

DTLB Alliance Executive Committee Meeting

July 2, 2026

DTLB Alliance Conference Room

Mission: Cultivate, preserve and promote a healthy, safe and prosperous Downtown for all.

1. Call to Order and Roll Call

Mike Gold



**DOWNTOWN
LONG BEACH
ALLIANCE**

2. Approve Minutes: May 6, 2026 Meeting

ACTION: Approve minutes from the May 6, 2026 meeting

3. TREASURER'S REPORT

Amy Chambers, Treasurer

Jeremy Ancalade, VP of Administration

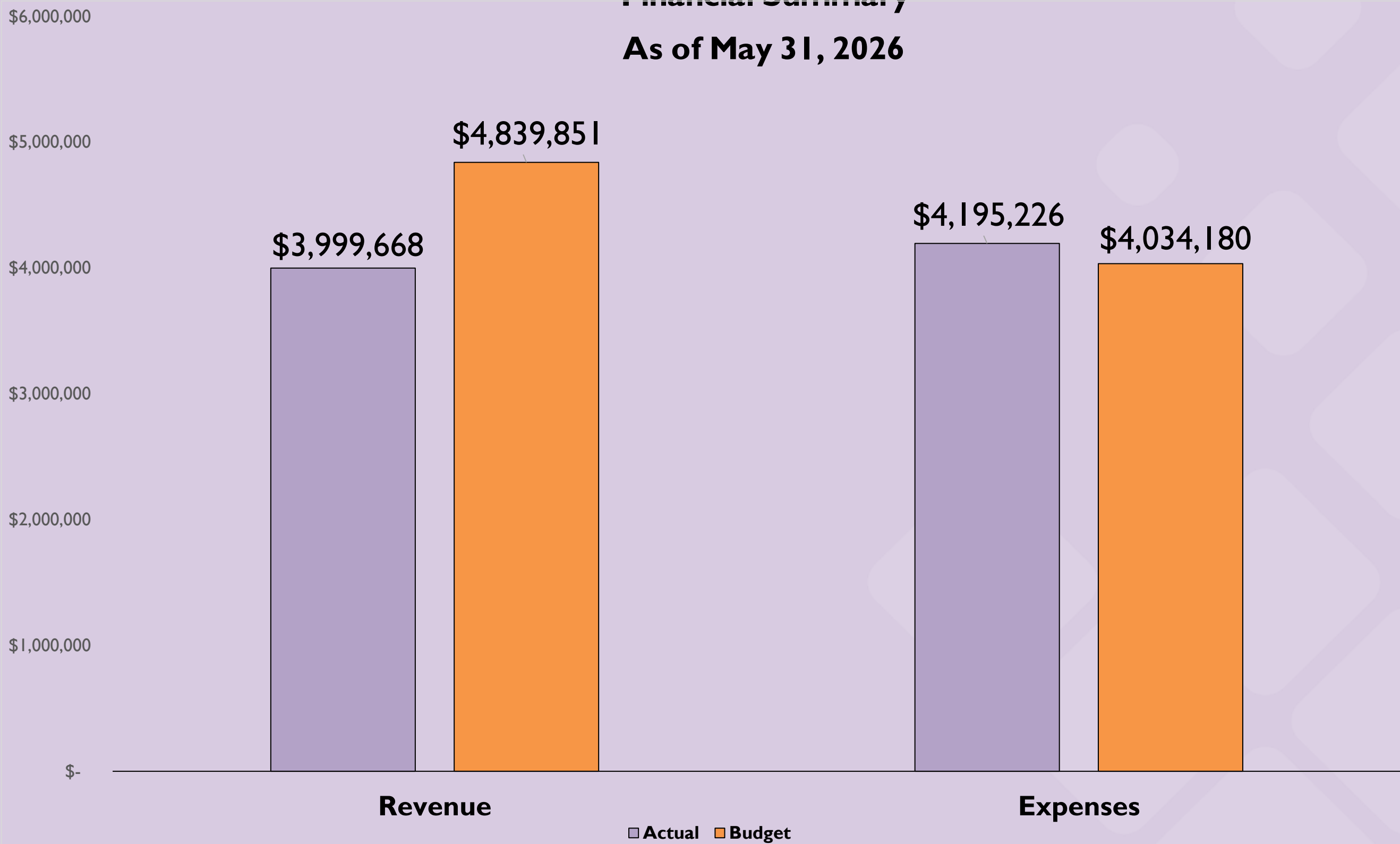
3. TREASURER’S REPORT – Chambers

Remarks

3. TREASURER'S REPORT – Ancalade Financials through May, 2026

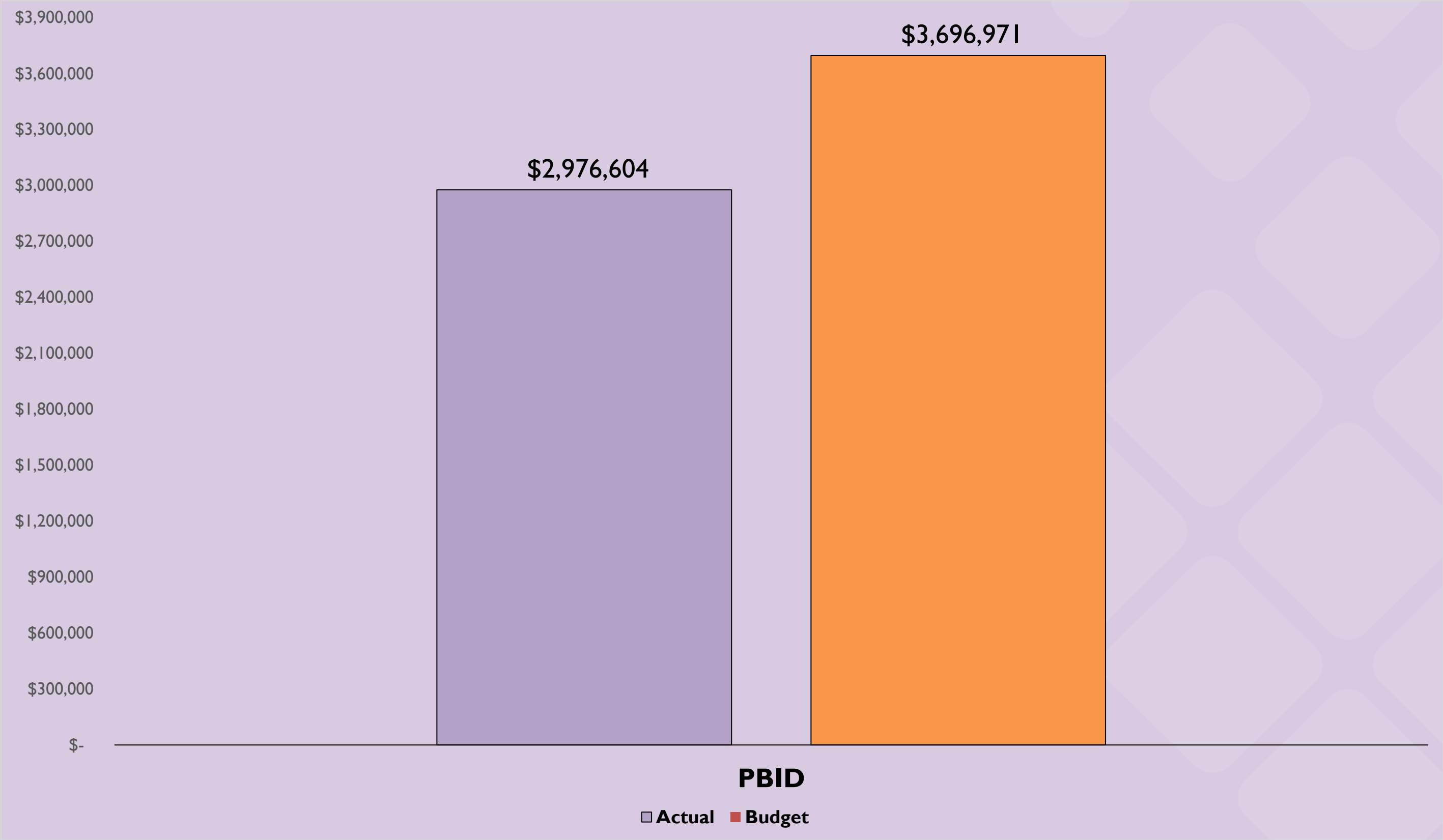
Financial Summary

As of May 31, 2026

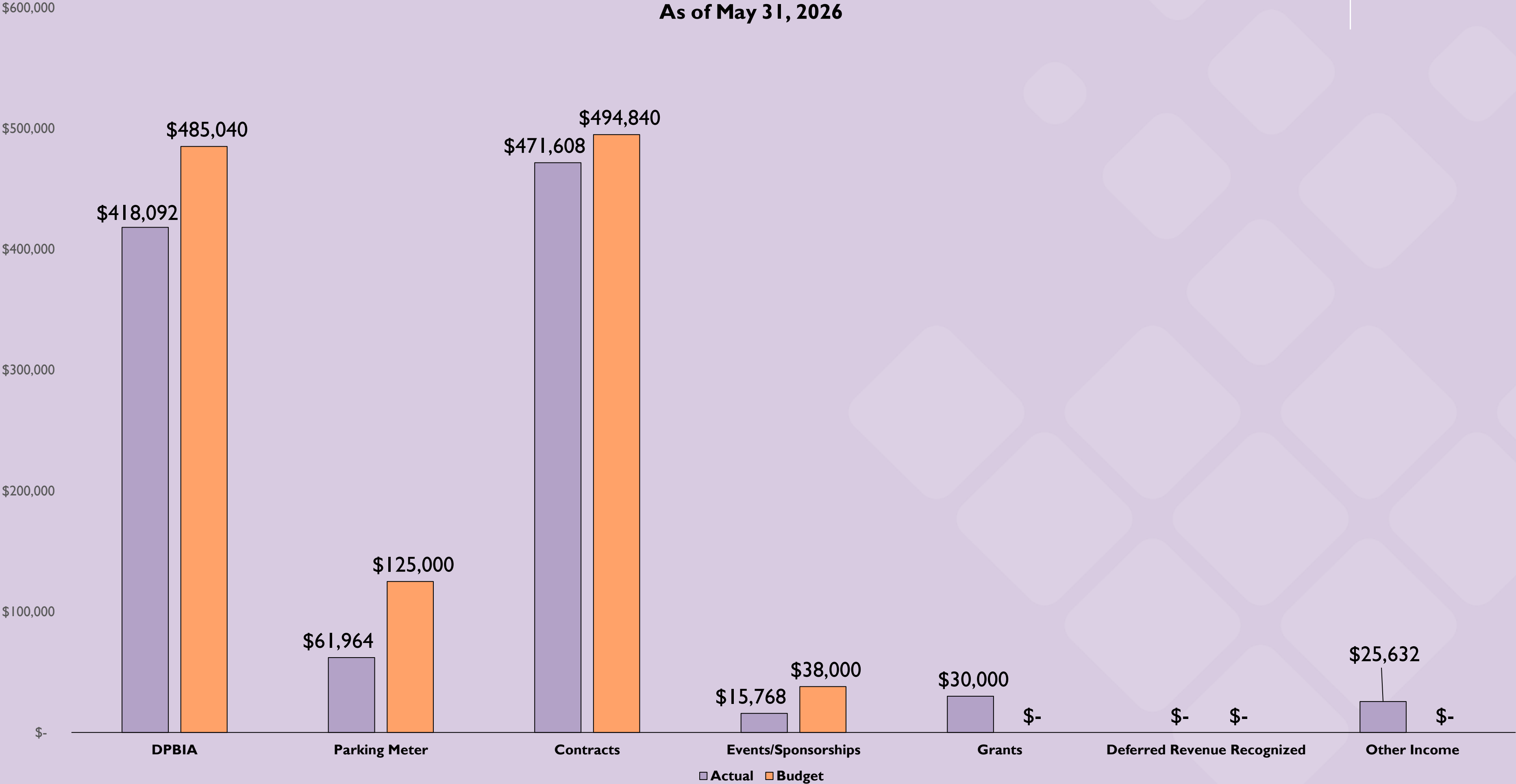


Year-to-Date	Actual		Budget		Variance
Revenue	\$	3,999,668	\$	4,839,851	\$ (840,183)
Expenses	\$	4,195,226	\$	4,034,180	\$ 161,046
Net	\$	(195,558)	\$	805,671	\$ (1,001,229)

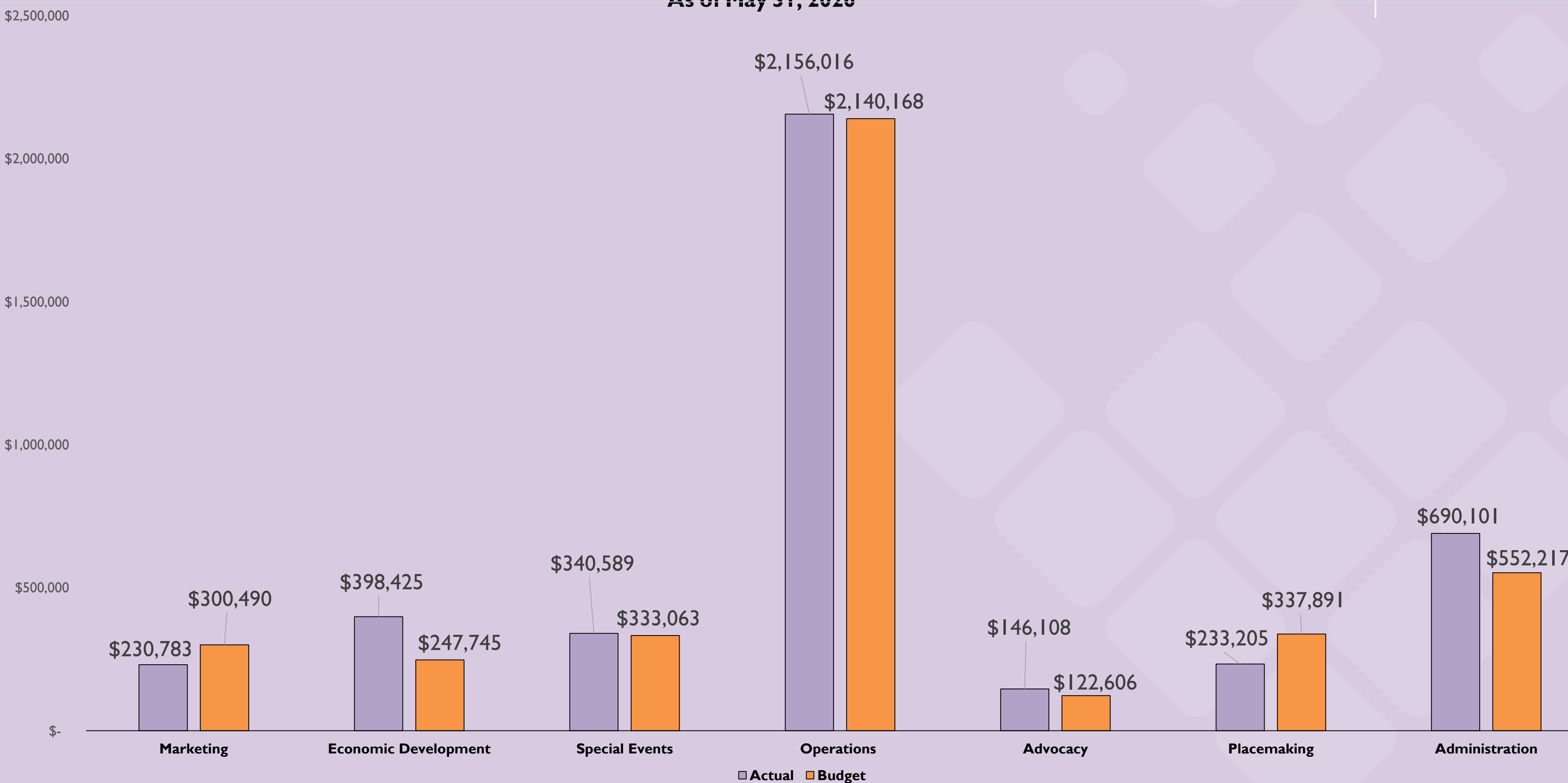
Revenue Summary
As of May 31, 2026

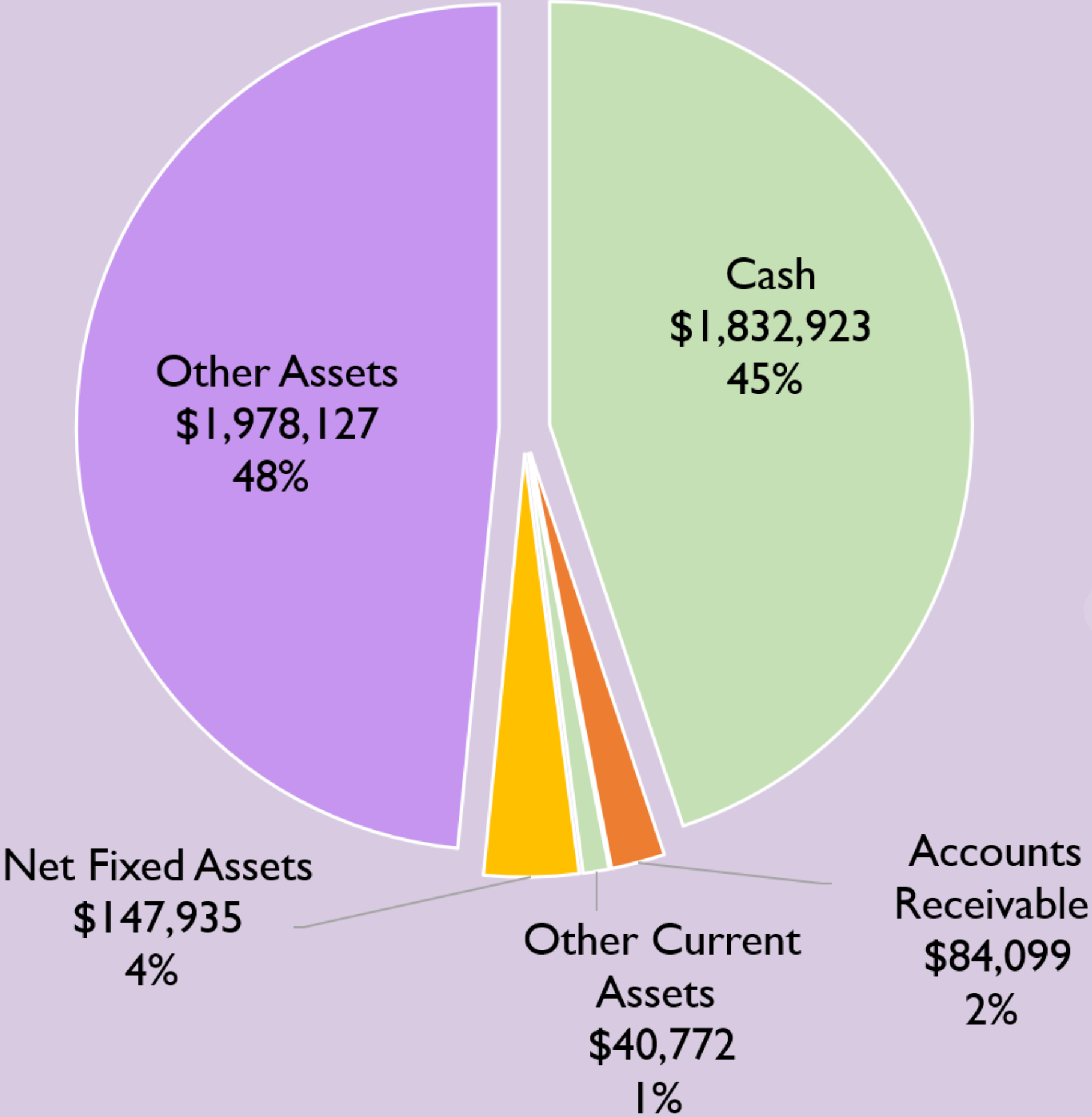


Revenue Summary
As of May 31, 2026



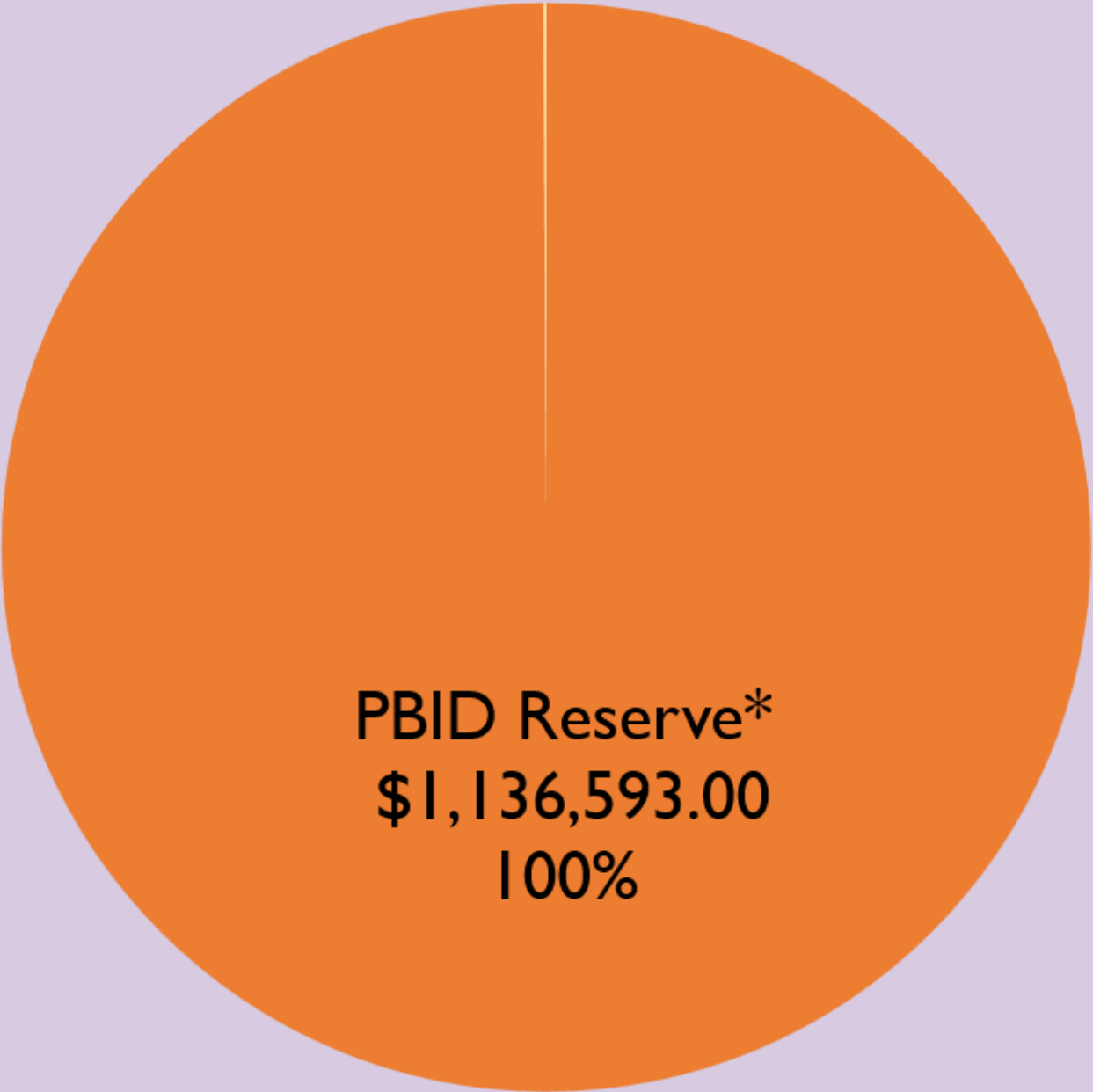
Expense Summary
As of May 31, 2026





ALLIANCE ASSETS

Cash	\$	1,832,923
Accounts Receivable	\$	84,099
Other Current Assets	\$	40,772
Net Fixed Assets	\$	147,935
Other Assets	\$	1,978,127
		\$ 4,083,856



DEFERRED REVENUE

Parking Meter	\$	-
PBID Reserve*	\$	1,136,593.00
DPBIA	\$	838.88
Economic Development	\$	-
Balance less PBID Reserve	\$	838.88

Balance Sheet Highlights

As of May 31, 2026

Asset	May 2026	Apr 2026	Month Change	May 2025	Year Change
Cash	\$ 1,832,923	\$ 1,966,296	\$ (133,373)	\$ 1,286,282	\$ 546,641
Receivable	\$ 84,099	\$ 250,903	\$ (166,804)	\$ 136,542	\$ (52,443)
Other Current Assets	\$ 40,772	\$ 28,996	\$ 11,776	\$ 271,496	\$ (230,724)
Fixed Assets	\$ 147,935	\$ 149,906	\$ (1,971)	\$ 163,032	\$ (15,097)
Other Assets	\$ 1,978,127	\$ 1,978,127	\$ -	\$ 2,207,824	\$ (229,697)
Total	\$ 4,083,856	\$ 4,374,228	\$ (290,372)	\$ 4,065,177	\$ 18,680
Liabilities + Equity	May 2026	Apr 2026	Month Change	May 2025	Year Change
Accounts Payable	\$ 1,213,775	\$ 1,199,456	\$ 14,319	\$ 508,915	\$ 704,860
Current Liabilities	\$ 935,237	\$ 899,219	\$ 36,018	\$ 777,877	\$ 157,359
Long Term Liabilities	\$ 2,142,170	\$ 2,142,170	\$ -	\$ 2,124,730	\$ 17,440
Equity	\$ (207,325)	\$ 133,383	\$ (340,708)	\$ 653,654	\$ (860,980)
Total	\$ 4,083,856	\$ 4,374,228	\$ (290,372)	\$ 4,065,177	\$ 18,680

A/R Aging Summary Report

DTLB Alliance Executive Committee

As of Jun 28, 2026

July 2, 2026

	CURRENT	1 - 30	31 - 60	61 - 90	91+	Total
Long Beach Transit (Customer)	\$ 24,366	\$ -	\$ 23,321	\$ -	\$ -	\$ 47,687
Zaferia Business Association	\$ 6,418	\$ -	\$ -	\$ -	\$ -	\$ 6,418
Midtown Business Improvement District	\$ 4,989	\$ -	\$ -	\$ -	\$ -	\$ 4,989
HILLCREST MONTEREY ASSOCIATES, INC	\$ 1,297	\$ -	\$ 1,297	\$ 1,297	\$ -	\$ 3,890
Port of Long Beach	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ 3,000
HUBB	\$ -	\$ -	\$ -	\$ -	\$ 2,700	\$ 2,700
Visit Long Beach	\$ -	\$ 2,500	\$ -	\$ -	\$ -	\$ 2,500
Partake Collective.	\$ 225	\$ 225	\$ -	\$ -	\$ 2,000	\$ 2,450
Long Beach Center Loan, LLC (Mosaic)	\$ -	\$ -	\$ -	\$ -	\$ 2,316	\$ 2,316
Agaves Bar and Restaurant	\$ -	\$ 800	\$ -	\$ -	\$ -	\$ 800
Altar Brands	\$ -	\$ 800	\$ -	\$ -	\$ -	\$ 800
Hi-Lo Liquor Market	\$ -	\$ 529	\$ -	\$ -	\$ -	\$ 529
Vanessa Floyd	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 500
Creative Class Collective	\$ -	\$ -	\$ -	\$ -	\$ 267	\$ 267
BLOCK-BY-BLOCK	\$ 250	\$ -	\$ -	\$ -	\$ -	\$ 250
Hamburger Mary's (Customer)	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ 250
TOTAL	\$ 37,544	\$4,854	\$24,618	\$1,297	\$11,034	\$79,347

A/R Aging Summary Report

As of Jul 1, 2026

	CURRENT	I - 30	31 - 60	61 - 90	91+	Total
CITY OF LONG BEACH	\$ 38,911	\$ -	\$ -	\$ -	\$ -	\$38,911
LA Galaxy	\$ 7,072	\$ -	\$ -	\$ -	\$ -	\$ 7,072
HILLCREST MONTEREY ASSOCIATES, INC	\$ 1,297	\$ -	\$ -	\$1,297	\$ 1,297	\$ 3,890
Port of Long Beach	\$ -	\$ -	\$ -	\$ -	\$ 3,000	\$ 3,000
HUBB	\$ -	\$ -	\$ -	\$ -	\$ 2,700	\$ 2,700
Visit Long Beach	\$ -	\$2,500	\$ -	\$ -	\$ -	\$ 2,500
Long Beach Center Loan, LLC (Mosaic)	\$ -	\$ -	\$ -	\$ -	\$ 2,316	\$ 2,316
Partake Collective.	\$ -	\$ -	\$ -	\$ -	\$ 2,000	\$ 2,000
Zaferia Business Association	\$ 1,916	\$ -	\$ -	\$ -	\$ -	\$ 1,916
Agaves Bar and Restaurant	\$ -	\$ 800	\$ -	\$ -	\$ -	\$ 800
Altar Brands	\$ -	\$ 800	\$ -	\$ -	\$ -	\$ 800
Hi-Lo Liquor Market	\$ -	\$ 529	\$ -	\$ -	\$ -	\$ 529
Vanessa Floyd	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 500
Creative Class Collective	\$ -	\$ -	\$ -	\$ -	\$ 267	\$ 267
Hamburger Mary's (Customer)	\$ -	\$ -	\$ -	\$ -	\$ 250	\$ 250
TOTAL	\$ 49,196	\$4,629	\$ -	\$1,297	\$12,331	\$67,453

Financial Summary

As of May 31, 2026

Year-to-Date	Actual	Budget	Variance
Revenue	\$ 3,999,668	\$ 4,839,851	\$ (840,183)
Expenses	\$ 4,195,226	\$ 4,034,180	\$ 161,046
Net	\$ (195,558)	\$ 805,671	\$ (1,001,229)

4. CHAIRPERSON’S REPORT

Mike Gold

4. CHAIRPERSON’S REPORT – Gold
A. Remarks

4. CHAIRPERSON'S REPORT

B. Governance Committee Report – Uriarte Smith

i. Board Vacancies

ii. Committee Vacancies

ACTION: Appoint John Tully to serve on the Executive Committee for the remainder of a one-year term, expiring September 30, 2026.

5. PRESIDENT/CEO REPORT

Austin Metoyer

5. PRESIDENT/CEO REPORT - Metoyer

A. Discussion on Draft FY 26-27 Budget

BUDGET TIMELINE

- May 2026
 - Draft 1 budget presented to Finance Committee.
- June 2026
 - Draft 2 budget presented to Executive Committee.
 - Department budgets are detailed and shared with programming committees.
- July 2026
 - Draft 3 budget presented to Executive Committee.
 - Draft 4 budget is sent to the full board for feedback (via email).
 - Draft 5 budget presented to Finance Committee to formally recommend to EC.
- August 2026
 - Draft 6 budget presented to Executive Committee to formally recommend to the full board.
 - Final draft budget is presented to the Board for adoption.



REVENUE RESTRICTIONS

GOVERNING/GUIDING DOCUMENTS

PBID MANAGEMENT PLAN

*Approved by rate payers
when they renewed the
district in 2022.*

DTLB ALLIANCE STRATEGIC PLAN PRIORITIES

*Developed and adopted
in 2021 with input from
more than 500
downtown stakeholders.
Revisited in 2026.*

DONOR DESIGNATIONS

*Donors can restrict the
use of donated funds.
This is often happens
with grant revenue.*

STRATEGIC PLAN – PRIORITY AREAS



CLEAN & SAFE

Clean and safe for everyone, every day.



AWARENESS & VISIBILITY

Raising awareness and pride in Downtown Long Beach.



FOOT TRAFFIC & VITALITY

More people. More energy. A thriving Downtown for all.

FY 27 BUDGET ASSUMPTIONS - REVENUES

- PBID:
 - 4.5% board approved increase.
 - Delinquency rate increased from 3% to 5% based on current market conditions.
 - General benefit totals \$219,000
- PBID:
 - 3.16% increase based in CPI.
- PARKING METER:
 - Increased to \$300,000 based on actual performance.
- CONTRACTS:
 - Increases are based on negotiated rates and planned increases.
- GRANTS:
 - Anticipating continued funding with a change in donor designation.
- EVENTS:
 - Increases from FY26 based on experience having produced the events.
 - On track with overall 30% cost recoup.

FY 27 BUDGET ASSUMPTIONS - EXPENSES

- STRATEGIC PRIORITIES:

Budget focuses expense efforts around strategic priorities

- Operations (Clean & Safe) will be funded at a rate of 93% – 95%, up from 89% – 90%
- Marketing realizes a more substantial programming increase.
- Events will maintain the current year's structure:
 - Halloween (1)
 - Taste of Downtown (2)
 - Art & Design Walk (4)
 - DTLB Live (10)
 - Celebrate Downtown
 - General Activations (Gateway to Pride, EZ Sip One-Offs)

- RESERVE

This draft budget accounts for a 1% reserve allocation (FY26 1.5%)

- SPECIAL SAVINGS

In order to prepare for the FY28 Olympic games, this budget proposes a \$100,000 expense to defer dollars to FY28.

FY 2027 DRAFT BUDGET

	FY 2027	FY 2026	\$ Change	% Change
REVENUES				
PBID Funds (net)	\$ 4,464,823	\$ 4,357,482	\$ 107,340	2%
DPBIA	\$ 833,945	\$ 808,399	\$ 25,545	3%
Parking Meters	\$ 300,000	\$ 250,000	\$ 50,000	20%
Event Revenue	\$ 136,500	\$ 103,000	\$ 33,500	33%
Grants	\$ 30,000	\$ 5,000	\$ 25,000	500%
Contract Services	\$ 846,510	\$ 841,000	\$ 5,510	1%
TOTAL REVENUE	\$ 6,611,777	\$ 6,364,882	\$ 246,895	4%

PBID ALLOCATIONS

ADMIN &
ADVOCACY

10.8%

Administrative overhead
Advocacy efforts

ENVIRONMENT

64.1%

Clean & Safe
Placemaking

ECONOMY

25.1%

Economic Development
Marketing
Events

Admin / Advocacy	
10.8%	
\$482,201	
ADMIN	ADV
85.0%	15.0%
\$409,871	\$72,330
9.2%	1.6%

Environment	
64.1%	
\$2,861,951	
Placemaking	Clean & Safe
11.5%	88.5%
\$329,124	\$2,532,827
7.4%	56.7%

Economy	
25.1%	
\$1,120,670	
ED	MARKETING & EVENTS
24.0%	76.0%
\$268,961	\$851,710
6.0%	19.1%

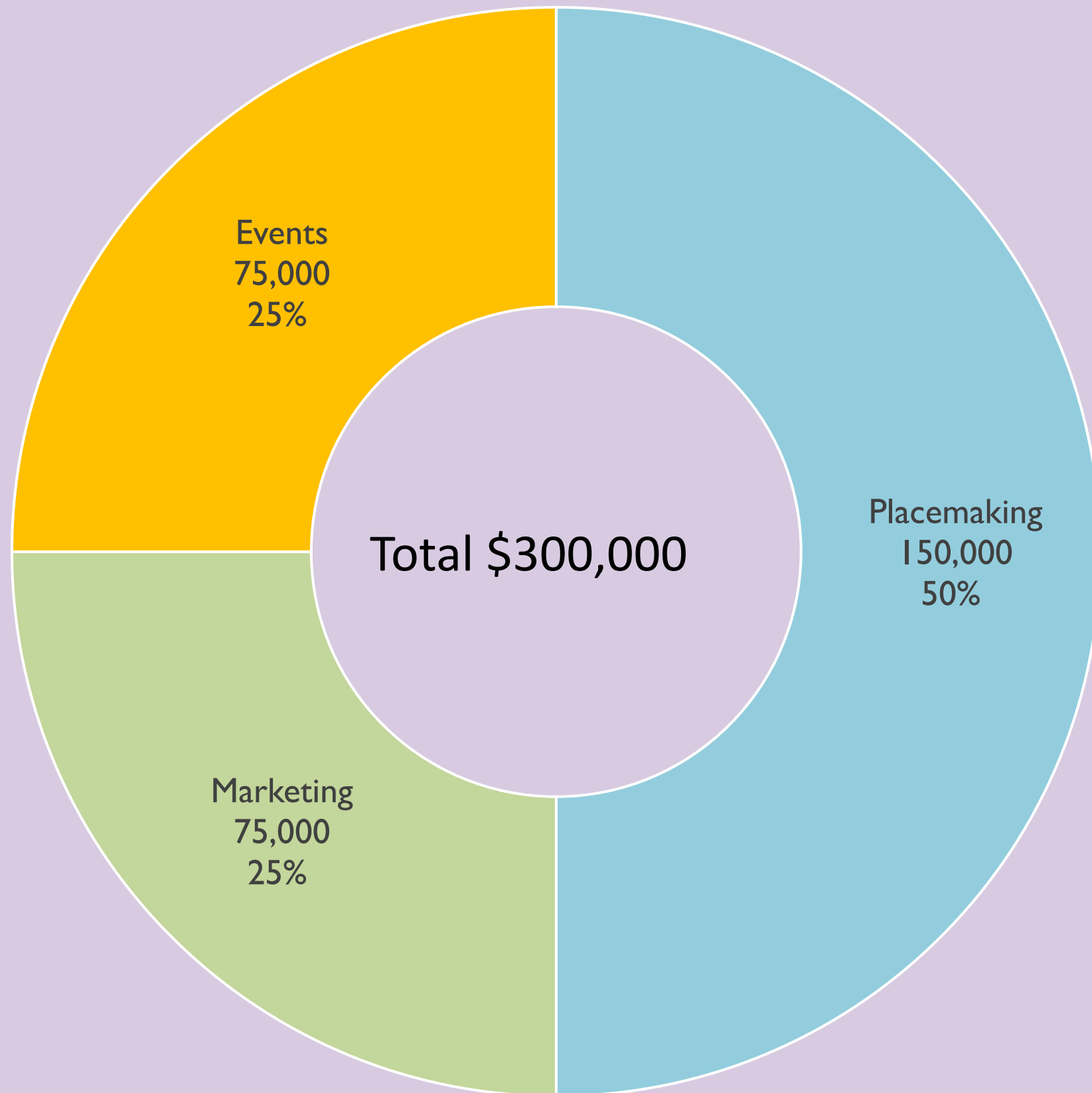
DPBIA REVENUE

The Downtown Parking and Business Improvement Area (DPBIA) is the Downtown BID funded through business license assessments.

DPBIA		
	2026-27	
Current year budget	808,399	
% DPBIA Adjustment for 2026-27	25,545	3.16%
	833,945	

DPBIA REVENUE ALOCATION	Admin	Advocacy	Marketing	Events	Operations	Economic Development	Placemaking
DPBIA %	50.0%	18.0%	8.0%	20.0%	0.0%	4.0%	0.0%
DPBIA \$	\$416,972	\$150,110	\$66,716	\$166,789	-	\$33,358	-

PARKING METER REVENUE



EVENTS REVENUE



EVENTS				
	Revenue	Expense	Net Spend	% Raised
Taste of Downtown	\$40,000	\$120,000	(\$80,000)	33%
Halloween	\$20,000	\$77,000	(\$57,000)	26%
Art & Design Walk	-	\$30,000	(\$30,000)	0%
DTLB Live!	\$28,000	\$60,000	(\$32,000)	47%
Celebrate Downtown	\$15,000	\$32,000	(\$17,000)	47%
Activations	\$10,000	\$15,000	(\$5,000)	67%
TOTAL	\$113,000.00	\$334,000.00	-\$221,000.00	34%



CONTRACT REVENUE

CONTRACTS DETAIL	2027	2026
Blu Condominiums	\$ 6,836.84	\$ 11,500.00
Hillcrest Monterey	\$ 15,562.00	\$ 15,000.00
HUBB Maintenance	\$ 2,500.00	\$ 4,500.00
LB Transist & Visitor Center	\$ 285,611.00	\$ 275,000.00
Midtown	\$ 60,000.00	\$ 60,000.00
Misc. Revenue (rent reimbursement)	\$ 3,000.00	\$ 3,000.00
Mosaic Street Mural	\$ 28,000.00	\$ 28,000.00
Prop A	\$ 395,000.00	\$ 395,000.00
Zaferia	\$ 50,000.00	\$ 49,000.00
TOTAL	\$ 846,509.84	\$ 841,000.00



FY 2027 DRAFT BUDGET

EXPENSES

Operations	\$ 3,145,457	\$ 3,091,267	\$ 54,189	2%
Special Events	\$ 769,462	\$ 636,150	\$ 133,313	21%
Administration	\$ 784,847	\$ 777,281	\$ 7,567	1%
Marketing	\$ 536,771	\$ 442,915	\$ 93,855	21%
Placemaking	\$ 455,998	\$ 473,478	\$ (17,480)	(4%)
Economic Development	\$ 316,078	\$ 378,698	\$ (62,620)	(17%)
Advocacy	\$ 218,027	\$ 210,518	\$ 7,510	4%
General Benefit	\$ 219,019	\$ 209,127	\$ 9,892	5%
Special Savings	\$ 100,000	\$ 50,000	\$ 50,000	100%
Reserve	\$ 66,118	\$ 95,447	\$ (29,329)	(31%)

TOTAL	\$ 6,611,777	\$ 6,364,882	\$ 520,407	4%
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FY 2027 DRAFT BUDGET

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NET POSITION	-			

5. PRESIDENT/CEO REPORT - Metoyer

B. Advocacy Update

5. PRESIDENT/CEO REPORT - Metoyer
C. Misc.

5. PRESIDENT/CEO REPORT - Metoyer
C. Misc.



DOWNTOWN
LONG BEACH
ALLIANCE

DO YOU OWN A BUSINESS OR PROPERTY IN DTLB?

You may be eligible to vote in the upcoming
election for DTLB Alliance's Board of Directors!

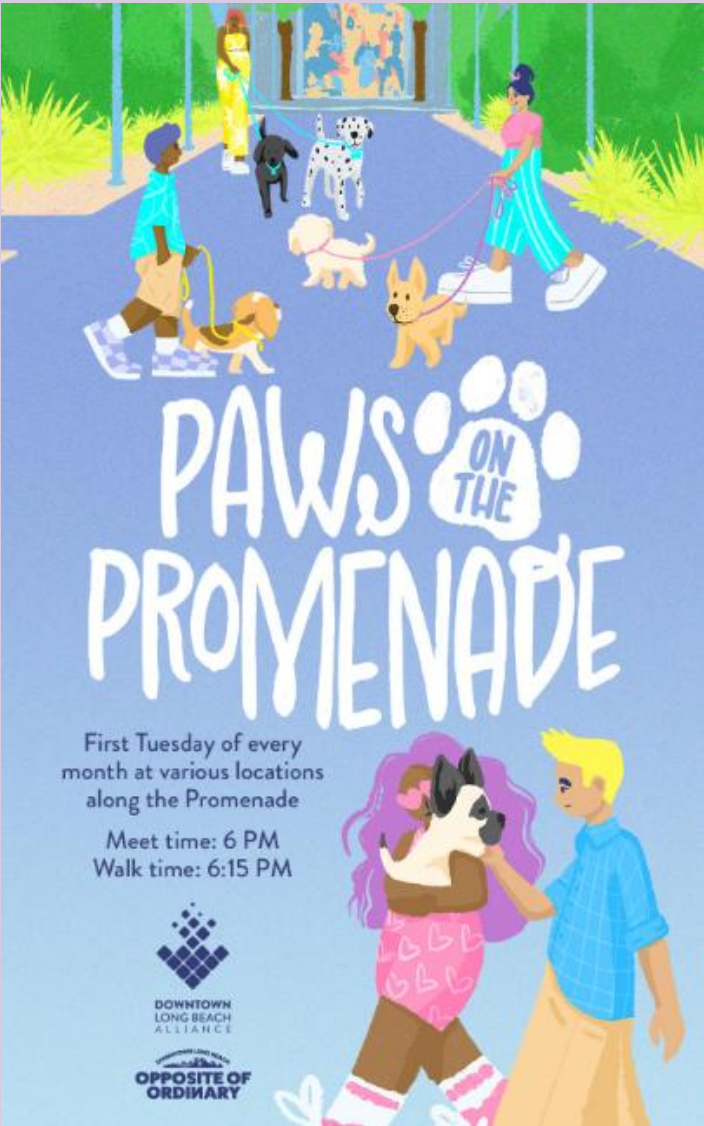
Look for your unique voting information in your
email. If you cannot locate this information,
please contact Kelsey Ruiz via email at
KelseyR@dtlb.org.

VOTING PERIOD
OPENS: JUNE 18 – CLOSES: JULY 19



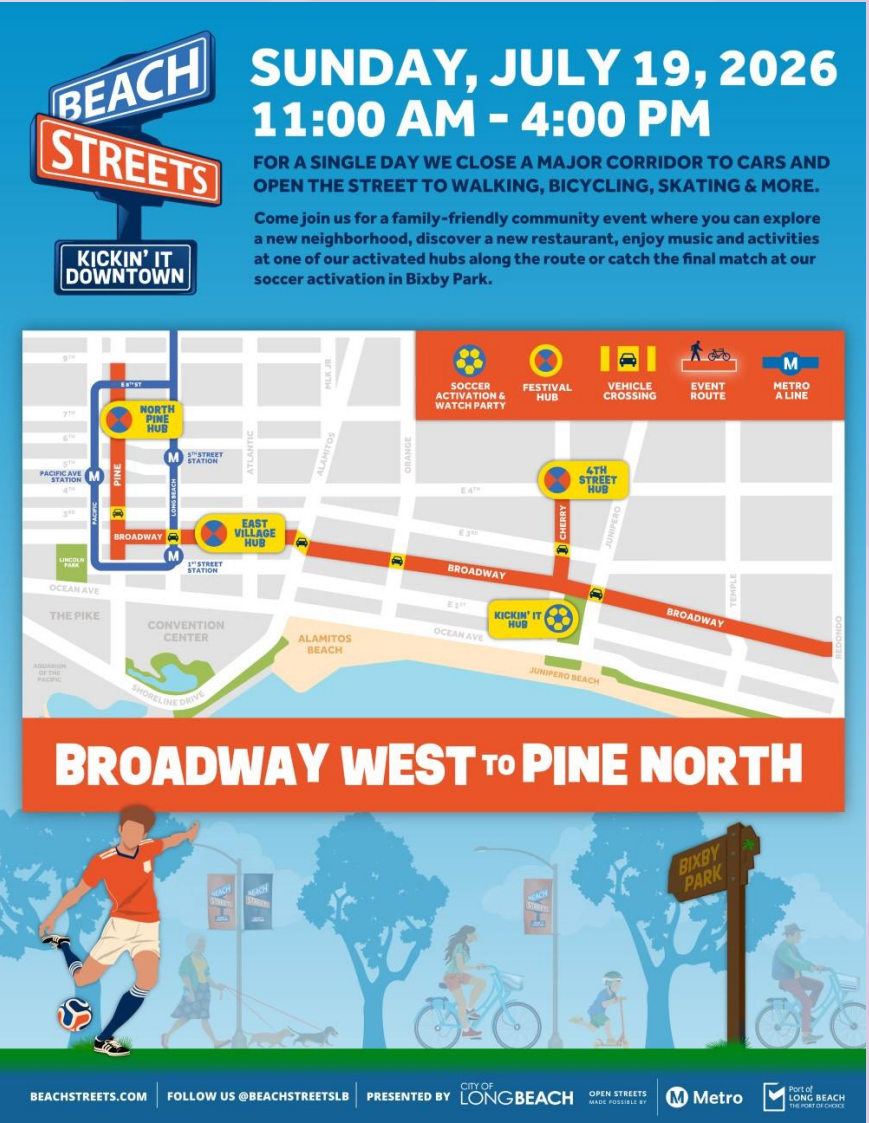
Paws on the Promenade

1st Tues. of every month



DTLB Live!

July 18



Art + Design Walk

July 11

Beach Streets Downtown

July 19

6. OLD BUSINESS

7. NEW BUSINESS

8. ANNOUNCEMENTS FROM THE BOARD

9. PUBLIC COMMENTS (three minutes on all non-agenda items)

10. ADJOURNMENT

DTLB Alliance Executive Committee Meeting

July 2, 2026

DTLB Alliance Conference Room

Mission: Cultivate, preserve and promote a healthy, safe and prosperous Downtown for all.

BUDGET SUPPORTING DOCUMENTS

REVENUE RESTRICTIONS

PARKING METERS

One-half used for Capital Improvements and one-half used for Marketing purposes to promote the Downtown.

EVENTS

Funding received from DTLB Alliance signature events is reinvested back into Special Events & Marketing.

CONTRACTS

Revenue from contract services provided above and beyond levels mandated in the PBID management plan is reinvested back into Operations

GRANTS

Grant funding often has programming restrictions. The granting agency determines this usage restriction.

PBID

Next slide for details

PBID REVENUE

	2026-2027	
2025-26 Gross PBID	4,546,373	
% PBID Adjustment for 2026-27	204,586.79	4.5%
2026-27 Gross PBID Budget	4,750,960	
2026-27 General Benefit	219,019	4.61%
2026-27 Gross PBID Budget	4,750,960	100%
PBID deferral to 2027-2028	(1,187,740)	25%
2025-26 Deferred Recognized	1,136,593	
Revenue net of deferral	4,699,813	
Delinquency (5% per current trend)	(234,991)	5%
2026-27 Net PBID	4,464,823	

PBID GENERAL BENEFIT

Under California law (*Prop 218, Cal. Const. Art. XIII D*), BID assessments can only fund *special benefits* (our services) to assessed properties.

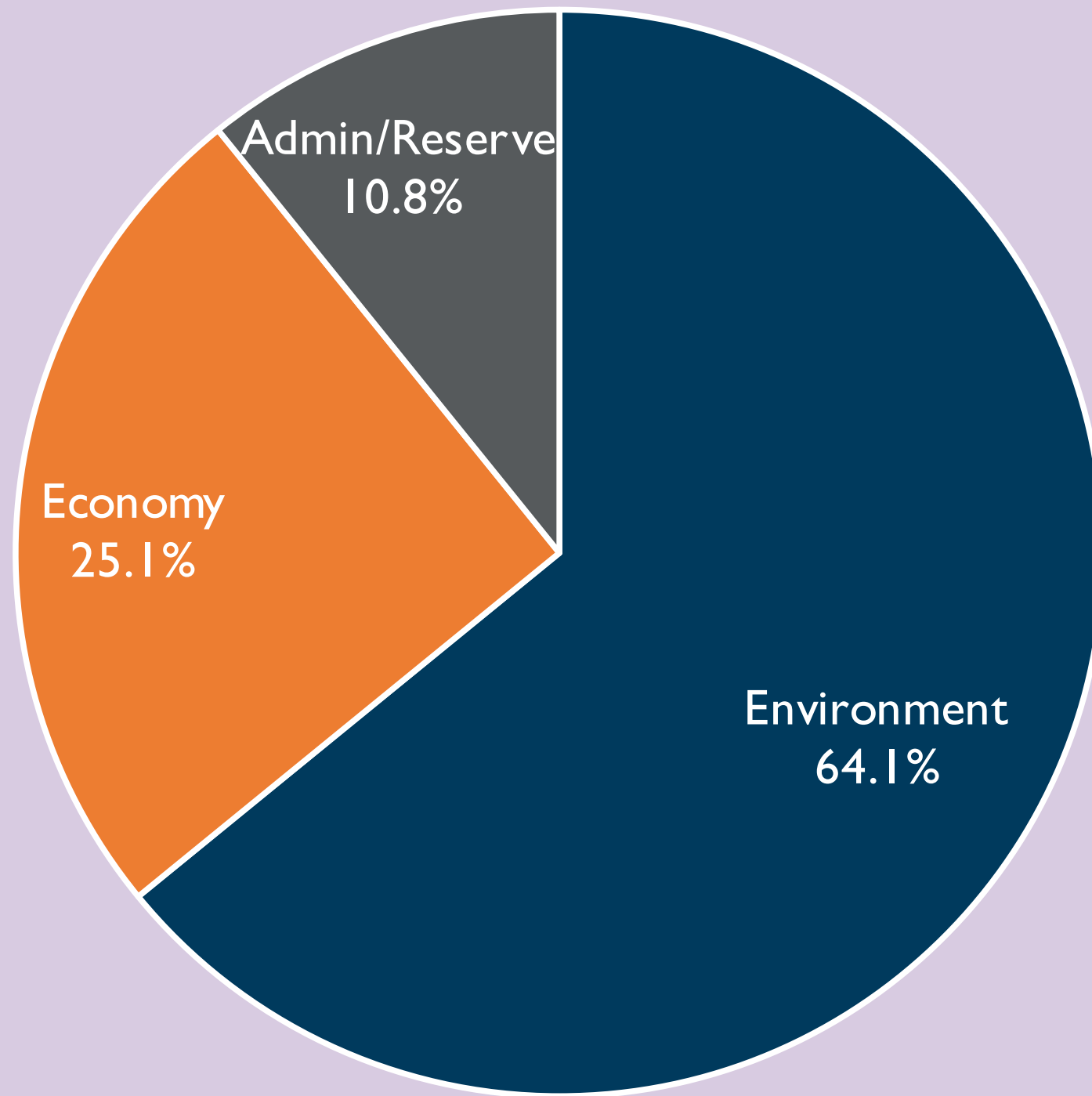
Any portion of services that benefits the general public (non-assessed parties) is considered a *General Benefit*. The general benefit cost must be paid separately and cannot be funded by assessments.

It is our responsibility to make up the cost difference to stay in compliance.

PBID 4.61% General Benefit		
Admin	\$20,106	9.2%
Advocacy	\$3,548	1.6%
Marketing	\$20,890	9.5%
Events	\$20,890	9.5%
Operations	\$124,246	56.7%
Econ Dev	\$13,194	6.0%
Placemaking	\$16,145	7.4%
TOTAL	\$219,019	100.0%

PBID DISTRIBUTION

Funded Activities



- Environment (64.1%)
 - **Clean & Safe:** Litter removal, steam cleaning, graffiti removal, sweeping, foot, bike & Segway patrols, visitor services, safety escorts, homeless outreach, resident coordinator
 - **Beautification:** seasonal banners, public art, street furniture, activities that enhance DTLB
- Economy: (25.1%)
 - **Economic Development:** Assist property owners in recruitment/retention of tenants, fill storefronts & attract diverse retail and employers to occupy office buildings.
 - **Marketing & Special Events:** promote positive image, activate DTLB with regularly scheduled events, promotions and public relations

Note: Residents & non-profits are not assessed for economy activities

STRATEGIC PLAN – PRIORITY AREAS



PRIORITY 1 SAFE & CLEAN DOWNTOWN

CORE OBJECTIVE

Enrich services to further enhance cleanliness and the feeling of safety in Downtown.

SUPPORTING OBJECTIVES

- ✓ Build on the Homeless Outreach Program that is specifically tailored to the needs of the unhoused population in Downtown Long Beach.
- ✓ Advocate for policies and resources that support enduring solutions to homelessness.
- ✓ Partner with the City to ensure a clean, safe, and enjoyable experience at the newly developed Lincoln Park.
- ✓ Establish higher standards for clean services in Downtown.
- ✓ Enhance lighting levels throughout Downtown.
- ✓ Improve maintenance of trees, tree wells, and walkways.

STRATEGIC PLAN – PRIORITY AREAS



PRIORITY 2 AWARENESS & VISIBILITY

CORE OBJECTIVES

Continue implementing the comprehensive marketing & communications strategy.

Pursue all necessary requirements to renew the Downtown Property-Based Improvement District (PBID) for another ten-year term.

Continually seek ways to build awareness of the DTLB Alliance and educate stakeholders about the Alliance's role and value proposition.

SUPPORTING OBJECTIVES

- ✓ Increase use of online platforms to promote the people, businesses, and activities in Downtown.
- ✓ Re-define, and advocate for, projects, policies, and initiatives that are considered transformative based on community benefit.
- ✓ Work with partners to improve connectivity throughout Downtown.
- ✓ Actively track and participate in plans and special projects that impact Downtown.

STRATEGIC PLAN – PRIORITY AREAS



PRIORITY 3 FOOT TRAFFIC & VITALITY

CORE OBJECTIVES

Assist new and existing businesses in accessing resources and working through City processes.

Work with property owners, developers, and the leasing community in support of Downtown retail and office tenants.

Activate key locations with art, music, and culturally responsive placemaking, including programming and physical place enhancements.

SUPPORTING OBJECTIVES

- ✓ Activate vacant or underutilized storefronts and help prevent future vacancies.
- ✓ Assist the Downtown office market in evolving to meet the new reality.
- ✓ Continue to re-think the Alliance's role in the production of events.
- ✓ Leverage city-sponsored and private large-scale events to attract, engage, and retain people in Downtown.

FY 2027 DRAFT BUDGET

DEPARTMENT BALANCES

Administration	\$826,843	\$816,343	\$10,501	1.29%
<i>Direct Programming</i>	\$565,510	\$613,434	(\$47,925)	(7.81%)
<i>Personnel Allocation</i>	\$219,337	\$163,846	\$55,491	33.87%
<i>General Benefit</i>	\$20,106	\$19,240	\$866	4.50%
<i>Reserve</i>	\$8,713	\$12,679	(\$3,966)	(31.28%)
<i>Special Savings</i>	\$13,177	\$7,143	\$6,035	84.48%
 Advocacy	 \$222,440	 \$224,187	 (\$1,747)	 (0.78%)
<i>Direct Programming</i>	\$19,586	\$70,185	(\$50,599)	(72.09%)
<i>Personnel Allocation</i>	\$198,441	\$140,333	\$58,109	41.41%
<i>General Benefit</i>	\$3,548	\$3,395	\$153	4.50%
<i>Reserve</i>	\$344	\$3,131	(\$2,787)	(89.01%)
<i>Special Savings</i>	\$521	\$7,143	(\$6,622)	(92.71%)
 Marketing	 \$567,570	 \$474,087	 \$93,484	 19.72%
<i>Direct Programming</i>	\$244,215	\$155,104	\$89,110	57.45%
<i>Personnel Allocation</i>	\$292,556	\$287,811	\$4,745	1.65%
<i>General Benefit</i>	\$20,890	\$17,360	\$3,530	20.33%
<i>Reserve</i>	\$3,944	\$6,668	(\$2,724)	(40.85%)
<i>Special Savings</i>	\$5,965	\$7,143	(\$1,178)	(16.49%)

FY 2027 DRAFT BUDGET

DEPARTMENT BALANCES

Operations	\$3,379,337	\$3,265,451	\$113,886	3.49%
<i>Direct Programming</i>	\$2,808,756	\$2,737,352	\$71,404	2.61%
<i>Personnel Allocation</i>	\$336,701	\$353,916	(\$17,214)	(4.86%)
<i>General Benefit</i>	\$124,246	\$116,612	\$7,634	6.55%
<i>Reserve</i>	\$43,636	\$50,428	(\$6,792)	(13.47%)
<i>Special Savings</i>	\$65,998	\$7,143	\$58,855	823.97%
 Economic Development	 \$332,319	 \$412,114	 (\$79,795)	 (19.36%)
<i>Direct Programming</i>	\$68,326	\$134,468	(\$66,142)	(49.19%)
<i>Personnel Allocation</i>	\$247,751	\$244,230	\$3,522	1.44%
<i>General Benefit</i>	\$13,194	\$17,886	(\$4,693)	(26.24%)
<i>Reserve</i>	\$1,213	\$8,386	(\$7,174)	(85.54%)
<i>Special Savings</i>	\$1,834	\$7,143	(\$5,309)	(74.32%)
 Placemaking	 \$479,124	 \$505,740	 (\$26,616)	 (5.26%)
<i>Direct Programming</i>	\$170,628	\$164,994	\$5,634	3.41%
<i>Personnel Allocation</i>	\$285,370	\$308,485	(\$23,114)	(7.49%)
<i>General Benefit</i>	\$16,145	\$17,734	(\$1,589)	(8.96%)
<i>Reserve</i>	\$2,779	\$7,386	(\$4,607)	(62.38%)
<i>Special Savings</i>	\$4,203	\$7,143	(\$2,940)	(41.16%)

FY 2027 DRAFT BUDGET

DEPARTMENT BALANCES

Special Events	\$804,144	\$666,960	\$137,183	20.57%
<i>Direct Programming</i>	<i>\$348,067</i>	<i>\$320,231</i>	<i>\$27,836</i>	<i>8.69%</i>
<i>Personnel Allocation</i>	<i>\$421,396</i>	<i>\$315,919</i>	<i>\$105,477</i>	<i>33.39%</i>
<i>General Benefit</i>	<i>\$20,890</i>	<i>\$16,900</i>	<i>\$3,990</i>	<i>23.61%</i>
<i>Reserve</i>	<i>\$5,489</i>	<i>\$6,768</i>	<i>(\$1,279)</i>	<i>(18.89%)</i>
<i>Special Savings</i>	<i>\$8,302</i>	<i>\$7,143</i>	<i>\$1,159</i>	<i>16.23%</i>