

Downtown Long Beach Alliance
As of April 30, 2021
(Fiscal Year Ending September 30, 2021)
Financial Summary

OVERVIEW

Year-to-Date	Actual	Budget	Variance
Revenue	2,441,409	2,971,158	(529,749)
Expenses	2,301,157	2,886,398	585,241
Net	140,252	84,760	55,492

REVENUES:

PBID Revenue is under budget by \$471,000 due to timing of collections

DPIA Revenue is less than budget by \$25,000 primarily due to actual October, November and December revenue being less than budget.

Parking Meter Revenue has corrected and is now performing over budget \$25,000. Actual August and September revenue was less than budgeted.

Special Events Revenue is less than budget by \$2,000 or 100% primarily due to issuing (\$2,499) credit memo for sponsorships billed in fiscal 2019.

Grants & Contract Services Revenue is under budget by \$57,000 primarily due to lower than budgeted Small Business Grant fundraising and other Clean Team services.

EXPENSES:

Research, Dev. & Advocacy Expenses are under budget by \$81,000 due to lower than budgeted for Strategic Plan & PBID Renewal costs (\$44,000), Personnel costs (\$17,000), Travel/Education/Civic Event costs (\$9,000), Research & Data Analytics costs (\$25,000) and Civic Events & Engagement (\$9,000).

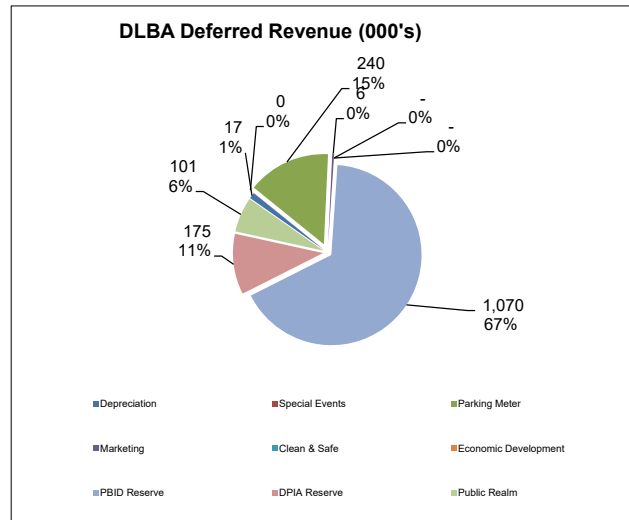
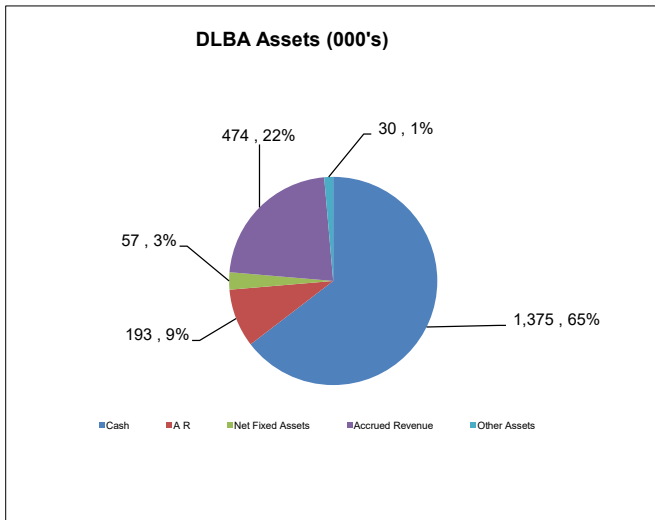
Public Realm Expenses are under budget by \$141,000 primarily due to lower than budgeted Community Grants (\$80,000) and Public Space Infrastructure/Activation (\$20,000).

Economic Development Expenses are under budget by \$48,000 primarily due to lower than budgeted Personnel costs (\$14,000) and Business Recruitment & Retention (\$52,000).

Marketing Expenses are less than budget by \$48,000 due to lower than budgeted Recovery Campaign costs (\$28,000).

Special Event Expenses are less than budget by \$76,000 or 43% due to lower than budgeted for Event costs (\$47,000), Personnel costs (\$9,000), and General Expenses (\$6,000).

Operations Expenses are less than budget by \$62,000 or 6% due to lower than budgeted for Safe Team expenses (\$25,000), Clean Team expenses (\$12,000) and Professional Development (\$9,000).



**Downtown Long Beach Alliance
Statement of Financial Position
4/30/2021**

Assets

Current Assets

Cash	\$1,374,907
Accounts Receivable	193,282
Accrued Revenues	474,113
Prepaid Expenses	13,087
Total Current Assets	2,055,389

Fixed Assets

Furniture & Equipment	431,010
Accumulated Depreciation	(373,903)
Total Fixed Assets	57,107

Other Assets

Deposits	16,434
Software License	13,270
Accumulated Amortization	(13,270)
Total Other Assets	16,434

Total Assets

\$2,128,930

Liabilities & Fund Balances

Current Liabilities

Accounts Payable	\$11,925
Accrued Wages & Other Expenses	367,880
Unearned Revenue	-
Deferred Revenue	1,608,872
Total Current Liabilities	1,988,676

Long Term Liabilities

Net Income (Loss)	140,253
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Total Liabilities & Fund Balances

2,128,929

DOWNTOWN LONG BEACH ALLIANCE
FINANCIAL STATEMENT - In thousands
As of April 30, 2021

AS OF APRIL 30, 2021						
	PBID	DPIA	Parking Meters	Sponsor/ Tickets	Grants & Contract Services	TOTAL
Revenues						
PBID (net of delinquency)	865					865
DPIA	-	405				405
Parking Meter Revenue			288			288
Sponsors & Ticket Sales	-			(2)		(2)
Grants & Contract Services	-				504	504
Deferred Revenue Recognized	697	-	-			697
Deferred to 20-21	(314)	-		-	-	(314)
Total Revenue	1,247	405	288	(2)	504	2,441
Expenses						
Administration	128	282	-	-	-	410
Advocacy	30	59	33	-	-	123
Public Realm	5	3	137	-	-	145
Economic Dev.	152	14	-	-	-	166
Marketing	108	12	26	-	-	145
Special Events	95	0	5	4	-	104
Operations	962	-	-	-	247	1,208
Total Expenses	1,479	370	201	4	247	2,301
Net Operating Income(Loss)	(231)	35	87	(7)	257	140

YEAR TO DATE BUDGET							VARIANCE
	PBID	DPIA	Parking Meters	Sponsor/ Tickets	Grants & Contract Services	TOTAL	TO YTD BUDGET
Revenues							
PBID (net of delinquency)	1,336					1,336	(471)
DPIA	-	430				430	(25)
Parking Meter Revenue			263			263	25
Sponsorships/Ticket Sales	-			-		-	(2)
Grants & Contract Services	-	256		-	304	560	(57)
Deferred Revenue Recognized	697	-	-	-	-	697	0
PBID Deferred 19-20	(314)	-			-	(314)	0
Total Revenue	1,718	686	263	-	304	2,971	(530)
Expenses							
Administration	120	292	-	-	-	412	2
Advocacy	63	70	71	-	-	204	81
Public Realm	5	12	269	-	-	286	141
Economic Dev.	221	25	-	-	52	298	133
Marketing	128	31	34	-	-	193	48
Special Events	109	0	45	26	-	180	76
Operations	1,044	4	-	-	265	1,313	105
Total Expenses	1,690	433	420	26	317	2,886	585
Net Operating Income(Loss)	28	253	(157)	(26)	(13)	85	55

	TOTAL YEAR BUDGET (ORIGINAL)					
	PBID	DPIA	Parking Meters	Sponsor/ Tickets	Grants & Contract Services	TOTAL
Revenues						
PBID (net of delinquency)	2,740					2,740
DPIA		690				690
Parking Meter Revenue	-		450			450
Sponsors & Ticket Sales				-		-
Grants & Contract Services					429	429
Deferred Revenue Recognized	685					685
PBID Deferred 19-20	(706)					(706)
Total Revenue	2,719	690	450	-	429	4,289
Expenses						
Administration	255	412	-	-	-	667
Advocacy	39	186	112	-	-	337
Public Realm	28	15	225	-	-	269
Economic Dev.	321	37	-	-	30	388
Marketing	181	28	28	-	-	237
Special Events	181	-	85	-	-	266
Operations	1,715	11	-	-	399	2,126
Total Expenses	2,719	690	450	-	429	4,289
Net Operating Income(Loss)	0	(0)	-	-	0	0

	TOTAL YEAR BUDGET (REVISED)						CHANGE
	PBID	DPIA	Parking Meters	Sponsor/ Tickets	Grants & Contract Services	TOTAL	
Revenues							
PBID (net of delinquency)	3,005					3,005	265
DPIA		752				752	61
Parking Meter Revenue	-		450			450	-
Sponsorships/Ticket Sales				-		-	-
Grants & Contract Services					810	810	381
Deferred Revenue Recognized	685	19				705	19
PBID Deferred 19-20	(706)	-				(706)	-
Total Revenue	2,985	771	450	-	810	5,016	726
Expenses							
Administration	255	431	-	-	-	686	19
Advocacy	61	223	112	-	-	396	59
Public Realm	40	15	225	-	225	505	237
Economic Dev.	396	62	-	-	55	513	125
Marketing	276	28	28	-	-	332	95
Special Events	186	-	85	-	-	271	-
Operations	1,771	11	-	-	530	2,312	187
Total Expenses	2,986	771	450	-	810	5,016	726
Net Operating Income(Loss)	0	0	-	-	(0)	0	0

DOWNTOWN LONG BEACH ALLIANCE
As of April 30, 2021

	YEAR TO DATE ACTUALS						YEAR TO DATE BUDGET						VARIANCE TO YTD BUDGET
	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	
Revenues													
PBID net of delinquency	864,560	-	-	-	-	864,560	1,335,645	-	-	-	-	1,335,645	(471,085)
DPIA	-	404,903	-	-	-	404,903	-	429,906	-	-	-	429,906	(25,003)
Parking Meter	-	-	287,924	-	-	287,924	-	-	262,500	-	-	262,500	25,424
Sponsors & Ticket Sales	-	-	-	(2,499)	-	(2,499)	-	-	-	-	-	-	(2,499)
Grants & Contract Services	-	-	-	-	503,600	503,600	-	256,222	-	304,124	560,346	560,346	(56,746)
Deferred Revenue Recognized	696,717	-	-	-	-	696,717	696,717	-	-	-	-	696,717	0
Deferred to 20-21	(313,796)	-	-	-	-	(313,796)	(313,956)	-	-	-	-	(313,956)	160
Total Revenue	1,247,482	404,903	287,924	(2,499)	503,600	2,441,409	1,718,406	686,128	262,500	-	304,124	2,971,158	(529,749)
Administration													
Rent	114,967	-	-	-	-	114,967	102,750	-	-	-	-	102,750	(12,217)
Telephone	10,601	-	-	-	-	10,601	11,500	-	-	-	-	11,500	899
Computers	614	6,205	-	-	-	6,819	6,208	-	-	-	-	6,208	(610)
Office Equipment Lease	-	6,311	-	-	-	6,311	-	7,875	-	-	-	7,875	1,564
Office Supplies	-	5,388	-	-	-	5,388	-	5,833	-	-	-	5,833	445
Postage	-	2,759	-	-	-	2,759	-	700	-	-	-	700	(2,059)
General Insurance	-	7,734	-	-	-	7,734	-	16,458	-	-	-	16,458	8,724
Professional Services	-	70,453	-	-	-	70,453	-	59,650	-	-	-	59,650	(10,803)
Utilities	-	1,149	-	-	-	1,149	-	2,042	-	-	-	2,042	892
Depreciation	-	5,903	-	-	-	5,903	-	11,242	-	-	-	11,242	5,339
Taxes	-	1,547	-	-	-	1,547	-	1,750	-	-	-	1,750	203
Office Maintenance & Repairs	-	1,455	-	-	-	1,455	-	2,917	-	-	-	2,917	1,462
Employee Recruitment	-	2,625	-	-	-	2,625	-	2,042	-	-	-	2,042	(584)
Admin Services	-	-	-	-	-	-	-	75	-	-	-	75	75
Outside Support	-	-	-	-	-	-	-	525	-	-	-	525	(268)
Merchant Fees & Interest	-	793	-	-	-	793	-	-	-	-	-	-	-
Professional Development	-	-	-	-	-	-	-	-	-	-	-	-	-
Board Contingency	-	990	-	-	-	990	-	-	-	-	-	-	(990)
Dues & Subscriptions	-	5,478	-	-	-	5,478	-	2,333	-	-	-	2,333	(3,145)
Board, EC and TF Meetings	1,983	-	-	-	-	1,983	-	8,867	-	-	-	8,867	6,884
PBID General Benefit 1%	-	-	-	-	-	-	-	1,543	-	-	-	1,543	1,543
PBID Engineer's Adjustment	-	-	-	-	-	-	-	535	-	-	-	535	535
Personnel Expense	0	163,432	-	-	-	163,432	-	167,471	-	-	-	167,471	4,038
Total Admin Expenses	128,165	282,224	-	-	-	410,389	120,458	291,857	-	-	-	412,315	1,927
Research, Dev. & Advocacy													
Research & Data Analytics	-	-	24,118	-	-	24,118	-	-	37,847	-	-	37,847	13,729
Conferences, Travel and Education	-	5,500	8,909	-	-	14,409	-	-	21,583	-	-	21,583	7,174
Civic Events & Engagement	1,200	-	-	-	-	1,200	-	-	11,732	-	-	11,732	10,532
Strategic Plan & PBID Renewal Planning	14,725	-	-	-	-	14,725	44,333	-	-	-	-	44,333	29,608
PBID General Benefit 1%	-	-	-	-	-	-	-	236	-	-	-	236	236
PBID Engineer's Adjustment	-	-	-	-	-	-	-	82	-	-	-	82	82
Personnel Expense	14,308	53,826	-	-	-	68,134	18,428	69,324	-	-	-	87,752	19,618
Total Research, Dev. & Advocacy	30,233	59,326	33,027	-	-	122,585	62,761	69,641	71,162	-	-	203,565	80,975
Public Realm													
PBID Special Projects	442	-	442	-	-	884	500	500	-	-	-	1,000	116
Street & Landscape	-	3,338	56,426	-	-	59,764	-	9,463	179,489	-	-	188,952	129,189
Professional Development	-	-	395	-	-	395	-	1,290	-	-	-	1,290	895
PBID General Benefit 1%	-	-	-	-	-	-	-	1,295	-	-	-	1,295	1,295
PBID Engineer's Adjustment	-	-	-	-	-	-	-	58	-	-	-	58	58
Public Realm Personnel	4,211	-	80,016	-	-	84,227	4,697	-	89,235	-	-	93,932	9,705
Total Public Realm	4,653	3,338	137,239	-	-	145,229	5,197	12,066	269,224	-	-	286,487	141,258

DOWNTOWN LONG BEACH ALLIANCE
As of April 30, 2021

	YEAR TO DATE ACTUALS						YEAR TO DATE BUDGET						VARIANCE TO YTD BUDGET
	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	
Economic Development													
Comm. Engage. & Bus. Outreach	8,666	-	-	-	-	8,666	2,553	4,742	-	-	-	7,295	(1,370)
Business Recruitment & Retention	29,102	-	-	-	-	29,102	73,252	-	-	-	-	73,252	44,150
Small Business Grants	12,285	-	-	-	-	12,285	-	-	-	-	52,222	52,222	39,937
Business Retention & Expansion	1,200	-	-	-	-	1,200	29,759	2,072	-	-	-	31,831	30,631
Professional Development	-	-	-	-	-	-	-	-	-	-	-	-	-
PBID General Benefit 1%	-	-	-	-	-	-	-	1,943	-	-	-	1,943	1,943
PBID Engineer's Adjustment	-	-	-	-	-	-	-	674	-	-	-	674	674
Personnel Expenses	100,545	13,711	-	-	-	114,256	115,289	15,721	-	-	-	131,010	16,754
Total Economic Dev.	151,798	13,711	-	-	-	165,509	220,853	25,152	-	-	52,222	298,228	132,719
Marketing													
Advertising/Promotions	18,117	3,474	994	-	-	22,584	14,546	1,265	-	-	-	15,811	(6,774)
Stakeholder Outreach/Public Relations	7,236	-	5,691	-	-	12,927	24,722	-	-	-	-	24,722	11,795
Annual Report/Publications	-	-	6,106	-	-	6,106	1,556	4,135	-	-	-	5,692	(415)
Website Development	-	188	-	-	-	188	-	4,125	876	-	-	5,000	4,812
Recovery Campaign	1,064	7,875	12,345	-	-	21,284	2,894	21,417	33,572	-	-	57,883	36,598
Professional Development	-	-	-	-	-	-	-	-	-	-	-	-	-
PBID General Benefit 1%	-	-	-	-	-	-	-	-	-	-	-	-	-
PBID Engineer's Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-
Marketing	-	-	1,000	-	-	1,000	-	-	-	-	-	-	(1,000)
Marketing Personnel	81,149	-	-	-	-	81,149	84,044	-	-	-	-	84,044	2,895
Total Marketing	107,565	11,537	26,136	-	-	145,238	127,763	38,941	34,447	-	-	193,151	47,913
Special Events													
Live After 5	-	-	-	-	-	-	-	-	5,652	128	-	5,780	5,780
Contingency Funds for Special Events	-	-	-	-	-	-	-	-	-	-	-	-	-
Celebrate Downtown	-	-	-	-	-	-	-	42	2,460	3,498	-	6,000	6,000
Pow Wow 2020 Closing Party	-	-	-	-	-	-	-	-	-	-	-	-	-
Taste of Downtown Series	7,083	85	4,981	-	-	12,150	-	6,795	10,705	-	-	17,500	5,350
Powerfest	-	-	-	-	-	-	-	1,553	2,447	-	-	4,000	4,000
Summer & Music Series	-	-	-	-	-	-	-	-	-	-	-	-	-
New Year's Eve Waterfront	-	-	-	-	-	-	-	24,588	8,412	-	-	33,000	33,000
Shop Small Saturday	-	-	-	-	-	-	-	-	-	-	-	-	-
Event Sponsorships	-	-	-	-	-	-	-	280	442	-	-	722	722
Event Supplies, Contingency & Misc.	-	-	-	-	-	-	7,081	58	3,417	-	-	10,556	10,556
PBID General Benefit 1%	-	-	-	-	-	-	-	1,099	-	-	-	1,099	1,099
PBID Engineer's Adjustment	-	-	-	-	-	-	-	378	-	-	-	378	378
Event Sponsorship - Juneteenth	-	-	-	4,250	-	4,250	2,222	-	-	-	-	2,222	(2,028)
Professional Development	-	-	-	-	-	-	-	-	-	-	-	-	-
Special Events Personnel	87,522	-	-	-	-	87,522	98,258	-	-	-	-	98,258	10,736
Total Special Events	94,695	85	4,981	4,250	-	163,922	169,038	100	44,746	25,631	-	179,515	75,991
Operations													
Clean Team Management	52,869	-	-	-	-	52,869	56,465	-	-	-	-	56,465	3,596
Clean Team Personnel	254,882	-	-	-	-	254,882	259,531	-	-	-	-	259,531	4,649
Clean Team Supplies	2,034	-	-	-	-	2,034	13,188	-	-	-	-	13,188	11,154
Clean Team Equip. Insurance	420	-	-	-	-	420	5,796	-	-	-	-	5,796	5,396
Clean Team Fuel	4,245	-	-	-	-	4,245	7,408	-	-	-	-	7,408	3,163
Clean Team Equip. & Maint.	15,696	-	-	-	-	15,696	20,137	-	-	-	-	20,137	4,441
Clean Team Lease	-	-	-	-	-	-	-	-	-	-	-	-	-
Clean Team Maintenance	-	-	-	-	-	-	-	-	-	-	-	-	-
Pressure Washing	163,925	-	-	-	-	163,925	174,956	-	-	-	-	174,956	11,031
Safe Team Management	52,461	-	-	-	-	52,461	51,920	-	-	-	-	51,920	(541)
Safe Team Personnel	333,243	-	-	-	-	333,243	363,549	-	-	-	-	363,549	30,306
Safe Team Supplies	720	-	-	-	-	720	1,423	-	-	-	-	1,423	702
Safe Team Equipment Insurance	60	-	-	-	-	60	3,150	-	-	-	-	3,150	3,090
Safe Team Equipment	5,163	-	-	-	-	5,163	2,030	-	-	-	-	2,030	(3,133)
Homeless Outreach	930	-	-	-	-	930	875	-	-	-	-	875	(55)
Community Outreach	524	-	-	-	-	524	700	-	-	-	-	700	176
Special Project	-	-	-	-	-	-	4,108	-	-	-	-	4,108	4,108
Contract Services	-	-	-	-	-	-	-	-	-	17,975	-	17,975	17,975
Long Beach Transit	-	-	-	-	93,526	93,526	-	-	-	111,146	-	111,146	17,620
Hillcrest Monterey	-	-	-	-	-	-	-	-	-	9,097	-	9,097	9,097
Other Contract Services	-	-	-	-	69,460	69,460	-	-	-	17,275	-	17,275	(52,185)
City of Long Beach	-	-	-	-	62,664	62,664	-	-	-	97,110	-	97,110	34,446
Contract Equip. Parts, Maint, Fuel	-	-	-	-	21,065	21,065	-	-	-	2,100	-	2,100	(18,965)
Professional Development	-	-	-	-	-	-	-	105	-	10,371	-	10,476	10,476
PBID General Benefit 1%	-	-	-	-	-	-	-	3,630	-	-	-	3,630	3,630
PBID Engineer's Adjustment	-	-	-	-	-	-	-	-	-	-	-	-	-
Operations Personnel	74,397	-	-	-	-	74,397	79,101	-	-	-	-	79,101	4,703
Total Operations	961,569	-	-	-	246,715	1,208,284	1,844,327	3,735	-	265,075	-	1,313,137	104,852
Total Expenses	1,478,589	370,220	201,383	4,250	246,715	2,301,157	1,890,397	433,494	419,578	25,631	-	317,297	2,886,388
Net Operating Income(Loss)	(231,107)	34,683	86,541	(6,749)	256,885	140,252	28,009	252,634	(157,079)	(25,631)	(13,173)	84,769	55,492

DOWNTOWN LONG BEACH ALLIANCE
As of April 30, 2021

	TOTAL YEAR BUDGET (ORIGINAL)					TOTAL YEAR BUDGET (REVISED)					Change		
	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales		Grants & Contract Services	TOTAL
Revenues													
PBID net of delinquency	2,740,052					2,740,052	3,005,201					3,005,201	265,149
DPIA		690,392				690,392		751,542				751,542	61,150
Parking Meter			450,000			450,000			450,000			450,000	-
Sponsors & Ticket Sales						-						-	-
Grants & Contract Services					429,399	429,399				810,109	810,109	810,109	380,710
Deferred Revenue Recognized	685,476					685,476	685,476	19,271				704,746	19,271
Deferred to 20-21	(706,040)					(706,040)	(706,040)					(706,040)	-
Total Revenue	2,719,487	690,392	450,000	-	429,399	4,289,278	2,984,636	770,813	450,000	-	810,109	5,015,558	726,280
Administration													
Rent	179,500					179,500	179,500					179,500	-
Telephone	20,000					20,000	20,000					20,000	-
Computers	43,000					43,000	43,000					43,000	-
Office Equipment Lease	12,285	1,215				13,500	12,285	1,215				13,500	-
Office Supplies	10,000					10,000		10,000				10,000	-
Postage	1,200					1,200		1,200				1,200	-
General Insurance	23,000					23,000		23,000				23,000	-
Professional Services	51,900					51,900		51,900				51,900	-
Utilities	3,500					3,500		3,500				3,500	-
Depreciation						-		19,271				19,271	19,271
Taxes	3,000					3,000		3,000				3,000	-
Office Maintenance & Repairs	5,000					5,000		5,000				5,000	-
Employee Recruitment	3,500					3,500		3,500				3,500	-
Admin Services	100					100		100				100	-
Outside Support						-		-				-	-
Merchant Fees & Interest	900					900		900				900	-
Professional Development						-		-				-	-
Board Contingency						-		-				-	-
Dues & Subscriptions	4,000					4,000		4,000				4,000	-
Board, EC and TF Meetings	14,000					14,000		14,000				14,000	-
PBID General Benefit 1%	2,646					2,646		2,646				2,646	-
PBID Engineer's Adjustment	917					917		917				917	-
Personnel Expense	287,093					287,093		287,093				287,093	-
Total Admin Expenses	254,785	411,971	-	-	-	666,756	254,785	431,242	-	-	-	686,027	19,271
Research, Dev. & Advocacy													
Research & Data Analytics			55,000			55,000			55,000			55,000	-
Conferences, Travel and Education			37,000			37,000			37,000			37,000	-
Civic Events & Engagement			20,112			20,112			20,112			20,112	-
Strategic Plan & PBID Renewal Planning		73,947				73,947	22,513	110,487				133,000	59,053
PBID General Benefit 1%		404				404		404				404	-
PBID Engineer's Adjustment		140				140		140				140	-
Personnel Expense	38,920	111,512				150,432	38,920	111,512				150,432	-
Total Research, Dev. & Advocacy	38,920	186,063	112,112	-	-	337,035	61,433	222,543	112,112	-	-	396,088	59,053
Public Realm													
PBID Special Projects	14,300		10,175			24,475	14,300		10,175			24,475	-
Street & Landscape		12,637	67,745			80,382	11,700	12,637	67,745		225,000	317,082	236,700
Professional Development		2,900				2,900		2,900				2,900	-
PBID General Benefit 1%		145				145		145				145	-
PBID Engineer's Adjustment		50				50		50				50	-
Public Realm Personnel	13,946		147,080			161,026	13,946		147,080			161,026	-
Total Public Realm	28,246	15,332	225,000	-	-	268,578	39,946	15,332	225,000	-	225,000	505,278	236,700

DOWNTOWN LONG BEACH ALLIANCE
As of April 30, 2021

	TOTAL YEAR BUDGET (ORIGINAL)					TOTAL YEAR BUDGET (REVISED)					Change		
	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales	Grants & Contract Services	TOTAL	PBID	DPIA	Parking Meters	Sponsors & Ticket Sales		Grants & Contract Services	TOTAL
Economic Development													
Comm. Engage & Bus. Outreach	3,174	5,833				9,007	3,174	5,833				9,007	-
Business Recruitment & Retention	103,915					103,915	178,915					178,915	75,000
Small Business Grants					30,000	30,000		24,610		55,390		80,000	50,000
Business Retention & Expansion	16,000					16,000	16,000					16,000	-
Professional Development						-						-	-
PBID General Benefit 1%		3,332				3,332		3,332				3,332	-
PBID Engineer's Adjustment		1,155				1,155		1,155				1,155	-
Personnel Expenses	197,729	26,860				224,589	197,729	26,860				224,589	-
Total Economic Dev.	320,818	37,180			30,000	387,998	395,818	61,790		55,390		512,998	125,000
Marketing													
Advertising/Promotions	9,980	5,976				15,956	9,980	5,976				15,956	-
Stakeholder Outreach/Public Relations	14,971					14,971	58,371					58,371	43,400
Annual Report/Publications	4,500					4,500	4,500					4,500	-
Website Development	5,000					5,000	5,000					5,000	-
Recovery Campaign	2,360	17,415	27,785			47,560	53,596	17,415	27,785			98,796	51,236
Professional Development		2,500				2,500		2,500				2,500	-
PBID General Benefit 1%		1,878				1,878		1,878				1,878	-
PBID Engineer's Adjustment		651				651		651				651	-
Marketing						-						-	-
Marketing Personnel	144,076					144,076	144,076					144,076	-
Total Marketing	180,687	28,420	27,785			237,092	275,523	28,420	27,785			331,728	94,636
Special Events													
Live After 5						-						-	-
Contingency Funds for Special Events	9,915		85,103			95,018	14,915		85,103			100,018	5,000
Celebrate Downtown						-						-	-
Pow Wow 2020 Closing Party						-						-	-
Taste of Downtown Series						-						-	-
Powerfest						-						-	-
Summer & Music Series						-						-	-
New Year's Eve Waterfront						-						-	-
Shop Small Saturday						-						-	-
Event Sponsorships						-						-	-
Event Supplies, Contingency & Misc.						-						-	-
PBID General Benefit 1%	1,878					1,878	1,878					1,878	-
PBID Engineer's Adjustment	651					651	651					651	-
Event Sponsorship - Juneteenth						-						-	-
Professional Development						-						-	-
Special Events Personnel	168,442					168,442	168,442					168,442	-
Total Special Events	180,886		85,103			265,989	185,886		85,103			270,989	5,000
Operations													
Clean Team Management	87,669					87,669	87,669			10,227		97,896	10,227
Clean Team Personnel	369,509					369,509	376,259			60,536		437,195	67,686
Clean Team Supplies	14,000					14,000	14,000			20,224		34,224	20,224
Clean Team Equip. Insurance	9,000					9,000	9,000			1,206		10,206	1,206
Clean Team Fuel	13,000					13,000	13,000			4,856		17,856	4,856
Clean Team Equip & Maint.	35,000					35,000	45,000			12,470		57,470	22,470
Clean Team Lease						-						-	-
Clean Team Maintenance						-						-	-
Pressure Washing	306,079					306,079	327,628			13,522		341,150	35,071
Safe Team Management	87,669					87,669	87,669					87,669	-
Safe Team Personnel	641,979					641,979	641,979					641,979	-
Safe Team Supplies	2,439					2,439	2,439					2,439	-
Safe Team Equipment Insurance	6,000					6,000	6,000					6,000	-
Safe Team Equipment	3,500					3,500	3,500					3,500	-
Homeless Outreach	2,000					2,000	2,000					2,000	-
Community Outreach	1,500					1,500	1,500					1,500	-
Special Project		2,500				2,500		2,500		6,880		9,380	6,880
Contract Services					384,203	384,203	18,000			384,203		402,203	18,000
Long Beach Transit						-						-	-
Hilcrest Monterey						-						-	-
Other Contract Services						-						-	-
City of Long Beach						-						-	-
Contract Equip. Parts, Maint, Fuel						-						-	-
Professional Development		2,762			15,196	17,958		2,762		15,196		17,958	-
PBID General Benefit 1%		6,224				6,224		6,224				6,224	-
PBID Engineer's Adjustment						-						-	-
Operations Personnel	135,601					135,601	135,601					135,601	-
Total Operations	1,714,945	11,486			399,399	2,125,830	1,771,244	11,486		529,720		2,312,450	186,620
Total Expenses	2,719,487	690,362	450,000		428,399	4,288,278	2,984,635	770,813	450,000		810,110	5,815,558	726,280
Net Operating Income(Loss)	0	(0)				0	1	0			(1)	1	1

**DLBA
Deferred Revenue
As of April 30, 2021**

	15/16 Balance	16/17 Balance	17/18 Balance	18/19 Balance	Total	19-20 YTD Additions	19-20 YTD Reductions	Reallocation	9/30/2020	20-21 YTD Additions	20-21 YTD Reductions	Reallocation	4/30/2021
Reserve													
19-20 PBID Deferred Revenue Recognized Oct. - Dec. 2020					0	685,476			685,476		(685,476)		0
PBID Revenue Deferred Oct. - Dec. 2021			19,917	217,426	237,343	505,608	(17,000)		725,951	313,796			1,039,747
DPIA Reserve	149,073	24,342	5,116		178,531	10,000	(17,000)	3,421	174,952				174,952
City Funds - Parking Meter			239,854		239,854				239,854				239,854
	149,073	24,342	264,887	217,426	655,728	1,201,084	(34,000)	3,421	1,826,233	313,796	(685,476)	0	1,454,553
Admin													
Deferred Depreciation Prior Years'		59,170			59,170		(34,340)		24,830		(11,241)		13,589
Deferred Depreciation 18-19				6,408	6,408		(2,542)		3,866				3,866
Office Improvements (formerly New Server)				49,872	49,872		(19,999)		29,873				29,873
	0	59,170	0	56,280	115,450	0	-56,881	0	58,569	0	(11,241)	0	47,328
Marketing & Communications													
					0								
Downtown Map			1,000		1,000				1,000				1,000
Window Clings			4,400		4,400				4,400				4,400
3rd Street & Broadway			200		200				200				200
	0	0	5,600	5,600	5,600	0	0	0	5,600	0	0	0	5,600
Special Events													
Event T-shirts			521		521				521				521
Sponsorship Deck Update/Template Creation			1,500		1,500				1,500				1,500
Live After 5				-1,723	-1,723				(1,723)				(1,723)
	0	0	2,021	-1,723	298	0	0	0	298	0	0	0	298
									0				
Public Realm													
Mural Project	16,904				16,904		(1,821)		15,083				15,083
Pedestrian Wayfinding Signs	15,975	92,784			108,759		(26,370)		82,390				82,390
Open Streets Initiative		5,033			5,033		(1,063)		3,970		(350)		3,620
	32,879	97,817	0	0	130,696	0	(29,254)	0	101,443	0	(350)	0	101,093
Total Deferred Revenue	\$ 181,952	\$ 181,329	\$ 272,508	\$ 271,983	\$907,772	\$ 1,201,084	\$ (120,135)	\$ 3,421	\$1,992,143	\$ 313,796	\$ (697,067)	\$ -	\$1,608,871

Downtown Long Beach Alliance
A/R Aging Detail
As of April 30, 2021

	Date	Transaction Type	Num	Customer	Due Date	Amount	Open Balance	
91 or more days past due	12/22/2010	Journal Entry	0910-1184	Allowance for Delinquencies	12/22/2010	\$ (77,060.34)	\$ (55,424.74)	
	12/22/2010	Invoice	DLBA1193	State of California F&G	12/22/2010	\$ 3,626.78	\$ 3,626.78	
	12/22/2010	Invoice	DLBA1194	State of California	12/22/2010	\$ 47,918.66	\$ 47,918.66	
	06/02/2011	Invoice	DLBA1329	Hooters Restaurant	07/02/2011	\$ 250.00	\$ 250.00	
	08/04/2011	Journal Entry	0910-1129	Allowance for Delinquencies	08/04/2011	\$ (186,045.48)	\$ (186,045.48)	
	08/26/2011	Invoice	DLBA1330	Brandon Apparel Group	09/25/2011	\$ 750.00	\$ 750.00	
	09/30/2011	Journal Entry	KRS2012-217	Brandon Apparel Group Allowance	09/30/2011	\$ (750.00)	\$ (750.00)	
	09/30/2011	Journal Entry	KRS2012-217	Hooters Restaurant Allowances	09/30/2011	\$ (250.00)	\$ (250.00)	
	10/31/2011	Journal Entry	KRS2011-39	Allowance for Delinquencies	10/31/2011	\$ 164,224.94	\$ 164,224.94	
	01/11/2012	Invoice	DLBA1227	State of California	02/10/2012	\$ 26,320.60	\$ 26,320.60	
	02/29/2012	Journal Entry	KRS2012-47	State of California Allowance	02/29/2012	\$ (26,320.60)	\$ (26,320.60)	
	02/29/2012	Journal Entry	KRS2012-47	Judicial Council of California Allowance	02/29/2012	\$ (7,855.20)	\$ (7,555.20)	
	02/29/2012	Journal Entry	KRS2012-47	USPS Allowance	02/29/2012	\$ (3,975.90)	\$ (3,975.90)	
	01/01/2013	Invoice	DLBA1357	GSA	01/31/2013	\$ 26,008.30	\$ 19,884.40	
	01/01/2013	Invoice	DLBA1360	State of California	01/31/2013	\$ 45,714.98	\$ 45,714.98	
	01/31/2013	Journal Entry	KRS2012-289	State of California Allowance	01/31/2013	\$ (45,714.98)	\$ (45,714.98)	
	01/31/2013	Journal Entry	KRS2012-289	Judicial Council of California Allowance	01/31/2013	\$ (29,991.04)	\$ (29,991.04)	
	01/31/2013	Journal Entry	KRS2012-289	USPS Allowance	01/31/2013	\$ (4,152.98)	\$ (4,152.98)	
	10/01/2013	Journal Entry	KRS2012-484	Judicial Council of California Allowance	10/01/2013	\$ 30,291.04	\$ 29,991.04	
	01/15/2014	Journal Entry	KRS2013-63	State of California Allowance	01/15/2014	\$ (15,789.28)	\$ (15,789.28)	
	01/15/2014	Journal Entry	KRS2013-61	USPS Allowance	01/15/2014	\$ (10,880.10)	\$ (10,880.10)	
	01/15/2014	Invoice	DLBA1470	USPS (C)	02/14/2014	\$ 10,880.10	\$ 4,900.42	
	01/15/2014	Invoice	DLBA1471	State of California	02/14/2014	\$ 15,789.28	\$ 15,789.28	
	01/31/2015	Journal Entry	KRS2015-109	State of California Allowance	01/31/2015	\$ (16,026.12)	\$ (16,026.12)	
	01/16/2015	Invoice	DLBA1578	USPS (C)	02/15/2015	\$ 4,299.58	\$ 4,299.58	
	01/16/2015	Invoice	DLBA1575	State of California	02/15/2015	\$ 16,026.12	\$ 16,026.12	
	09/30/2015	Journal Entry	KRS2015-434	US Government Allowance	09/30/2015	\$ (26,926.38)	\$ (26,926.38)	
	04/18/2016	Journal Entry	KRS2016-105	Judicial Council of California Allowance	04/18/2016	\$ 7,555.20	\$ 7,555.20	
	04/18/2016	Journal Entry	KRS2016-106	Judicial Council of California Allowance	04/18/2016	\$ 21,820.54	\$ 21,820.54	
	01/31/2017	Invoice	DLBA1850	The Cuban Pete's	03/02/2017	\$ 5,550.00	\$ 5,550.00	
	09/08/2017	Invoice	DLBA1931	Patel Yogesh & Minal Y	10/08/2017	\$ 4,251.86	\$ 4,251.86	
	01/01/2018	Invoice	DLBA1984	USPS (C)	01/31/2018	\$ 4,428.58	\$ 4,428.58	
	01/01/2018	Invoice	DLBA1983	USPS (C)	01/31/2018	\$ 4,561.42	\$ 4,561.42	
	01/01/2018	Invoice	DLBA1982	USPS (C)	01/31/2018	\$ 4,698.28	\$ 4,698.28	
	01/01/2018	Invoice	DLBA1981	US Government	01/31/2018	\$ 27,734.18	\$ 26,926.38	
	03/31/2018	Journal Entry	DV0907	The Cuban Pete's	03/31/2018	\$ (5,550.00)	\$ (5,550.00)	
	09/30/2018	Journal Entry	DV1074	Patel Yogesh & Minal Y	09/30/2018	\$ (4,251.86)	\$ (4,251.86)	
	02/15/2019	Invoice	DLBA2100	USPS (C)	03/17/2019	\$ 4,876.80	\$ 4,876.80	
	02/15/2019	Invoice	DLBA2098	State of California	03/17/2019	\$ 18,177.62	\$ 18,177.62	
	02/15/2019	Invoice	DLBA2101	US Government	03/17/2019	\$ 30,541.26	\$ 30,541.26	
	06/10/2019	Invoice	DLBA2172	James Republic2	07/10/2019	\$ 86.40	\$ 86.40	
	07/09/2019	Invoice	DLBA2181	R Bar 1	08/08/2019	\$ 128.40	\$ 128.40	
	07/26/2019	Invoice	DLBA2195	The Pie Bar1	08/25/2019	\$ 500.00	\$ 500.00	
	08/26/2019	Invoice	DLBA2219	Way.com	09/25/2019	\$ 300.00	\$ 300.00	
	09/30/2019	Journal Entry	DV2019	US Government	09/30/2019	\$ (30,541.26)	\$ (30,541.26)	
	09/30/2019	Journal Entry	DV2019	State of California	09/30/2019	\$ (18,177.62)	\$ (18,177.62)	
	09/30/2019	Journal Entry	DV2019	USPS (C)	09/30/2019	\$ (4,876.80)	\$ (4,876.80)	
	09/05/2019	Invoice	DLBA2222	Kaleo Marketing	10/05/2019	\$ 250.00	\$ 250.00	
	09/24/2019	Invoice	DLBA2238	Movita Juice Bar1	10/24/2019	\$ 96.45	\$ 96.45	
	09/25/2019	Invoice	DLBA2228	The Pie Bar1	10/25/2019	\$ 224.00	\$ 224.00	
	10/30/2019	Invoice	DLBA2244	Long Beach Downtown Development Corporation (Customer)	11/29/2019	\$ 90.40	\$ 90.40	
	11/27/2019	Invoice	DLBA2264	7Eleven	12/01/2019	\$ 2,008.16	\$ 2,008.16	
	12/13/2019	Invoice	DLBA2265	Trammel Crow Residential	01/01/2020	\$ 5,000.00	\$ 5,000.00	
	12/18/2019	Invoice	DLBA2272	Gladstone's (LB4FISH,LLC)	01/01/2020	\$ 1,000.00	\$ 1,000.00	
	12/10/2019	Invoice	DLBA2262	Mary Frances Torres	01/09/2020	\$ 6,286.00	\$ 6,286.00	
	09/28/2020	Invoice	DLBA2372	Long Beach Transit (Customer)	10/01/2020	\$ 1,831.80	\$ 1,831.80	
	09/28/2020	Invoice	DLBA2369	USPS (C)	10/28/2020	\$ 5,047.50	\$ 5,047.50	
	09/28/2020	Invoice	DLBA2371	State of California	10/28/2020	\$ 18,813.84	\$ 18,813.84	
	09/28/2020	Invoice	DLBA2368	GSA	10/28/2020	\$ 31,610.22	\$ 11,725.82	
	09/28/2020	Invoice	DLBA2367	Judicial Council of California	10/28/2020	\$ 63,443.28	\$ 63,443.28	
	11/30/2020	Journal Entry	DV2020	Gladstone's (LB4FISH,LLC)	11/30/2020	\$ (1,000.00)	\$ (1,000.00)	
	11/30/2020	Journal Entry	DV2020	The Pie Bar1	11/30/2020	\$ (724.00)	\$ (724.00)	
	11/30/2020	Journal Entry	DV2020	Way.com	11/30/2020	\$ (300.00)	\$ (300.00)	
	11/30/2020	Journal Entry	DV2020	Kaleo Marketing	11/30/2020	\$ (250.00)	\$ (250.00)	
	11/30/2020	Journal Entry	DV2020	R Bar 1	11/30/2020	\$ (128.40)	\$ (128.40)	
	11/30/2020	Journal Entry	DV2020	Movita Juice Bar1	11/30/2020	\$ (96.45)	\$ (96.45)	
	11/30/2020	Journal Entry	DV2020	Long Beach Downtown Development Corporation (Customer)	11/30/2020	\$ (90.40)	\$ (90.40)	
	11/30/2020	Journal Entry	DV2020	James Republic2	11/30/2020	\$ (86.40)	\$ (86.40)	
	12/31/2020	Invoice	DLBA2407	Blu Community Association	01/30/2021	\$ 864.89	\$ 864.89	
							\$ 146,065.87	\$ 134,905.69
	Total for 91 or more days past due							
	31 - 60 days past due	03/11/2021	Invoice	DLBA2428	The Stave	04/11/2021	\$ 129.00	\$ 129.00

Total for 31 - 60 days past due						\$	129.00	\$	129.00
1 - 30 days past due									
	03/31/2021	Invoice	DLBA2431	Jatin Laxpati	04/30/2021	\$	2,344.00	\$	2,344.00
	04/21/2021	Invoice	DLBA2435	Long Beach Transit (Customer)	05/01/2021	\$	18,232.50	\$	18,232.50
Total for 1 - 30 days past due						\$	20,576.50	\$	20,576.50
Current									
	05/03/2021	Invoice	DLBA2440	Midtown Property & Business Owners Association	06/02/2021	\$	500.00	\$	500.00
Total for Current						\$	500.00	\$	500.00
TOTAL						\$	167,271.37	\$	156,111.19

**Downtown Long Beach Alliance
Direct Bills A/R Aging Detail
As of April 30, 2021**

Date	Transaction Type	Num	Client	Due Date	Memo/Description	Amount	Uncollectable
12/22/2010	Journal Entry	0910-1184	Delinquencies	12/22/2010	to re-class delinquencies not expected to be paid		-55,424.74
12/22/2010	Invoice	DLBA1193	F&G	12/22/2010	7278-007-925	3,626.78	
12/22/2010	Invoice	DLBA1195	USPS (C)	12/22/2010	PBID ASSESSMENT REVENUE FY 2010-2011	3,879.30	
12/22/2010	Invoice	DLBA1194	State of California	12/22/2010	PBID ASSESSMENT REVENUE FY 2010-2011	47,918.66	
08/04/2011	Journal Entry	0910-1129	Delinquencies	08/04/2011	to re-class delinquencies not expected to be paid		-186,045.48
10/31/2011	Journal Entry	KRS2011-39	Delinquencies	10/31/2011	to reverse previously written off receivables	164,224.94	
01/11/2012	Invoice	DLBA1227	State of California	02/10/2012	2012	26,320.60	
02/29/2012	Journal Entry	KRS2012-47	Allowance	02/29/2012	Direct bill not expected to be paid based on prior years.		-26,320.60
02/29/2012	Journal Entry	KRS2012-47	California Allowance	02/29/2012	Direct bill not expected to be paid based on prior years.		
02/29/2012	Journal Entry	KRS2012-47	USPS Allowance	02/29/2012	Direct bill not expected to be paid based on prior years.		-3,975.90
02/01/2012	Invoice	DLBA1237	USPS (C)	03/02/2012		3,975.90	
01/01/2013	Invoice	DLBA1357	GSA	01/31/2013	2012-2013	26,008.30	
01/01/2013	Invoice	DLBA1360	State of California	01/31/2013	2012-2013	45,714.98	
01/31/2013	Journal Entry	KRS2012-289	Allowance	01/31/2013	to re-class delinquencies not expected to be paid		-45,714.98
01/31/2013	Journal Entry	KRS2012-289	California Allowance	01/31/2013	to re-class delinquencies not expected to be paid	Description:	-8,170.50
01/31/2013	Journal Entry	KRS2012-289	USPS Allowance	01/31/2013	to re-class delinquencies not expected to be paid		-4,152.98
03/31/2013	Journal Entry	KRS2012-323	GSA Allowance	03/31/2013	GSA direct bill is not expected to be paid		-26,008.30
01/15/2014	Journal Entry	KRS2012-484	California Allowance	10/01/2013	To record Direct Bill to be paid previously delinquent	29,991.04	
01/15/2014	Journal Entry	KRS2013-62	GSA Allowance	01/15/2014	to re-class delinquencies not expected to be paid		-19,884.40
01/15/2014	Journal Entry	KRS2013-63	Allowance	01/15/2014	to re-class delinquencies not expected to be paid		-15,789.28
01/15/2014	Journal Entry	KRS2013-61	USPS Allowance	01/15/2014	to re-class delinquencies not expected to be paid		-10,880.10
01/15/2014	Invoice	DLBA1470	USPS (C)	02/14/2014	2013-2014	10,880.10	
01/15/2014	Invoice	DLBA1471	State of California	02/14/2014	2013-2014	15,789.28	
01/15/2014	Invoice	DLBA1469	GSA	02/14/2014	2013-2014	19,884.40	
01/31/2015	Journal Entry	KRS2015-109	Allowance	01/31/2015	to re-class/remove direct bills not expected to be paid		-16,026.12
01/31/2015	Journal Entry	KRS2015-108	USPS (C)	01/31/2015	to re-class/remove direct bills not expected to be paid		-4,299.58
01/16/2015	Invoice	DLBA1578	USPS (C)	02/15/2015	DIRECT BILL, PBID ASSESSMENT FOR 2015	4,299.58	
01/16/2015	Invoice	DLBA1575	State of California	02/15/2015	DIRECT BILL, PBID ASSESSMENT REVENUE for 2015	16,026.12	
01/16/2015	Invoice	DLBA1574	US Government	02/15/2015	DIRECT BILL, PBID ASSESSMENT FOR 2015	26,926.38	
09/30/2015	Journal Entry	KRS2015-434	Allowance	09/30/2015	to write off direct bill not expected to be paid		-26,926.38
01/31/2017	Invoice	DLBA1850	The Cuban Pete's	03/02/2017	Uncollectible	5,550.00	-5,550.00
9/30/2018	Journal Entry	DV1074	Patel Yogesh	9/30/2018	to write off direct bill not expected to be paid		-4,251.86
9/30/2018	Journal Entry	DV1074	USPS	9/30/2018	to write off direct bill not expected to be paid		-4,428.58
9/30/2018	Journal Entry	DV1074	USPS	9/30/2018	to write off direct bill not expected to be paid		-4,561.42
9/30/2018	Journal Entry	DV1074	USPS	9/30/2018	to write off direct bill not expected to be paid		-4,698.28
9/30/2018	Journal Entry	DV1074	US Government	9/30/2018	to write off direct bill not expected to be paid		-27,734.18
9/30/2018	Journal Entry	DV1074	US Government	9/30/2018	to write off direct bill not expected to be paid		-28,566.22
9/30/2018	Journal Entry	DV1074	US Government	9/30/2018	to write off direct bill not expected to be paid		-29,423.18
9/8/2017	Invoice	DLBA1931	Patel Yogesh	10/8/2017	PBID	4,251.86	
1/1/2018	Invoice	DLBA1984	USPS	1/31/2018	PBID	4,428.58	
1/1/2018	Invoice	DLBA1983	USPS	1/31/2018	PBID	4,561.42	
1/1/2018	Invoice	DLBA1982	USPS	1/31/2018	PBID	4,698.28	
1/1/2018	Invoice	DLBA1981	US Government	1/31/2018	PBID	27,734.18	
1/1/2018	Invoice	DLBA1980	US Government	1/31/2018	PBID	28,566.22	
1/1/2018	Invoice	DLBA1979	US Government	1/31/2018	PBID	29,423.18	
9/30/2019	Journal Entry	DV2019	USPS	9/30/2019	to write off direct bill not expected to be paid		-4,876.80
9/30/2019	Journal Entry	DV2019	State of California	9/30/2019	to write off direct bill not expected to be paid		-18,177.62
9/30/2019	Journal Entry	DV2019	US Government	9/30/2019	to write off direct bill not expected to be paid		-30,541.26
2/15/2019	Invoice	DLBA2100	USPS	3/17/2019	PBID	4,876.80	
2/15/2019	Invoice	DLBA2098	State of California	3/17/2019	PBID	18,177.62	
2/15/2019	Invoice	DLBA2101	US Government	3/17/2019	PBID	30,541.26	
						\$ 612,428.74	-\$ 612,428.74

Downtown Long Beach Alliance
A/R Aging Detail
As of May 27, 2021

	Date	Transaction Type	Num	Customer	Due Date	Amount	Open Balance	
91 or more days past due	12/22/2010	Journal Entry	0910-1184	Allowance for Delinquencies	12/22/2010	-77,060.34	-55,424.74	
	12/22/2010	Invoice	DLBA1193	State of California F&G	12/22/2010	3,626.78	3,626.78	
	12/22/2010	Invoice	DLBA1194	State of California	12/22/2010	47,918.66	47,918.66	
	06/02/2011	Invoice	DLBA1329	Hooters Restaurant	07/02/2011	250.00	250.00	
	08/04/2011	Journal Entry	0910-1129	Allowance for Delinquencies	08/04/2011	-186,045.48	-186,045.48	
	08/26/2011	Invoice	DLBA1330	Brandon Apparel Group	09/25/2011	750.00	750.00	
	09/30/2011	Journal Entry	KRS2012-217	Brandon Apparel Group Allowance	09/30/2011	-750.00	-750.00	
	09/30/2011	Journal Entry	KRS2012-217	Hooters Restaurant Allowances	09/30/2011	-250.00	-250.00	
	10/31/2011	Journal Entry	KRS2011-39	Allowance for Delinquencies	10/31/2011	164,224.94	164,224.94	
	01/11/2012	Invoice	DLBA1227	State of California	02/10/2012	26,320.60	26,320.60	
	02/29/2012	Journal Entry	KRS2012-47	State of California Allowance	02/29/2012	-26,320.60	-26,320.60	
	02/29/2012	Journal Entry	KRS2012-47	Judicial Council of California Allowance	02/29/2012	-7,855.20	-7,555.20	
	02/29/2012	Journal Entry	KRS2012-47	USPS Allowance	02/29/2012	-3,975.90	-3,975.90	
	01/01/2013	Invoice	DLBA1357	GSA	01/31/2013	26,008.30	19,884.40	
	01/01/2013	Invoice	DLBA1360	State of California	01/31/2013	45,714.98	45,714.98	
	01/31/2013	Journal Entry	KRS2012-289	State of California Allowance	01/31/2013	-45,714.98	-45,714.98	
	01/31/2013	Journal Entry	KRS2012-289	Judicial Council of California Allowance	01/31/2013	-29,991.04	-29,991.04	
	01/31/2013	Journal Entry	KRS2012-289	USPS Allowance	01/31/2013	-4,152.98	-4,152.98	
	10/01/2013	Journal Entry	KRS2012-484	Judicial Council of California Allowance	10/01/2013	30,291.04	29,991.04	
	01/15/2014	Journal Entry	KRS2013-63	State of California Allowance	01/15/2014	-15,789.28	-15,789.28	
	01/15/2014	Journal Entry	KRS2013-61	USPS Allowance	01/15/2014	-10,880.10	-10,880.10	
	01/15/2014	Invoice	DLBA1470	USPS (C)	02/14/2014	10,880.10	4,900.42	
	01/15/2014	Invoice	DLBA1471	State of California	02/14/2014	15,789.28	15,789.28	
	01/31/2015	Journal Entry	KRS2015-109	State of California Allowance	01/31/2015	-16,026.12	-16,026.12	
	01/16/2015	Invoice	DLBA1578	USPS (C)	02/15/2015	4,299.58	4,299.58	
	01/16/2015	Invoice	DLBA1575	State of California	02/15/2015	16,026.12	16,026.12	
	09/30/2015	Journal Entry	KRS2015-434	US Government Allowance	09/30/2015	-26,926.38	-26,926.38	
	04/18/2016	Journal Entry	KRS2016-105	Judicial Council of California Allowance	04/18/2016	7,555.20	7,555.20	
	04/18/2016	Journal Entry	KRS2016-106	Judicial Council of California Allowance	04/18/2016	21,820.54	21,820.54	
	01/31/2017	Invoice	DLBA1850	The Cuban Pete's	03/02/2017	5,550.00	5,550.00	
	09/08/2017	Invoice	DLBA1931	Patel Yogesh & Minal Y	10/08/2017	4,251.86	4,251.86	
	01/01/2018	Invoice	DLBA1984	USPS (C)	01/31/2018	4,428.58	4,428.58	
	01/01/2018	Invoice	DLBA1983	USPS (C)	01/31/2018	4,561.42	4,561.42	
	01/01/2018	Invoice	DLBA1982	USPS (C)	01/31/2018	4,698.28	4,698.28	
	01/01/2018	Invoice	DLBA1981	US Government	01/31/2018	27,734.18	26,926.38	
	03/31/2018	Journal Entry	DV0907	The Cuban Pete's	03/31/2018	-5,550.00	-5,550.00	
	09/30/2018	Journal Entry	DV1074	Patel Yogesh & Minal Y	09/30/2018	-4,251.86	-4,251.86	
	02/15/2019	Invoice	DLBA2100	USPS (C)	03/17/2019	4,876.80	4,876.80	
	02/15/2019	Invoice	DLBA2098	State of California	03/17/2019	18,177.62	18,177.62	
	02/15/2019	Invoice	DLBA2101	US Government	03/17/2019	30,541.26	30,541.26	
	06/10/2019	Invoice	DLBA2172	James Republic2	07/10/2019	86.40	86.40	
	07/09/2019	Invoice	DLBA2181	R Bar 1	08/08/2019	128.40	128.40	
	07/26/2019	Invoice	DLBA2195	The Pie Bar1	08/25/2019	500.00	500.00	
	08/26/2019	Invoice	DLBA2219	Way.com	09/25/2019	300.00	300.00	
	09/30/2019	Journal Entry	DV2019	US Government	09/30/2019	-30,541.26	-30,541.26	
	09/30/2019	Journal Entry	DV2019	State of California	09/30/2019	-18,177.62	-18,177.62	
	09/30/2019	Journal Entry	DV2019	USPS (C)	09/30/2019	-4,876.80	-4,876.80	
	09/05/2019	Invoice	DLBA2222	Kaleo Marketing	10/05/2019	250.00	250.00	
	09/24/2019	Invoice	DLBA2238	Movita Juice Bar1	10/24/2019	96.45	96.45	
	09/25/2019	Invoice	DLBA2228	The Pie Bar1	10/25/2019	224.00	224.00	
	10/30/2019	Invoice	DLBA2244	Long Beach Downtown Development Corporation (Customer)	11/29/2019	90.40	90.40	
	11/27/2019	Invoice	DLBA2264	7Eleven	12/01/2019	2,008.16	2,008.16	
	12/13/2019	Invoice	DLBA2265	Trammel Crow Residential	01/01/2020	5,000.00	5,000.00	
	12/18/2019	Invoice	DLBA2272	Gladstone's (LB4FISH,LLC)	01/01/2020	1,000.00	1,000.00	
	12/10/2019	Invoice	DLBA2262	Mary Frances Torres	01/09/2020	6,286.00	6,286.00	
	09/28/2020	Invoice	DLBA2372	Long Beach Transit (Customer)	10/01/2020	1,831.80	1,831.80	
	09/28/2020	Invoice	DLBA2369	USPS (C)	10/28/2020	5,047.50	5,047.50	
	09/28/2020	Invoice	DLBA2371	State of California	10/28/2020	18,813.84	18,813.84	
	09/28/2020	Invoice	DLBA2368	GSA	10/28/2020	31,610.22	11,725.82	
	09/28/2020	Invoice	DLBA2367	Judicial Council of California	10/28/2020	63,443.28	63,443.28	
	11/30/2020	Journal Entry	DV2020	Gladstone's (LB4FISH,LLC)	11/30/2020	-1,000.00	-1,000.00	
	11/30/2020	Journal Entry	DV2020	The Pie Bar1	11/30/2020	-724.00	-724.00	
	11/30/2020	Journal Entry	DV2020	Way.com	11/30/2020	-300.00	-300.00	
	11/30/2020	Journal Entry	DV2020	Kaleo Marketing	11/30/2020	-250.00	-250.00	
	11/30/2020	Journal Entry	DV2020	R Bar 1	11/30/2020	-128.40	-128.40	
	11/30/2020	Journal Entry	DV2020	Movita Juice Bar1	11/30/2020	-96.45	-96.45	
	11/30/2020	Journal Entry	DV2020	Long Beach Downtown Development Corporation (Customer)	11/30/2020	-90.40	-90.40	
	11/30/2020	Journal Entry	DV2020	James Republic2	11/30/2020	-86.40	-86.40	
	12/31/2020	Invoice	DLBA2407	Blu Community Association	01/30/2021	864.89	864.89	
							\$ 146,065.87	\$ 134,905.69
	31 - 60 days past due	03/11/2021	Invoice	DLBA2428	The Stave	04/11/2021	129.00	129.00

Total for 31 - 60 days past due						\$ 129.00	\$ 129.00
1 - 30 days past due							
	03/31/2021	Invoice	DLBA2431	Jatin Laxpati	04/30/2021	2,344.00	2,344.00
	04/21/2021	Invoice	DLBA2435	Long Beach Transit (Customer)	05/01/2021	18,232.50	18,232.50
Total for 1 - 30 days past due						\$ 20,576.50	\$ 20,576.50
Current							
	05/03/2021	Invoice	DLBA2440	Midtown Property & Business Owners Association	06/02/2021	500.00	500.00
Total for Current						\$ 500.00	\$ 500.00
TOTAL						\$ 167,271.37	\$ 156,111.19

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