundraising	-	20,000.00	-	-	-	20,000.00
4700-10 LB Community Foundation	-	11,665.00	-	-	-	11,665.00
Total 4700 Other Income	-	261,055.00	-	-	347,891.45	608,946.45
4701 Interest Income	-	-	-	-	-	-
4800 Deferred Revenue Recognized						
4801 DDR- Live After 5	-	-	-	-	-	-
4804 DDR- Depreciation (2014Computer)	12,847.12	-	-	-	-	12,847.12
4809 DDR-Public Realm	-	-	-	-	-	-
4811 DDR-Min. Wage Consultant	-	-	-	-	-	-
4812 DRR Advocacy	-	-	-	-	-	-
4814 DDR-Clean & Safe	-	-	-	-	-	-
4815 DDR-Strategic Plan Consultant	-	-	-	-	-	-
4820 DDR-Other Marketing	-	-	-	-	-	-
4822 DDR-Program Evaluation Consultant	-	-	-	-	-	-
4823 DDR-PBID Reserve 18/19	685,475.61	-	-	-	-	685,475.61
4826 DDR Admin	-	-	-	-	-	-
4828 DDR-PBID	-	-	-	-	-	-
4833 Office Space Planning	-	-	-	-	-	-
Total 4800 Deferred Revenue Recognized	698,322.73	-	-	-	-	698,322.73
Total Income	1,975,434.23	755,288.40	300,000.00	-	347,891.45	3,378,614.08
Gross Profit	1,975,434.23	755,288.40	300,000.00	-	347,891.45	3,378,614.08
Expenses						
5000 Expenses						

Downtown Long Beach Associates

Budget by Source

As of May 31, 2021

	PBID	DPIA	PARKING METERS	SPONSOR/TICKETS	CONTRACT SERVICES/MISC	Total Budget ytd
Total 5000 Expenses	-	-	-	-	-	-
5100 Personnel Expenses	-	-	-	-	-	-
5100-08 Employee Benefits	-	-	-	-	-	-
Total 5100 Personnel Expenses	-	-	-	-	-	-
5200 Marketing						
5201 Publications	-	-	-	-	-	-
5201-01 Newsletter	1,778.62	154.66	-	-	-	1,933.28
5201-02 Annual Report	-	4,000.00	-	-	-	4,000.00
Total 5201 Publications	1,778.62	4,154.66	-	-	-	5,933.28
5202 Advertising/Promotions	-	-	-	-	-	-
5202-20 Print Ads/Advertising	3,956.00	344.00	-	-	-	4,300.00
5202-21 Outdoor Advertising	5,366.36	466.64	-	-	-	5,833.00
5202-26 Digital Advertising/Promotions	5,110.93	444.43	-	-	-	5,555.36
5202-27 Service Subscriptions	3,066.62	266.66	-	-	-	3,333.28
5202-32 Unfiltered	-	-	-	-	-	-
Total 5202 Advertising/Promotions	17,499.91	1,521.73	-	-	-	19,021.64
5203 Public Relations	5,066.64	-	-	-	-	5,066.64
5205 Website Development	-	4,124.50	875.50	-	-	5,000.00
5206 Recovery Campaign	3,275.92	24,241.83	38,000.70	-	-	65,518.45
5207 Stakeholder Outreach	-	-	25,111.10	-	-	25,111.10
5208 Wages (Marketing)	76,840.56	-	-	-	-	76,840.56
5209 Payroll Tax (Marketing)	9,605.04	-	-	-	-	9,605.04
5210 Benefits (Marketing)	9,605.04	-	-	-	-	9,605.04
5212 Professional Development	-	-	-	-	-	-
5213 Marketing	-	-	-	-	-	-
5213-01 Economic Development	-	-	-	-	-	-
5213-02 Operations	-	-	-	-	-	-
5213-03 Public Realm	-	-	-	-	-	-
5213-04 Special Projects	-	-	-	-	-	-
5214 PBID General Benefit 1%	-	-	-	-	-	-
5215 PBID Engineering Adjustment	-	-	-	-	-	-
Total 5200 Marketing	123,671.73	34,042.72	63,987.30	-	-	221,701.75
5300 Economic Development	-	-	-	-	-	-
5303 Bus. Recruitment & Retention	41,666.65	-	-	-	-	41,666.65
5303-01 Strategic Recruitment	42,118.65	-	-	-	-	42,118.65
5303-02 Live After Five	-	-	-	-	-	-
5303-03 Advertising	6,533.36	-	-	-	-	6,533.36
5303-04 Grand Opening Assistance	750.00	-	-	-	-	750.00
Total 5303 Bus. Recruitment & Retention	91,068.66	-	-	-	-	91,068.66
5303-40 Small Business Grants	-	-	-	-	57,777.80	57,777.80
5304 Business Retention & Expansion	-	-	-	-	-	-
5304-01 Data Collection	-	-	-	-	-	-
5304-02 Data Purchase	-	-	-	-	-	-
5304-03 Economic Profile & Snapshot Reports	11,218.80	781.20	-	-	-	12,000.00
5304-04 Business Development Support	21,188.57	1,475.43	-	-	-	22,664.00
Total 5304 Business Retention & Expansion	32,407.37	2,256.63	-	-	-	34,664.00
5305 ED Outreach	-	-	-	-	-	-
5305-01 Investor Events	-	-	-	-	-	-
5305-03 Broker Mixers	1,965.43	3,650.08	-	-	-	5,615.50
5305-04 Conference Attendance	350.00	650.00	-	-	-	1,000.00
5305-05 Memberships	238.00	442.00	-	-	-	680.00
Total 5305 ED Outreach	2,553.43	4,742.08	-	-	-	7,295.50
5306 ED Special Projects	-	-	-	-	-	-
5306-03 Economic Profile	-	-	-	-	-	-
5306-04 ED Website	-	-	-	-	-	-
Total 5306 ED Special Projects	-	-	-	-	-	-
5307 Wages (Econ.Dev.)	105,407.17	14,373.71	-	-	-	119,780.88
5308 Payroll Taxes (Econ.Dev.)	13,175.92	1,796.72	-	-	-	14,972.64
5309 Benefits (Econ.Dev.)	13,175.92	1,796.72	-	-	-	14,972.64
5310 Professional Development	-	-	-	-	-	-
5311 PBID General Benefit 1%	-	2,220.64	-	-	-	2,220.64
5312 PBID Engineering Adjustment	-	770.00	-	-	-	770.00

Downtown Long Beach Associates

Budget by Source

As of May 31, 2021

	PBID	DPIA	PARKING METERS	SPONSOR/TICKETS	CONTRACT SERVICES/MISC	Total Budget ytd
Total 5300 Economic Development	257,788.48	27,956.48	-	-	57,777.80	343,522.76
5400 Special Projects						
5401 Event Productions						
5401-05 Live After Five		-	5,651.68	128.32	-	5,780.00
5401-39 Unfiltered Photo Contest					-	-
5401-40 State of Downtown Lunch					-	-
5401-44 New Event TBD					-	-
5401-48 Celebrate Downtown	3,498.00	42.00	2,460.00	3,498.00	-	6,000.00
5401-52 Taste of Downtown			7,766.00	12,234.00	-	20,000.00
5401-54 Powerfest			1,553.20	2,446.80	-	4,000.00
5401-57 Shop Small Saturday					-	-
5401-58 Promenade Ent					-	-
5401-62 Other revision allocation					-	-
5401-66 SAM					-	-
5401-67 New Year's Eve			24,588.30	8,411.70	-	33,000.00
Total 5401 Event Productions	3,498.00	42.00	42,019.18	26,718.82	-	68,780.00
5401-69 General Expenses	5,830.01	70.00	4,100.01			10,000.02
5402 Event Sponsorships						
5402-53 LB Marathon	-	-	320.49	504.87		825.36
Total 5402 Event Sponsorships	-	-	320.49	504.87	-	825.36
5403 Wages (Special Events)	89,835.76					89,835.76
5404 Payroll (Special Events)	11,229.44					11,229.44
5405 Benefits (Special Events)	11,229.44					11,229.44
5406 Professional Development						
5407 PBID General Benefit 1%	1,256.00					1,256.00
5408 PBID Engineer's Adjustment	432.00					432.00
5409 Contingency Funds SE	2,777.80					2,777.80
Total 5400 Special Projects	126,088.45	112.00	46,439.68	27,223.69	-	196,365.82
5500 Operations						
5501 Clean Team Personnel	300,920.07					300,920.07
5501-01 Clean Team Management	65,227.16					65,227.16
5502 Clean Team Supplies	16,035.55					16,035.55
5503 Equipment Insurance	6,670.00					6,670.00
5504 Clean Team Fuel	8,697.80					8,697.80
5505 Clean Team Equip. & Maint	24,083.35					24,083.35
5505-02 Clean Team Maintenance						
5506 Clean Team Equip. Maint.						
5506-01 Pressure Washing	182,380.64					182,380.64
5506-02 Pressure Washing Truck Payment	19,239.65					19,239.65
Total 5506 Clean Team Equip. Maint.	623,254.22	-	-	-	-	623,254.22
5507 Safe Team						
5507-00 Safe Team Management	59,545.48					59,545.48
5507-01 Safe Team Personnel	417,245.91					417,245.91
5507-02 Safe Team Supplies	1,626.00					1,626.00
5507-03 Equipment Insurance	3,600.00					3,600.00
5507-03-52 Safe Team Equipment						
5507-04 Safe Team Equipment	2,320.00					2,320.00
Total 5507 Safe Team	484,337.39	-	-	-	-	484,337.39
5508-01 Homeless Outreach	1,000.00					1,000.00
5508-02 Community Outreach	800.00					800.00
5508-03 Special Project	5,022.20					5,022.20
5509 Contract Services					20,543.20	20,543.20
5509-01 Long Beach Transit					127,024.00	127,024.00
5509-02 Hillcrest Monterey					10,396.88	10,396.88
5509-03 Other Contract Services					20,600.00	20,600.00
5509-04 City of Long Beach					110,983.12	110,983.12
5509-05 Contract Equip, Parts, Maint, Fuel					2,400.00	2,400.00
Total 5509 Contract Services	-	-	-	-	291,947.20	291,947.20
5511 Wages (Operations)	72,320.56					72,320.56
5512 Payroll Taxes (Operations)	9,040.08					9,040.08
5513 Benefits (Operations)	9,040.08					9,040.08
5515 Professional Development		119.72			11,852.28	11,972.00
5516 PBID General Benefit 1%		4,149.04				4,149.04
5517 PBID Engineer's Adjustment						

Downtown Long Beach Associates

Budget by Source

As of May 31, 2021

	PBID	DPIA	PARKING METERS	SPONSOR/TICKETS	CONTRACT SERVICES/MISC	Total Budget ytd
Total 5500 Operations	1,204,814.53	4,268.76	-	-	303,799.48	1,512,882.77
5600 Research, Development & Advocacy						
5601 Board Contingency	-	-	-	-	-	-
5605 Dues & Subscriptions	-	-	-	-	-	-
5606 Travel/Education/Civic Events	-	-	24,666.64	-	-	24,666.64
5606-01 Travel, Educ. & Entertainment	-	-	-	-	-	-
5606-02 Civic Events & Engagement	-	-	13,408.00	-	-	13,408.00
5606-03 Conference Travel	-	-	-	-	-	-
5606-06 ED Task Force	-	-	-	-	-	-
Total 5606-01 Travel, Educ. & Entertainment	-	-	13,408.00	-	-	13,408.00
5606-02 Civic Events	-	-	-	-	-	-
Total 5606 Travel/Education/Civic Events	-	-	38,074.64	-	-	38,074.64
5607 Grants						
5607-01 Research & data Analytics	-	-	41,596.29	-	-	41,596.29
5608-01 PBID General Benefit 1%	-	269.36	-	-	-	269.36
5608-02 PBID Engineer's Adjustment	-	93.36	-	-	-	93.36
5609 Strategic Plan & PBID Renewal Planning	88,666.66	-	-	-	-	88,666.66
5610 Wages (Advocacy)	16,848.38	63,382.02	-	-	-	80,230.40
5611 Payroll Taxes (Advocacy)	2,106.05	7,922.75	-	-	-	10,028.80
5612 Benefits (Advocacy)	2,106.05	7,922.75	-	-	-	10,028.80
Total 5600 Advocacy	109,727.14	79,590.24	79,670.93	-	-	268,988.31
5650 Public Realm						
5602 PBID Special Projects		-	-	-	-	-
5602-01 Litter Receptacles	500.00	-	500.00	-	-	1,000.00
5602-01 Downtown Shuttle	-	-	-	-	-	-
5603 Street & Landscape						
5603-01 LED Lighting Phase I	-	-	-	-	-	-
5603-04 Pine Master Plan	-	-	-	-	-	-
5603-10 Ocean Blvd.	-	-	-	-	-	-
5603-06 Trees	-	51.00	799.00	-	-	850.00
5603-13 Holiday Deco	-	1,800.00	28,200.00	-	-	30,000.00
5603-19 Community Grants	-	-	125,000.00	-	-	125,000.00
5603-19-01 Open Streets	-	378.00	5,922.00	-	-	6,300.00
5603-19-15 Village Murals	-	-	-	-	-	-
5603-19-16 Broadway Tree Planting Grant Funding	-	-	-	-	-	-
5603-20 Banners	-	102.00	1,598.00	-	-	1,700.00
5603-27 Mutt Mitts	-	312.00	4,888.00	-	-	5,200.00
5603-29 ULI TAP	-	-	-	-	-	-
5603-30 Public Space Infrastructure						
5603-30-04 Creative Crosswalks	-	900.00	14,100.00	-	-	15,000.00
5603-30-03 Public Space Infrastructure;Ped	-	810.12	12,691.88	-	-	13,502.00
5603-31 Public Space Activation	-	-	2,000.00	-	-	2,000.00
5603-31-00002 Sidewalk Graphics	-	-	2,500.00	-	-	2,500.00
5603-31-00005/8 LOOP	-	5,800.00	8,700.00	-	-	14,500.00
5603-31-00009 Park(ing) Day	-	-	-	-	-	-
5603-32 Community Engagement/Planning	-	-	-	-	-	-
5603-32-0002 Bike-Walking Maps	-	-	-	-	-	-
5603-33 Education/Promotion	-	-	300.00	-	-	300.00
5603-34 Beautification	-	-	6,500.00	-	-	6,500.00
5603-35 Other Miscellaneous Service Costs	-	-	-	-	-	-
5603-36 Placemaking Intern	-	-	-	-	-	-
Total 5603 Street & Landscape	-	10,153.12	213,198.88	-	-	223,352.00
5651 Payroll Expenses (CIP)	4,294.03	-	81,586.53	-	-	85,880.56
5652 Payroll Taxes (CIP)	536.75	-	10,198.29	-	-	10,735.04
5653 Benefits (CIP)	536.75	-	10,198.29	-	-	10,735.04
5654 Marketing	-	-	-	-	-	-
5655 Professional Development	-	1,250.00	-	-	-	1,250.00
5656 PBID General Benefit 1%	-	1,480.00	-	-	-	1,480.00
5657 PBID Engineer's Adjustment	-	66.64	-	-	-	66.64
Total 5650 Public Realm	5,867.53	12,949.76	315,681.99	-	-	334,499.28
5800 Administration						
5001 Office Space Planning	-	-	-	-	-	-
5801 Rent	-	-	-	-	-	-

Downtown Long Beach Associates

Budget by Source

As of May 31, 2021

	PBID	DPIA	PARKING METERS	SPONSOR/TICKETS	CONTRACT SERVICES/MISC	Total Budget ytd
5801-01 Office Lease	114,000.00					114,000.00
5801-02 Parking	4,250.00					4,250.00
5802 Telephone	13,200.00					13,200.00
5803 Computers	-	-	-	-	-	-
5803-01 Software/Subscriptions	5,666.64					5,666.64
5803-02 Hardware	2,500.00					2,500.00
5804 Office Equip. Lease	-	9,000.00	-	-	-	9,000.00
5805 Office Supplies	-	6,666.64	-	-	-	6,666.64
5806 Postage		800.00				800.00
5807 General Insurance		17,766.31				17,766.31
5808 Professional Services		-				-
5808-01 Tech Support		21,333.36				21,333.36
5808-02 Legal		9,533.36				9,533.36
5808-03 Accounting		4,500.00				4,500.00
5808-04 HR		2,266.64				2,266.64
5808-05 Miscellaneous		2,666.64				2,666.64
5808-06 Annual Audit		24,200.00				24,200.00
5809 Utilities		2,333.36				2,333.36
5810 Depreciation		12,847.44				12,847.44
5812 Taxes		2,000.00				2,000.00
5813 Office Maintenance & Repairs		3,333.36				3,333.36
5814 Employee Recruitment		2,333.36				2,333.36
5815 Outside Support		-				-
5816 Admin. Services		100.00				100.00
5817 Credit Card Merchant Fees		600.00				600.00
5819 Wages (Admin)		153,116.24				153,116.24
5820 Payroll Tax (Admin)		19,139.52				19,139.52
5821 Employee Benefits (Admin)		19,139.52				19,139.52
5823 Board Contingency		-				-
5824 Professional Development		-				-
5825 Dues & Subscriptions		2,666.64				2,666.64
5826-01 Holiday Party/Gifts		4,400.00				4,400.00
5826 Board, EC and TF Meetings		5,333.36				5,333.36
5827 PBID General Benefit 1%		1,763.92				1,763.92
5828 PBID Engineer's Adjustment		611.28				611.28
Total 5800 Administration	139,616.64	328,450.95	-	-	-	468,067.59
Total Expenses	1,967,574.50	487,370.91	505,779.90	27,223.69	361,577.28	3,346,028.28
Net Operating Income	7,859.73	267,917.49	(205,779.90)	(27,223.69)	(13,685.83)	32,585.80
Other Expenses						
6900 Interest Expense	-	-	-	-	-	-
Total Other Expenses	-	-	-	-	-	-
Net Other Income	-	-	-	-	-	-
Net Income	7,859.73	267,917.49	(205,779.90)	(27,223.69)	(13,685.83)	32,585.80

**DLBA
Deferred Revenue
As of May 31, 2021**

	15/16 Balance	16/17 Balance	17/18 Balance	18/19 Balance	Total	19-20 YTD Additions	19-20 YTD Reductions	Reallocation	9/30/2020	20-21 YTD Additions	20-21 YTD Reductions	Reallocation	4/30/2021
Reserve													
19-20 PBID Deferred Revenue Recognized Oct. - Dec. 2020					0	685,476			685,476		(685,476)		0
PBID Revenue Deferred Oct. - Dec. 2021			19,917	217,426	237,343	505,608	(17,000)		725,951	313,796			1,039,747
DPIA Reserve	149,073	24,342	5,116		178,531	10,000	(17,000)	3,421	174,952				174,952
City Funds - Parking Meter			239,854		239,854				239,854				239,854
	149,073	24,342	264,887	217,426	655,728	1,201,084	(34,000)	3,421	1,826,233	313,796	(685,476)	0	1,454,553
Admin													
Deferred Depreciation Prior Years'		59,170			59,170		(34,340)		24,830		(11,241)		13,589
Deferred Depreciation 18-19				6,408	6,408		(2,542)		3,866				3,866
Office Improvements (formerly New Server)				49,872	49,872		(19,999)		29,873				29,873
	0	59,170	0	56,280	115,450	0	-56,881	0	58,569	0	(11,241)	0	47,328
Marketing & Communications													
					0								
Downtown Map			1,000		1,000				1,000				1,000
Window Clings			4,400		4,400				4,400				4,400
3rd Street & Broadway			200		200				200				200
	0	0	5,600	5,600	5,600	0	0	0	5,600	0	0	0	5,600
Special Events													
Event T-shirts			521		521				521				521
Sponsorship Deck Update/Template Creation			1,500		1,500				1,500				1,500
Live After 5				-1,723	-1,723				(1,723)				(1,723)
	0	0	2,021	-1,723	298	0	0	0	298	0	0	0	298
									0				
Public Realm													
Mural Project	16,904				16,904		(1,821)		15,083				15,083
Pedestrian Wayfinding Signs	15,975	92,784			108,759		(26,370)		82,390				82,390
Open Streets Initiative		5,033			5,033		(1,063)		3,970		(350)		3,620
	32,879	97,817	0	0	130,696	0	(29,254)	0	101,443	0	(350)	0	101,093
Total Deferred Revenue	\$ 181,952	\$ 181,329	\$ 272,508	\$ 271,983	\$907,772	\$ 1,201,084	\$ (120,135)	\$ 3,421	\$1,992,143	\$ 313,796	\$ (697,067)	\$ -	\$1,608,871

Downtown Long Beach Alliance
A/R Aging Summary
As of May 31, 2021

	<u>Current</u>	<u>1 - 30</u>	<u>31 - 60</u>	<u>61 - 90</u>	<u>91 and over</u>	<u>Total</u>
7Eleven					2,008.16	2,008.16
Allowance for Delinquencies					-77,245.28	-77,245.28
Blu Community Association					864.89	864.89
Brandon Apparel Group					750.00	750.00
Brandon Apparel Group Allowance					-750.00	-750.00
Gladstone's (LB4FISH,LLC)					0.00	0.00
GSA					31,610.22	31,610.22
Hooters Restaurant					250.00	250.00
Hooters Restaurant Allowances					-250.00	-250.00
James Republic2					0.00	0.00
Jatin Laxpati			2,344.00			2,344.00
Judicial Council of California					63,443.28	63,443.28
Judicial Council of California Allowance					21,820.54	21,820.54
Kaleo Marketing					0.00	0.00
Long Beach Downtown Development Corporation (Customer)					0.00	0.00
Long Beach Transit (Customer)		18,232.50			1,831.80	20,064.30
Mary Frances Torres					6,286.00	6,286.00
Midtown Property & Business Owners Association	500.00					500.00
Movita Juice Bar1					0.00	0.00
Patel Yogesh & Minal Y					0.00	0.00
Pedal Movement (Customer)	213.76					213.76
R Bar 1					0.00	0.00
State of California					170,583.48	170,583.48
State of California Allowance					-103,850.98	-103,850.98
State of California F&G					3,626.78	3,626.78
The Cuban Pete's					0.00	0.00
The Pie Bar1					0.00	0.00
The Stave			129.00			129.00
Trammel Crow Residential					5,000.00	5,000.00
US Government					26,926.38	26,926.38
US Government Allowance					-26,926.38	-26,926.38
USPS (C)					27,935.78	27,935.78
USPS Allowance					-19,008.98	-19,008.98
Way.com					0.00	0.00
TOTAL	\$ 713.76	\$ 18,232.50	\$ 2,473.00	\$ 0.00	\$ 134,905.69	\$ 156,324.95

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**Downtown Long Beach Alliance
Direct Bills A/R Aging Detail
As of May 31, 2021**

Date	Transaction Type	Num	Client	Due Date	Memo/Description	Amount	Uncollectable
12/22/2010	Journal Entry	0910-1184	Delinquencies	12/22/2010	to re-class delinquencies not expected to be paid		-55,424.74
12/22/2010	Invoice	DLBA1193	F&G	12/22/2010	7278-007-925	3,626.78	
12/22/2010	Invoice	DLBA1195	USPS (C)	12/22/2010	PBID ASSESSMENT REVENUE FY 2010-2011	3,879.30	
12/22/2010	Invoice	DLBA1194	State of California	12/22/2010	PBID ASSESSMENT REVENUE FY 2010-2011	47,918.66	
08/04/2011	Journal Entry	0910-1129	Delinquencies	08/04/2011	to re-class delinquencies not expected to be paid		-186,045.48
10/31/2011	Journal Entry	KRS2011-39	Delinquencies	10/31/2011	to reverse previously written off receivables	164,224.94	
01/11/2012	Invoice	DLBA1227	State of California	02/10/2012	2012	26,320.60	
02/29/2012	Journal Entry	KRS2012-47	Allowance	02/29/2012	Direct bill not expected to be paid based on prior years.		-26,320.60
02/29/2012	Journal Entry	KRS2012-47	California Allowance	02/29/2012	Direct bill not expected to be paid based on prior years.		
02/29/2012	Journal Entry	KRS2012-47	USPS Allowance	02/29/2012	Direct bill not expected to be paid based on prior years.		-3,975.90
02/01/2012	Invoice	DLBA1237	USPS (C)	03/02/2012		3,975.90	
01/01/2013	Invoice	DLBA1357	GSA	01/31/2013	2012-2013	26,008.30	
01/01/2013	Invoice	DLBA1360	State of California	01/31/2013	2012-2013	45,714.98	
01/31/2013	Journal Entry	KRS2012-289	Allowance	01/31/2013	to re-class delinquencies not expected to be paid		-45,714.98
01/31/2013	Journal Entry	KRS2012-289	California Allowance	01/31/2013	to re-class delinquencies not expected to be paid	Description:	-8,170.50
01/31/2013	Journal Entry	KRS2012-289	USPS Allowance	01/31/2013	to re-class delinquencies not expected to be paid		-4,152.98
03/31/2013	Journal Entry	KRS2012-323	GSA Allowance	03/31/2013	GSA direct bill is not expected to be paid		-26,008.30
01/15/2014	Journal Entry	KRS2012-484	California Allowance	10/01/2013	To record Direct Bill to be paid previously delinquent	29,991.04	
01/15/2014	Journal Entry	KRS2013-62	GSA Allowance	01/15/2014	to re-class delinquencies not expected to be paid		-19,884.40
01/15/2014	Journal Entry	KRS2013-63	Allowance	01/15/2014	to re-class delinquencies not expected to be paid		-15,789.28
01/15/2014	Journal Entry	KRS2013-61	USPS Allowance	01/15/2014	to re-class delinquencies not expected to be paid		-10,880.10
01/15/2014	Invoice	DLBA1470	USPS (C)	02/14/2014	2013-2014	10,880.10	
01/15/2014	Invoice	DLBA1471	State of California	02/14/2014	2013-2014	15,789.28	
01/15/2014	Invoice	DLBA1469	GSA	02/14/2014	2013-2014	19,884.40	
01/31/2015	Journal Entry	KRS2015-109	Allowance	01/31/2015	to re-class/remove direct bills not expected to be paid		-16,026.12
01/31/2015	Journal Entry	KRS2015-108	USPS (C)	01/31/2015	to re-class/remove direct bills not expected to be paid		-4,299.58
01/16/2015	Invoice	DLBA1578	USPS (C)	02/15/2015	DIRECT BILL, PBID ASSESSMENT FOR 2015	4,299.58	
01/16/2015	Invoice	DLBA1575	State of California	02/15/2015	DIRECT BILL, PBID ASSESSMENT REVENUE for 2015	16,026.12	
01/16/2015	Invoice	DLBA1574	US Government	02/15/2015	DIRECT BILL, PBID ASSESSMENT FOR 2015	26,926.38	
09/30/2015	Journal Entry	KRS2015-434	Allowance	09/30/2015	to write off direct bill not expected to be paid		-26,926.38
01/31/2017	Invoice	DLBA1850	The Cuban Pete's	03/02/2017	Uncollectible	5,550.00	-5,550.00
9/30/2018	Journal Entry	DV1074	Patel Yogesh	9/30/2018	to write off direct bill not expected to be paid		-4,251.86
9/30/2018	Journal Entry	DV1074	USPS	9/30/2018	to write off direct bill not expected to be paid		-4,428.58
9/30/2018	Journal Entry	DV1074	USPS	9/30/2018	to write off direct bill not expected to be paid		-4,561.42
9/30/2018	Journal Entry	DV1074	USPS	9/30/2018	to write off direct bill not expected to be paid		-4,698.28
9/30/2018	Journal Entry	DV1074	US Government	9/30/2018	to write off direct bill not expected to be paid		-27,734.18
9/30/2018	Journal Entry	DV1074	US Government	9/30/2018	to write off direct bill not expected to be paid		-28,566.22
9/30/2018	Journal Entry	DV1074	US Government	9/30/2018	to write off direct bill not expected to be paid		-29,423.18
9/8/2017	Invoice	DLBA1931	Patel Yogesh	10/8/2017	PBID	4,251.86	
1/1/2018	Invoice	DLBA1984	USPS	1/31/2018	PBID	4,428.58	
1/1/2018	Invoice	DLBA1983	USPS	1/31/2018	PBID	4,561.42	
1/1/2018	Invoice	DLBA1982	USPS	1/31/2018	PBID	4,698.28	
1/1/2018	Invoice	DLBA1981	US Government	1/31/2018	PBID	27,734.18	
1/1/2018	Invoice	DLBA1980	US Government	1/31/2018	PBID	28,566.22	
1/1/2018	Invoice	DLBA1979	US Government	1/31/2018	PBID	29,423.18	
9/30/2019	Journal Entry	DV2019	USPS	9/30/2019	to write off direct bill not expected to be paid		-4,876.80
9/30/2019	Journal Entry	DV2019	State of California	9/30/2019	to write off direct bill not expected to be paid		-18,177.62
9/30/2019	Journal Entry	DV2019	US Government	9/30/2019	to write off direct bill not expected to be paid		-30,541.26
2/15/2019	Invoice	DLBA2100	USPS	3/17/2019	PBID	4,876.80	
2/15/2019	Invoice	DLBA2098	State of California	3/17/2019	PBID	18,177.62	
2/15/2019	Invoice	DLBA2101	US Government	3/17/2019	PBID	30,541.26	
						\$ 612,428.74	-\$ 612,428.74

Downtown Long Beach Alliance
A/R Aging Summary
As of June 28, 2021

	Current	1 - 30	31 - 60	61 - 90	91 and over	Total
7Eleven					2,008.16	2,008.16
Allowance for Delinquencies					-77,245.28	-77,245.28
BLOCK-BY-BLOCK	250.00					250.00
Brandon Apparel Group					750.00	750.00
Brandon Apparel Group Allowance					-750.00	-750.00
Gladstone's (LB4FISH,LLC)					0.00	0.00
GSA					31,610.22	31,610.22
HILLCREST MONTEREY ASSOCIATES, INC		1,053.27				1,053.27
Hooters Restaurant					250.00	250.00
Hooters Restaurant Allowances					-250.00	-250.00
James Republic2					0.00	0.00
Jatin Laxpati			2,344.00			2,344.00
Judicial Council of California					63,443.28	63,443.28
Judicial Council of California Allowance					21,820.54	21,820.54
Kaleo Marketing					0.00	0.00
Long Beach Downtown Development Corporation (Customer)					0.00	0.00
Long Beach Transit (Customer)			18,232.50		1,831.80	20,064.30
Mary Frances Torres					6,286.00	6,286.00
Midtown Property & Business Owners Association		500.00				500.00
Movita Juice Bar1					0.00	0.00
Patel Yogesh & Minal Y					0.00	0.00
Pedal Movement (Customer)		213.76				213.76
R Bar 1					0.00	0.00
State of California					170,583.48	170,583.48
State of California Allowance					-103,850.98	-103,850.98
State of California F&G					3,626.78	3,626.78
The Cuban Pete's					0.00	0.00
The Pie Bar1					0.00	0.00
The Stave				129.00		129.00
Trammel Crow Residential					5,000.00	5,000.00
US Government					26,926.38	26,926.38
US Government Allowance					-26,926.38	-26,926.38
USPS (C)					27,935.78	27,935.78
USPS Allowance					-19,008.98	-19,008.98
Way.com					0.00	0.00
Zaferia Business Association	3,081.21					3,081.21
TOTAL	\$ 3,331.21	\$ 1,767.03	\$ 20,576.50	\$ 129.00	\$ 134,040.80	\$ 159,844.54

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